

Local Market Update for January 2019

This is a research tool provided by the Greater Albuquerque Association of REALTORS®.



West Los Lunas – 701

East of Arroyo Rd, West of I-25, South of Isleta Reservation, North of Arroyo Rd and I-25

| Single-Family Detached | January | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------------|--------------|------------------|----------------|
| Key Metrics | 2018 | 2019 | Percent Change | Thru 1-2018 | Thru 1-2019 | Percent Change |
| New Listings | 10 | 9 | - 10.0% | 10 | 9 | - 10.0% |
| Pending Sales | 4 | 2 | - 50.0% | 4 | 2 | - 50.0% |
| Closed Sales | 6 | 5 | - 16.7% | 6 | 5 | - 16.7% |
| Days on Market Until Sale | 139 | 58 | - 58.3% | 139 | 58 | - 58.3% |
| Median Sales Price* | \$216,000 | \$199,500 | - 7.6% | \$216,000 | \$199,500 | - 7.6% |
| Average Sales Price* | \$209,500 | \$222,200 | + 6.1% | \$209,500 | \$222,200 | + 6.1% |
| Percent of List Price Received* | 98.4% | 97.2% | - 1.2% | 98.4% | 97.2% | - 1.2% |
| Inventory of Homes for Sale | 32 | 36 | + 12.5% | -- | -- | -- |
| Months Supply of Inventory | 4.0 | 4.3 | + 7.5% | -- | -- | -- |

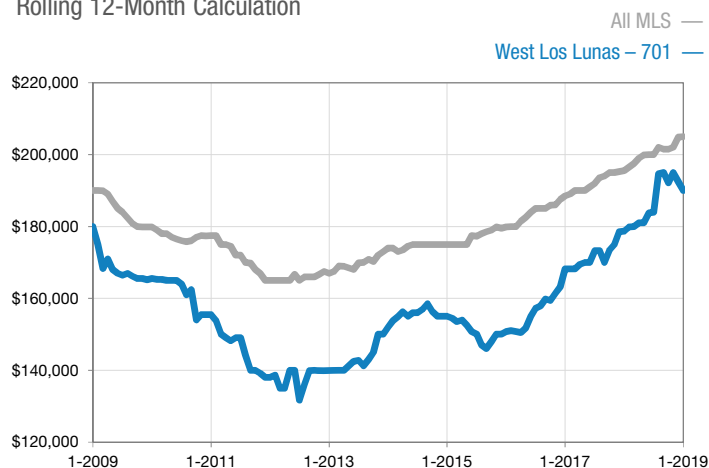
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

| Single-Family Attached | January | | | Year to Date | | |
|---------------------------------|-----------|------------|----------------|--------------|-------------|----------------|
| Key Metrics | 2018 | 2019 | Percent Change | Thru 1-2018 | Thru 1-2019 | Percent Change |
| New Listings | 0 | 2 | -- | 0 | 2 | -- |
| Pending Sales | 0 | 1 | -- | 0 | 1 | -- |
| Closed Sales | 1 | 0 | - 100.0% | 1 | 0 | - 100.0% |
| Days on Market Until Sale | 23 | -- | -- | 23 | -- | -- |
| Median Sales Price* | \$153,900 | -- | -- | \$153,900 | -- | -- |
| Average Sales Price* | \$153,900 | -- | -- | \$153,900 | -- | -- |
| Percent of List Price Received* | 100.0% | -- | -- | 100.0% | -- | -- |
| Inventory of Homes for Sale | 0 | 1 | -- | -- | -- | -- |
| Months Supply of Inventory | -- | 1.0 | -- | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

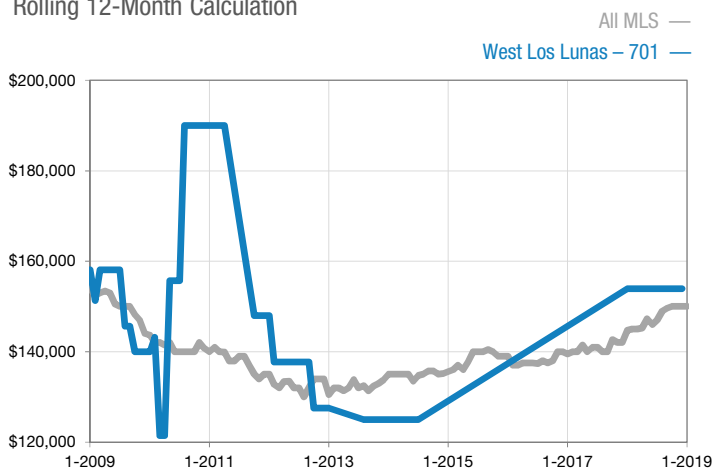
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Single-Family Attached

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.