

# Local Market Update for January 2019

This is a research tool provided by the Greater Albuquerque Association of REALTORS®.



## Four Hills Village – 60

East / North of KAFB, South of I-40 to mountains

Single-Family Detached	January			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	12	13	+ 8.3%	12	13	+ 8.3%
Pending Sales	8	9	+ 12.5%	8	9	+ 12.5%
Closed Sales	2	4	+ 100.0%	2	4	+ 100.0%
Days on Market Until Sale	62	31	- 50.0%	62	31	- 50.0%
Median Sales Price*	\$292,500	<b>\$341,000</b>	+ 16.6%	\$292,500	<b>\$341,000</b>	+ 16.6%
Average Sales Price*	\$292,500	<b>\$351,000</b>	+ 20.0%	\$292,500	<b>\$351,000</b>	+ 20.0%
Percent of List Price Received*	100.0%	<b>98.2%</b>	- 1.8%	100.0%	<b>98.2%</b>	- 1.8%
Inventory of Homes for Sale	40	24	- 40.0%	--	--	--
Months Supply of Inventory	5.5	2.5	- 54.5%	--	--	--

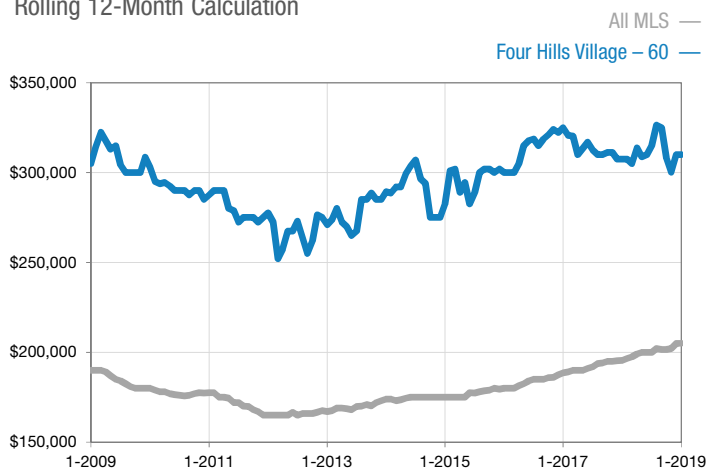
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Single-Family Attached	January			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	2	2	0.0%	2	2	0.0%
Pending Sales	3	2	- 33.3%	3	2	- 33.3%
Closed Sales	5	2	- 60.0%	5	2	- 60.0%
Days on Market Until Sale	69	71	+ 2.9%	69	71	+ 2.9%
Median Sales Price*	\$155,000	<b>\$213,000</b>	+ 37.4%	\$155,000	<b>\$213,000</b>	+ 37.4%
Average Sales Price*	\$173,454	<b>\$213,000</b>	+ 22.8%	\$173,454	<b>\$213,000</b>	+ 22.8%
Percent of List Price Received*	97.6%	<b>95.6%</b>	- 2.0%	97.6%	<b>95.6%</b>	- 2.0%
Inventory of Homes for Sale	2	5	+ 150.0%	--	--	--
Months Supply of Inventory	1.0	2.7	+ 170.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

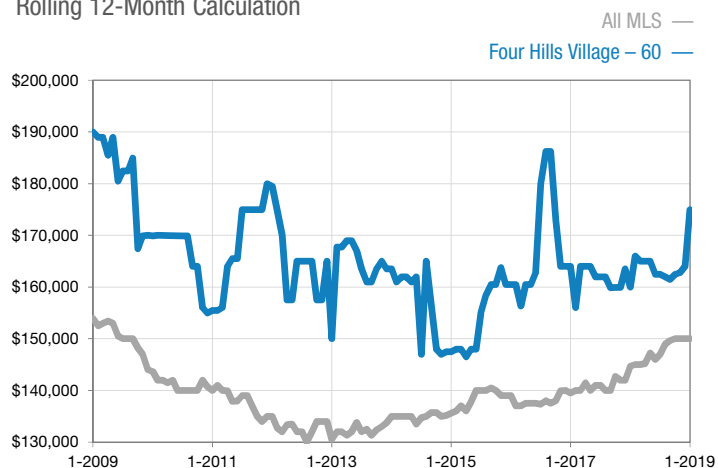
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Single-Family Attached

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.