

# Local Market Update for November 2018

A Research Tool Provided by the Colorado Association of REALTORS®

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## El Paso County

Contact the Pikes Peak Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

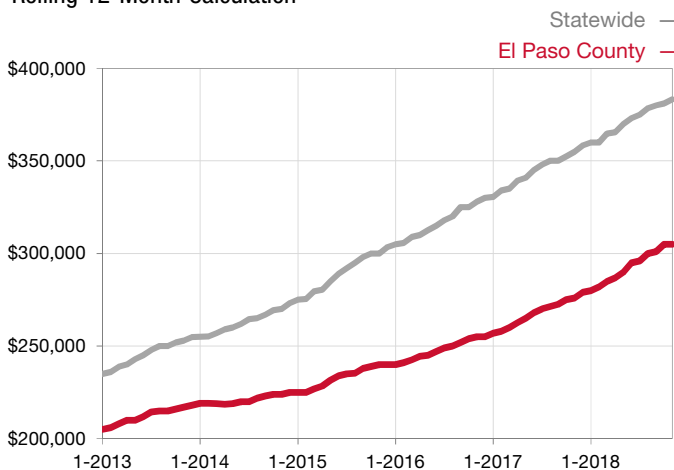
Single Family	November			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 11-2017	Thru 11-2018	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	1,008	980	- 2.8%	16,157	15,991	- 1.0%
Sold Listings	1,134	972	- 14.3%	13,961	13,298	- 4.7%
Median Sales Price*	\$281,000	\$301,500	+ 7.3%	\$278,000	\$307,500	+ 10.6%
Average Sales Price*	\$318,946	\$342,437	+ 7.4%	\$314,771	\$347,063	+ 10.3%
Percent of List Price Received*	99.5%	99.1%	- 0.4%	99.9%	100.0%	+ 0.1%
Days on Market Until Sale	34	34	0.0%	29	27	- 6.9%
Inventory of Homes for Sale	1,906	2,112	+ 10.8%	--	--	--
Months Supply of Inventory	1.5	1.8	+ 20.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 11-2017	Thru 11-2018	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	159	142	- 10.7%	2,379	2,308	- 3.0%
Sold Listings	161	176	+ 9.3%	2,249	2,058	- 8.5%
Median Sales Price*	\$187,500	\$211,675	+ 12.9%	\$187,000	\$210,000	+ 12.3%
Average Sales Price*	\$204,024	\$224,270	+ 9.9%	\$198,691	\$227,194	+ 14.3%
Percent of List Price Received*	100.2%	99.4%	- 0.8%	100.2%	100.3%	+ 0.1%
Days on Market Until Sale	20	24	+ 20.0%	18	16	- 11.1%
Inventory of Homes for Sale	154	201	+ 30.5%	--	--	--
Months Supply of Inventory	0.8	1.1	+ 37.5%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

