

Local Market Update for July 2019

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

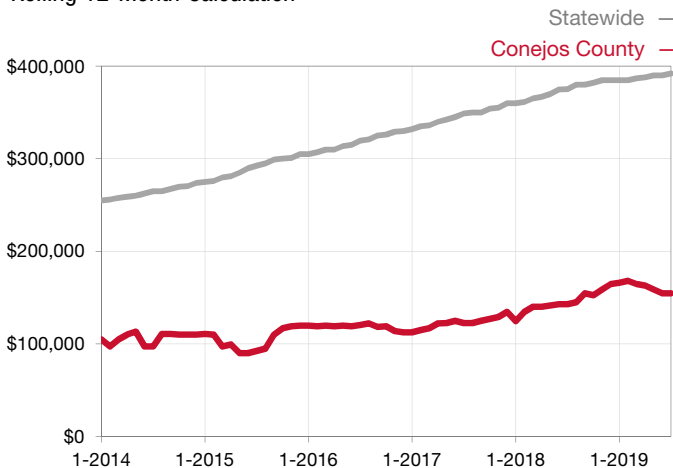
Single Family	July			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 07-2018	Thru 07-2019	Percent Change from Previous Year
Key Metrics						
New Listings	4	9	+ 125.0%	47	42	- 10.6%
Sold Listings	4	2	- 50.0%	21	16	- 23.8%
Median Sales Price*	\$111,000	\$177,500	+ 59.9%	\$150,000	\$129,000	- 14.0%
Average Sales Price*	\$104,375	\$177,500	+ 70.1%	\$153,274	\$217,327	+ 41.8%
Percent of List Price Received*	87.4%	98.8%	+ 13.0%	93.2%	95.6%	+ 2.6%
Days on Market Until Sale	173	436	+ 152.0%	172	185	+ 7.6%
Inventory of Homes for Sale	41	35	- 14.6%	--	--	--
Months Supply of Inventory	12.6	7.9	- 37.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date		
	2018	2019	Percent Change from Previous Year	Thru 07-2018	Thru 07-2019	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	1	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	1.0	0.0	- 100.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

