

Local Market Update for January 2020

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure
Your Agent is a REALTOR®

Not all agents
are the same!



Weld County

Contact the Fort Collins Board of REALTORS®, Greeley Area REALTOR® Association, Longmont Association of REALTORS®, Boulder Area REALTOR® Association, or Northern Colorado Commercial Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

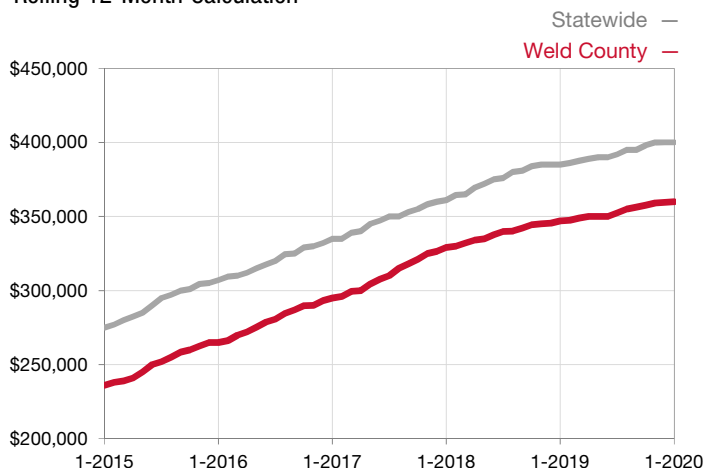
| Single Family | January | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| Key Metrics | 2019 | 2020 | Percent Change from Previous Year | Thru 01-2019 | Thru 01-2020 | Percent Change from Previous Year |
| New Listings | 642 | 574 | - 10.6% | 642 | 574 | - 10.6% |
| Sold Listings | 331 | 394 | + 19.0% | 331 | 394 | + 19.0% |
| Median Sales Price* | \$348,500 | \$358,900 | + 3.0% | \$348,500 | \$358,900 | + 3.0% |
| Average Sales Price* | \$371,270 | \$392,913 | + 5.8% | \$371,270 | \$392,913 | + 5.8% |
| Percent of List Price Received* | 99.4% | 98.9% | - 0.5% | 99.4% | 98.9% | - 0.5% |
| Days on Market Until Sale | 60 | 62 | + 3.3% | 60 | 62 | + 3.3% |
| Inventory of Homes for Sale | 1,070 | 911 | - 14.9% | -- | -- | -- |
| Months Supply of Inventory | 1.9 | 1.6 | - 15.8% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | January | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| Key Metrics | 2019 | 2020 | Percent Change from Previous Year | Thru 01-2019 | Thru 01-2020 | Percent Change from Previous Year |
| New Listings | 98 | 58 | - 40.8% | 98 | 58 | - 40.8% |
| Sold Listings | 34 | 31 | - 8.8% | 34 | 31 | - 8.8% |
| Median Sales Price* | \$254,000 | \$255,000 | + 0.4% | \$254,000 | \$255,000 | + 0.4% |
| Average Sales Price* | \$254,119 | \$262,239 | + 3.2% | \$254,119 | \$262,239 | + 3.2% |
| Percent of List Price Received* | 99.1% | 98.9% | - 0.2% | 99.1% | 98.9% | - 0.2% |
| Days on Market Until Sale | 57 | 68 | + 19.3% | 57 | 68 | + 19.3% |
| Inventory of Homes for Sale | 102 | 79 | - 22.5% | -- | -- | -- |
| Months Supply of Inventory | 2.0 | 1.6 | - 20.0% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

