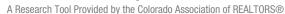
Local Market Update for June 2020





Not all agents are the same!

Fourth Congressional District

Single Family	June			Year to Date		
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 06-2019	Thru 06-2020	Percent Change from Previous Year
New Listings	1,889	1,726	- 8.6%	9,381	8,503	- 9.4%
Sold Listings	1,349	1,445	+ 7.1%	6,494	5,939	- 8.5%
Median Sales Price*	\$385,000	\$392,500	+ 1.9%	\$372,500	\$389,900	+ 4.7%
Average Sales Price*	\$418,476	\$432,431	+ 3.3%	\$407,041	\$426,618	+ 4.8%
Percent of List Price Received*	99.4%	99.6%	+ 0.2%	99.1%	99.2%	+ 0.1%
Days on Market Until Sale	54	53	- 1.9%	61	64	+ 4.9%
Inventory of Homes for Sale	3,005	2,088	- 30.5%			
Months Supply of Inventory	2.6	1.9	- 26.9%			

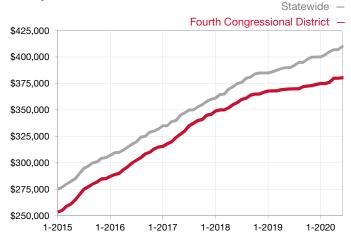
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	June			Year to Date			
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 06-2019	Thru 06-2020	Percent Change from Previous Year	
New Listings	340	286	- 15.9%	1,721	1,477	- 14.2%	
Sold Listings	216	241	+ 11.6%	1,202	1,114	- 7.3%	
Median Sales Price*	\$290,314	\$310,000	+ 6.8%	\$292,025	\$305,000	+ 4.4%	
Average Sales Price*	\$311,126	\$328,191	+ 5.5%	\$307,255	\$325,997	+ 6.1%	
Percent of List Price Received*	100.1%	99.2%	- 0.9%	99.6%	99.3%	- 0.3%	
Days on Market Until Sale	64	89	+ 39.1%	77	89	+ 15.6%	
Inventory of Homes for Sale	586	431	- 26.5%				
Months Supply of Inventory	2.9	2.2	- 24.1%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

