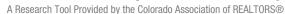
## **Local Market Update for January 2021**





Not all agents are the same!





## **Larimer County**

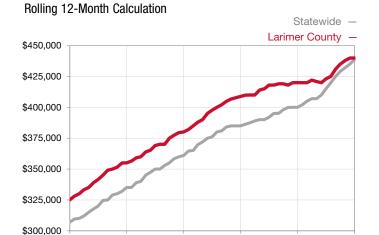
Contact the Estes Park Board of REALTORS®, Fort Collins Board of REALTORS®, Boulder Area REALTOR® Association, Longmont Association of REALTORS®, Loveland/Berthoud Association of REALTORS®, or Northern Colorado Commercial Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	January			Year to Date			
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 01-2020	Thru 01-2021	Percent Change from Previous Year	
New Listings	540	423	- 21.7%	540	423	- 21.7%	
Sold Listings	280	309	+ 10.4%	280	309	+ 10.4%	
Median Sales Price*	\$418,000	\$457,842	+ 9.5%	\$418,000	\$457,842	+ 9.5%	
Average Sales Price*	\$478,248	\$522,907	+ 9.3%	\$478,248	\$522,907	+ 9.3%	
Percent of List Price Received*	98.8%	100.3%	+ 1.5%	98.8%	100.3%	+ 1.5%	
Days on Market Until Sale	75	64	- 14.7%	75	64	- 14.7%	
Inventory of Homes for Sale	950	342	- 64.0%				
Months Supply of Inventory	2.0	0.6	- 70.0%				

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	January			Year to Date			
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 01-2020	Thru 01-2021	Percent Change from Previous Year	
New Listings	168	152	- 9.5%	168	152	- 9.5%	
Sold Listings	95	104	+ 9.5%	95	104	+ 9.5%	
Median Sales Price*	\$289,250	\$330,000	+ 14.1%	\$289,250	\$330,000	+ 14.1%	
Average Sales Price*	\$349,723	\$378,798	+ 8.3%	\$349,723	\$378,798	+ 8.3%	
Percent of List Price Received*	98.9%	100.3%	+ 1.4%	98.9%	100.3%	+ 1.4%	
Days on Market Until Sale	128	93	- 27.3%	128	93	- 27.3%	
Inventory of Homes for Sale	323	151	- 53.3%				
Months Supply of Inventory	2.6	1.1	- 57.7%				

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



1-2018

1-2019

1-2020

1-2021

**Median Sales Price - Single Family** 

1-2017

1-2016

## **Median Sales Price – Townhouse-Condo**

