Local Market Update for January 2021





Not all agents are the same!

Third Congressional District

Single Family	January			Year to Date		
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 01-2020	Thru 01-2021	Percent Change from Previous Year
New Listings	1,112	932	- 16.2%	1,112	932	- 16.2%
Sold Listings	754	852	+ 13.0%	754	852	+ 13.0%
Median Sales Price*	\$259,700	\$328,350	+ 26.4%	\$259,700	\$328,350	+ 26.4%
Average Sales Price*	\$393,074	\$608,397	+ 54.8%	\$393,074	\$608,397	+ 54.8%
Percent of List Price Received*	96.9%	97.9%	+ 1.0%	96.9%	97.9%	+ 1.0%
Days on Market Until Sale	106	94	- 11.3%	106	94	- 11.3%
Inventory of Homes for Sale	4,482	1,743	- 61.1%			
Months Supply of Inventory	4.4	1.5	- 65.9%			

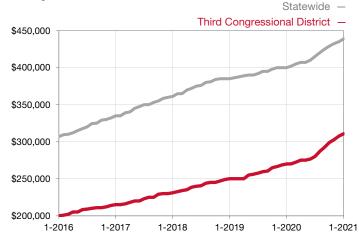
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	January			Year to Date		
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 01-2020	Thru 01-2021	Percent Change from Previous Year
New Listings	217	216	- 0.5%	217	216	- 0.5%
Sold Listings	136	176	+ 29.4%	136	176	+ 29.4%
Median Sales Price*	\$325,000	\$364,950	+ 12.3%	\$325,000	\$364,950	+ 12.3%
Average Sales Price*	\$940,847	\$643,014	- 31.7%	\$940,847	\$643,014	- 31.7%
Percent of List Price Received*	97.1%	98.0%	+ 0.9%	97.1%	98.0%	+ 0.9%
Days on Market Until Sale	129	98	- 24.0%	129	98	- 24.0%
Inventory of Homes for Sale	987	416	- 57.9%			
Months Supply of Inventory	4.7	1.7	- 63.8%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

