## **Local Market Update for March 2021**





Not all agents are the same!



## **Delta County**

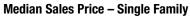
Contact the Delta County Board of REALTORS® or Gunnison Country Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	March			Year to Date			
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 03-2020	Thru 03-2021	Percent Change from Previous Year	
New Listings	70	53	- 24.3%	149	143	- 4.0%	
Sold Listings	31	57	+ 83.9%	100	120	+ 20.0%	
Median Sales Price*	\$265,000	\$325,000	+ 22.6%	\$265,000	\$310,000	+ 17.0%	
Average Sales Price*	\$282,280	\$353,294	+ 25.2%	\$289,771	\$345,378	+ 19.2%	
Percent of List Price Received*	97.8%	97.6%	- 0.2%	97.0%	97.5%	+ 0.5%	
Days on Market Until Sale	147	100	- 32.0%	131	113	- 13.7%	
Inventory of Homes for Sale	240	80	- 66.7%				
Months Supply of Inventory	5.8	1.5	- 74.1%				

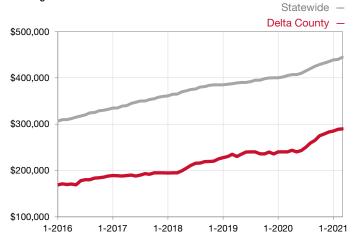
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date			
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 03-2020	Thru 03-2021	Percent Change from Previous Year	
New Listings	3	1	- 66.7%	5	3	- 40.0%	
Sold Listings	1	0	- 100.0%	2	3	+ 50.0%	
Median Sales Price*	\$175,000	\$0	- 100.0%	\$217,500	\$175,500	- 19.3%	
Average Sales Price*	\$175,000	\$0	- 100.0%	\$217,500	\$165,467	- 23.9%	
Percent of List Price Received*	100.0%	0.0%	- 100.0%	101.0%	90.1%	- 10.8%	
Days on Market Until Sale	51	0	- 100.0%	147	95	- 35.4%	
Inventory of Homes for Sale	5	3	- 40.0%				
Months Supply of Inventory	3.2	2.3	- 28.1%				

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



## Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

