Local Market Update for March 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Not all agents are the same!



Eagle County

Contact the Vail Board of REALTORS® or Glenwood Springs Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	March			Year to Date			
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 03-2020	Thru 03-2021	Percent Change from Previous Year	
New Listings	54	79	+ 46.3%	170	180	+ 5.9%	
Sold Listings	35	59	+ 68.6%	112	149	+ 33.0%	
Median Sales Price*	\$810,000	\$1,237,500	+ 52.8%	\$1,012,500	\$1,550,000	+ 53.1%	
Average Sales Price*	\$1,462,439	\$2,057,012	+ 40.7%	\$1,522,688	\$2,337,636	+ 53.5%	
Percent of List Price Received*	96.1%	96.7%	+ 0.6%	96.2%	96.7%	+ 0.5%	
Days on Market Until Sale	157	103	- 34.4%	162	143	- 11.7%	
Inventory of Homes for Sale	398	146	- 63.3%				
Months Supply of Inventory	6.8	1.9	- 72.1%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date			
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 03-2020	Thru 03-2021	Percent Change from Previous Year	
New Listings	90	137	+ 52.2%	229	283	+ 23.6%	
Sold Listings	50	110	+ 120.0%	141	227	+ 61.0%	
Median Sales Price*	\$764,500	\$925,000	+ 21.0%	\$695,409	\$825,000	+ 18.6%	
Average Sales Price*	\$1,507,634	\$1,426,982	- 5.3%	\$1,337,387	\$1,294,546	- 3.2%	
Percent of List Price Received*	97.3%	97.5%	+ 0.2%	96.9%	97.3%	+ 0.4%	
Days on Market Until Sale	188	91	- 51.6%	153	100	- 34.6%	
Inventory of Homes for Sale	419	196	- 53.2%				
Months Supply of Inventory	6.3	2.2	- 65.1%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



1-2018

1-2019

1-2020

1-2021

Median Sales Price - Single Family

Rolling 12-Month Calculation

\$200,000

1-2016

1-2017

${\bf Median\ Sales\ Price-Townhouse-Condo}$

