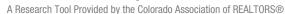
Local Market Update for March 2021





Not all agents are the same!





Fourth Congressional District

Single Family	March			Year to Date			
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 03-2020	Thru 03-2021	Percent Change from Previous Year	
New Listings	1,472	1,308	- 11.1%	3,860	3,512	- 9.0%	
Sold Listings	1,150	1,275	+ 10.9%	2,742	3,034	+ 10.6%	
Median Sales Price*	\$390,000	\$430,000	+ 10.3%	\$381,920	\$420,000	+ 10.0%	
Average Sales Price*	\$421,147	\$484,301	+ 15.0%	\$418,168	\$471,786	+ 12.8%	
Percent of List Price Received*	99.4%	101.1%	+ 1.7%	99.0%	100.6%	+ 1.6%	
Days on Market Until Sale	72	53	- 26.4%	71	55	- 22.5%	
Inventory of Homes for Sale	2,361	807	- 65.8%				
Months Supply of Inventory	2.0	0.6	- 70.0%				

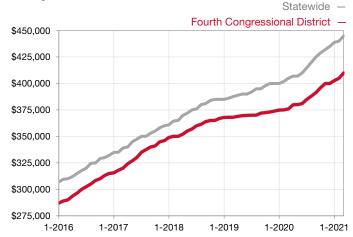
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date			
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 03-2020	Thru 03-2021	Percent Change from Previous Year	
New Listings	240	278	+ 15.8%	733	749	+ 2.2%	
Sold Listings	216	212	- 1.9%	580	559	- 3.6%	
Median Sales Price*	\$313,200	\$329,250	+ 5.1%	\$302,700	\$329,000	+ 8.7%	
Average Sales Price*	\$328,359	\$353,830	+ 7.8%	\$329,182	\$352,318	+ 7.0%	
Percent of List Price Received*	99.5%	101.4%	+ 1.9%	99.3%	100.7%	+ 1.4%	
Days on Market Until Sale	84	50	- 40.5%	95	65	- 31.6%	
Inventory of Homes for Sale	489	160	- 67.3%				
Months Supply of Inventory	2.3	8.0	- 65.2%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

