## **Local Market Update for March 2021**

A Research Tool Provided by the Colorado Association of REALTORS®



Not all agents are the same!

## **Grand County**

Contact the Grand County Board of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	March			Year to Date			
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 03-2020	Thru 03-2021	Percent Change from Previous Year	
New Listings	47	50	+ 6.4%	121	133	+ 9.9%	
Sold Listings	28	53	+ 89.3%	88	113	+ 28.4%	
Median Sales Price*	\$636,790	\$740,000	+ 16.2%	\$573,410	\$750,000	+ 30.8%	
Average Sales Price*	\$859,725	\$949,351	+ 10.4%	\$851,276	\$985,300	+ 15.7%	
Percent of List Price Received*	96.7%	98.7%	+ 2.1%	96.6%	98.6%	+ 2.1%	
Days on Market Until Sale	163	106	- 35.0%	132	82	- 37.9%	
Inventory of Homes for Sale	187	67	- 64.2%				
Months Supply of Inventory	3.6	1.2	- 66.7%				

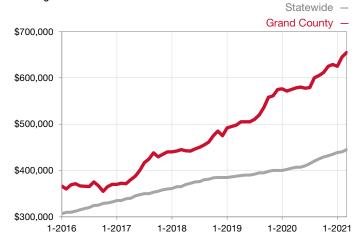
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date			
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 03-2020	Thru 03-2021	Percent Change from Previous Year	
New Listings	55	45	- 18.2%	121	125	+ 3.3%	
Sold Listings	25	48	+ 92.0%	89	101	+ 13.5%	
Median Sales Price*	\$338,000	\$395,000	+ 16.9%	\$365,000	\$390,000	+ 6.8%	
Average Sales Price*	\$417,058	\$406,427	- 2.5%	\$404,777	\$437,498	+ 8.1%	
Percent of List Price Received*	97.6%	102.1%	+ 4.6%	97.7%	101.7%	+ 4.1%	
Days on Market Until Sale	175	55	- 68.6%	121	61	- 49.6%	
Inventory of Homes for Sale	151	39	- 74.2%				
Months Supply of Inventory	3.3	8.0	- 75.8%				

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



## Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

1-2016

\$400,000 \$350,000 \$250,000 \$150,000

1-2018

1-2019

1-2020

1-2021

1-2017