

# Local Market Update for March 2021

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure  
Your Agent is a REALTOR®

Not all agents  
are the same!



## Larimer County

Contact the Estes Park Board of REALTORS®, Fort Collins Board of REALTORS®, Boulder Area REALTOR® Association, Longmont Association of REALTORS®, Loveland/Berthoud Association of REALTORS®, or Northern Colorado Commercial Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

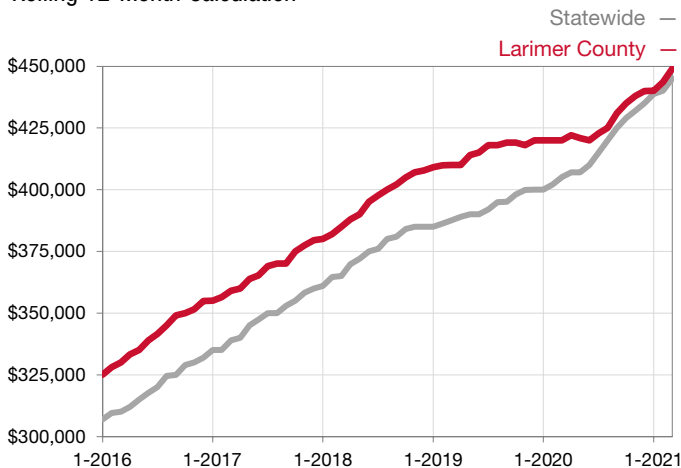
Single Family	March			Year to Date		
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 03-2020	Thru 03-2021	Percent Change from Previous Year
New Listings	651	477	- 26.7%	1,714	1,393	- 18.7%
Sold Listings	488	537	+ 10.0%	1,072	1,218	+ 13.6%
Median Sales Price*	\$418,000	\$477,000	+ 14.1%	\$416,143	\$465,000	+ 11.7%
Average Sales Price*	\$471,598	\$556,229	+ 17.9%	\$472,954	\$538,628	+ 13.9%
Percent of List Price Received*	99.5%	101.5%	+ 2.0%	99.2%	101.0%	+ 1.8%
Days on Market Until Sale	75	57	- 24.0%	73	59	- 19.2%
Inventory of Homes for Sale	1,016	269	- 73.5%	--	--	--
Months Supply of Inventory	2.1	0.5	- 76.2%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date		
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 03-2020	Thru 03-2021	Percent Change from Previous Year
New Listings	169	186	+ 10.1%	481	482	+ 0.2%
Sold Listings	140	125	- 10.7%	368	340	- 7.6%
Median Sales Price*	\$317,500	\$339,002	+ 6.8%	\$305,750	\$342,400	+ 12.0%
Average Sales Price*	\$330,236	\$366,416	+ 11.0%	\$343,520	\$373,910	+ 8.8%
Percent of List Price Received*	99.5%	101.4%	+ 1.9%	99.3%	100.7%	+ 1.4%
Days on Market Until Sale	88	51	- 42.0%	106	71	- 33.0%
Inventory of Homes for Sale	350	112	- 68.0%	--	--	--
Months Supply of Inventory	2.7	0.8	- 70.4%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family  
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo  
Rolling 12-Month Calculation

