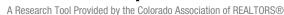
Local Market Update for March 2021





Not all agents are the same!





Second Congressional District

Single Family	March			Year to Date			
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 03-2020	Thru 03-2021	Percent Change from Previous Year	
New Listings	1,278	1,053	- 17.6%	3,119	2,708	- 13.2%	
Sold Listings	912	998	+ 9.4%	2,257	2,324	+ 3.0%	
Median Sales Price*	\$514,595	\$600,000	+ 16.6%	\$500,000	\$572,500	+ 14.5%	
Average Sales Price*	\$665,500	\$873,472	+ 31.3%	\$666,330	\$862,550	+ 29.4%	
Percent of List Price Received*	99.5%	102.8%	+ 3.3%	99.0%	101.9%	+ 2.9%	
Days on Market Until Sale	46	35	- 23.9%	51	38	- 25.5%	
Inventory of Homes for Sale	2,167	627	- 71.1%				
Months Supply of Inventory	2.1	0.6	- 71.4%				

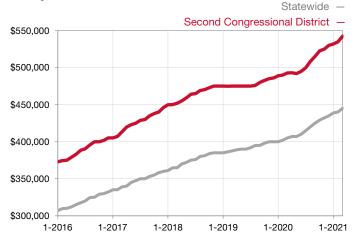
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date			
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 03-2020	Thru 03-2021	Percent Change from Previous Year	
New Listings	651	638	- 2.0%	1,665	1,742	+ 4.6%	
Sold Listings	440	607	+ 38.0%	1,120	1,435	+ 28.1%	
Median Sales Price*	\$388,750	\$433,100	+ 11.4%	\$379,000	\$419,534	+ 10.7%	
Average Sales Price*	\$601,790	\$650,996	+ 8.2%	\$567,302	\$602,837	+ 6.3%	
Percent of List Price Received*	98.9%	100.5%	+ 1.6%	98.5%	100.0%	+ 1.5%	
Days on Market Until Sale	75	53	- 29.3%	75	57	- 24.0%	
Inventory of Homes for Sale	1,737	655	- 62.3%				
Months Supply of Inventory	3.5	1.1	- 68.6%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

