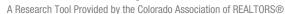
Local Market Update for March 2021





Not all agents are the same!





Seventh Congressional District

Single Family	March			Year to Date			
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 03-2020	Thru 03-2021	Percent Change from Previous Year	
New Listings	953	823	- 13.6%	2,307	2,134	- 7.5%	
Sold Listings	712	754	+ 5.9%	1,778	1,875	+ 5.5%	
Median Sales Price*	\$425,000	\$490,000	+ 15.3%	\$415,000	\$475,000	+ 14.5%	
Average Sales Price*	\$453,532	\$522,564	+ 15.2%	\$445,789	\$510,641	+ 14.5%	
Percent of List Price Received*	100.3%	104.5%	+ 4.2%	99.8%	103.1%	+ 3.3%	
Days on Market Until Sale	22	13	- 40.9%	30	16	- 46.7%	
Inventory of Homes for Sale	930	164	- 82.4%				
Months Supply of Inventory	1.2	0.2	- 83.3%				

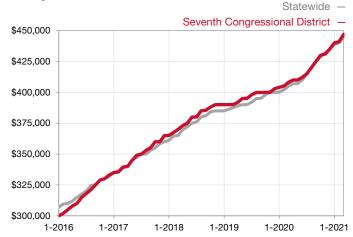
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date			
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 03-2020	Thru 03-2021	Percent Change from Previous Year	
New Listings	411	389	- 5.4%	1,102	1,033	- 6.3%	
Sold Listings	344	382	+ 11.0%	884	998	+ 12.9%	
Median Sales Price*	\$280,000	\$310,850	+ 11.0%	\$270,000	\$300,000	+ 11.1%	
Average Sales Price*	\$295,314	\$317,619	+ 7.6%	\$287,144	\$311,614	+ 8.5%	
Percent of List Price Received*	99.9%	102.5%	+ 2.6%	99.6%	101.4%	+ 1.8%	
Days on Market Until Sale	22	18	- 18.2%	30	22	- 26.7%	
Inventory of Homes for Sale	399	89	- 77.7%				
Months Supply of Inventory	1.2	0.2	- 83.3%				

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

