Local Market Update for March 2021

A Research Tool Provided by the Colorado Association of REALTORS®



Not all agents are the same!





Weld County

Contact the Fort Collins Board of REALTORS®, Greeley Area REALTOR® Association, Longmont Association of REALTORS®, Boulder Area REALTOR® Association, or Northern Colorado Commercial Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	March			Year to Date			
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 03-2020	Thru 03-2021	Percent Change from Previous Year	
New Listings	745	716	- 3.9%	1,876	1,844	- 1.7%	
Sold Listings	560	642	+ 14.6%	1,450	1,593	+ 9.9%	
Median Sales Price*	\$378,667	\$420,000	+ 10.9%	\$369,273	\$411,187	+ 11.4%	
Average Sales Price*	\$401,416	\$460,423	+ 14.7%	\$395,728	\$449,226	+ 13.5%	
Percent of List Price Received*	100.0%	101.3%	+ 1.3%	99.4%	100.8%	+ 1.4%	
Days on Market Until Sale	62	46	- 25.8%	62	49	- 21.0%	
Inventory of Homes for Sale	1,117	453	- 59.4%				
Months Supply of Inventory	1.9	0.7	- 63.2%				

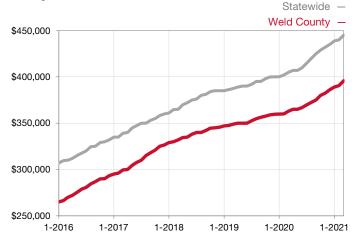
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date		
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 03-2020	Thru 03-2021	Percent Change from Previous Year
New Listings	61	70	+ 14.8%	179	204	+ 14.0%
Sold Listings	46	61	+ 32.6%	134	161	+ 20.1%
Median Sales Price*	\$281,250	\$311,055	+ 10.6%	\$279,500	\$299,500	+ 7.2%
Average Sales Price*	\$285,980	\$308,443	+ 7.9%	\$274,028	\$293,072	+ 6.9%
Percent of List Price Received*	99.5%	100.2%	+ 0.7%	99.3%	100.0%	+ 0.7%
Days on Market Until Sale	78	51	- 34.6%	79	62	- 21.5%
Inventory of Homes for Sale	107	36	- 66.4%			
Months Supply of Inventory	2.2	0.6	- 72.7%			

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

