

# Local Market Update for March 2021

A Research Tool Provided by the Colorado Association of REALTORS®

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## Yuma County

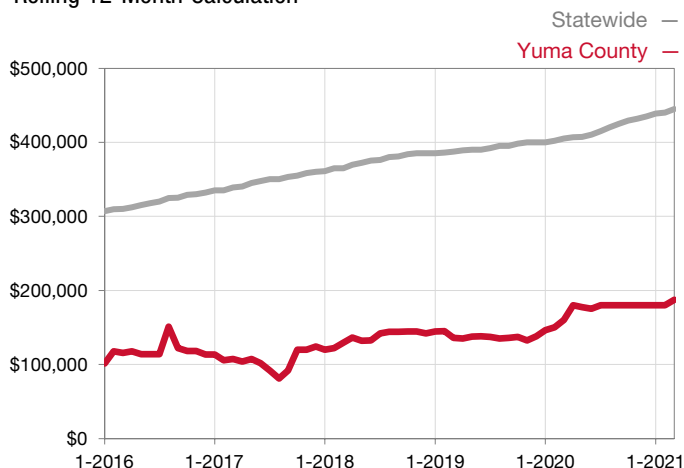
| Single Family                   | March     |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| Key Metrics                     | 2020      | 2021             | Percent Change from Previous Year | Thru 03-2020 | Thru 03-2021     | Percent Change from Previous Year |
| New Listings                    | 8         | 4                | - 50.0%                           | 14           | 9                | - 35.7%                           |
| Sold Listings                   | 4         | 2                | - 50.0%                           | 10           | 8                | - 20.0%                           |
| Median Sales Price*             | \$137,500 | <b>\$315,000</b> | + 129.1%                          | \$170,000    | <b>\$205,000</b> | + 20.6%                           |
| Average Sales Price*            | \$155,625 | <b>\$315,000</b> | + 102.4%                          | \$165,250    | <b>\$216,625</b> | + 31.1%                           |
| Percent of List Price Received* | 87.2%     | <b>100.0%</b>    | + 14.7%                           | 90.4%        | <b>97.5%</b>     | + 7.9%                            |
| Days on Market Until Sale       | 214       | <b>37</b>        | - 82.7%                           | 114          | <b>92</b>        | - 19.3%                           |
| Inventory of Homes for Sale     | 18        | <b>7</b>         | - 61.1%                           | --           | --               | --                                |
| Months Supply of Inventory      | 5.0       | <b>1.7</b>       | - 66.0%                           | --           | --               | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                 | March |             |                                   | Year to Date |              |                                   |
|---------------------------------|-------|-------------|-----------------------------------|--------------|--------------|-----------------------------------|
| Key Metrics                     | 2020  | 2021        | Percent Change from Previous Year | Thru 03-2020 | Thru 03-2021 | Percent Change from Previous Year |
| New Listings                    | 0     | 0           | --                                | 0            | 0            | --                                |
| Sold Listings                   | 0     | 0           | --                                | 0            | 0            | --                                |
| Median Sales Price*             | \$0   | <b>\$0</b>  | --                                | \$0          | <b>\$0</b>   | --                                |
| Average Sales Price*            | \$0   | <b>\$0</b>  | --                                | \$0          | <b>\$0</b>   | --                                |
| Percent of List Price Received* | 0.0%  | <b>0.0%</b> | --                                | 0.0%         | <b>0.0%</b>  | --                                |
| Days on Market Until Sale       | 0     | 0           | --                                | 0            | 0            | --                                |
| Inventory of Homes for Sale     | 2     | <b>2</b>    | 0.0%                              | --           | --           | --                                |
| Months Supply of Inventory      | 0.0   | <b>0.0</b>  | --                                | --           | --           | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family  
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo  
Rolling 12-Month Calculation

