

Local Market Update for April 2021

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure
Your Agent is a REALTOR®

Not all agents
are the same!



Costilla County

Contact the REALTORS® of Central Colorado or the Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

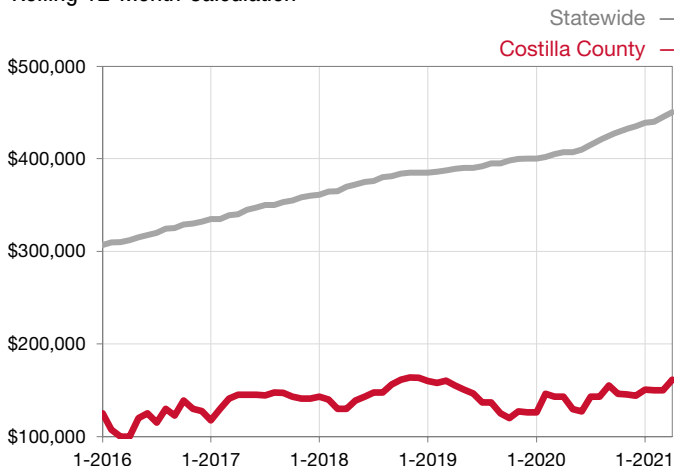
| Single Family | April | | | Year to Date | | |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
| Key Metrics | 2020 | 2021 | Percent Change from Previous Year | Thru 04-2020 | Thru 04-2021 | Percent Change from Previous Year |
| New Listings | 6 | 8 | + 33.3% | 19 | 26 | + 36.8% |
| Sold Listings | 2 | 5 | + 150.0% | 8 | 20 | + 150.0% |
| Median Sales Price* | \$127,250 | \$298,700 | + 134.7% | \$127,250 | \$209,500 | + 64.6% |
| Average Sales Price* | \$127,250 | \$306,810 | + 141.1% | \$162,425 | \$212,133 | + 30.6% |
| Percent of List Price Received* | 90.0% | 98.8% | + 9.8% | 91.4% | 96.3% | + 5.4% |
| Days on Market Until Sale | 92 | 218 | + 137.0% | 69 | 121 | + 75.4% |
| Inventory of Homes for Sale | 50 | 22 | - 56.0% | -- | -- | -- |
| Months Supply of Inventory | 15.4 | 3.1 | - 79.9% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo | April | | | Year to Date | | |
|---------------------------------|-------|-------------|-----------------------------------|--------------|--------------|-----------------------------------|
| Key Metrics | 2020 | 2021 | Percent Change from Previous Year | Thru 04-2020 | Thru 04-2021 | Percent Change from Previous Year |
| New Listings | 0 | 0 | -- | 0 | 0 | -- |
| Sold Listings | 0 | 0 | -- | 1 | 0 | - 100.0% |
| Median Sales Price* | \$0 | \$0 | -- | \$313,500 | \$0 | - 100.0% |
| Average Sales Price* | \$0 | \$0 | -- | \$313,500 | \$0 | - 100.0% |
| Percent of List Price Received* | 0.0% | 0.0% | -- | 95.0% | 0.0% | - 100.0% |
| Days on Market Until Sale | 0 | 0 | -- | 488 | 0 | - 100.0% |
| Inventory of Homes for Sale | 0 | 0 | -- | -- | -- | -- |
| Months Supply of Inventory | 0.0 | 0.0 | -- | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

