

# Local Market Update for October 2021

A Research Tool Provided by the Colorado Association of REALTORS®

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## Lincoln County

### Single Family

| Key Metrics                     | October   |                  |                                   | Year to Date |                  |                                   |
|---------------------------------|-----------|------------------|-----------------------------------|--------------|------------------|-----------------------------------|
|                                 | 2020      | 2021             | Percent Change from Previous Year | Thru 10-2020 | Thru 10-2021     | Percent Change from Previous Year |
| New Listings                    | 9         | 9                | 0.0%                              | 59           | 75               | + 27.1%                           |
| Sold Listings                   | 7         | 10               | + 42.9%                           | 43           | 50               | + 16.3%                           |
| Median Sales Price*             | \$139,900 | <b>\$193,000</b> | + 38.0%                           | \$196,000    | <b>\$185,000</b> | - 5.6%                            |
| Average Sales Price*            | \$153,463 | <b>\$231,850</b> | + 51.1%                           | \$207,366    | <b>\$194,514</b> | - 6.2%                            |
| Percent of List Price Received* | 98.1%     | <b>93.9%</b>     | - 4.3%                            | 97.6%        | <b>97.1%</b>     | - 0.5%                            |
| Days on Market Until Sale       | 50        | 71               | + 42.0%                           | 84           | 44               | - 47.6%                           |
| Inventory of Homes for Sale     | 12        | 24               | + 100.0%                          | --           | --               | --                                |
| Months Supply of Inventory      | 2.8       | 4.4              | + 57.1%                           | --           | --               | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

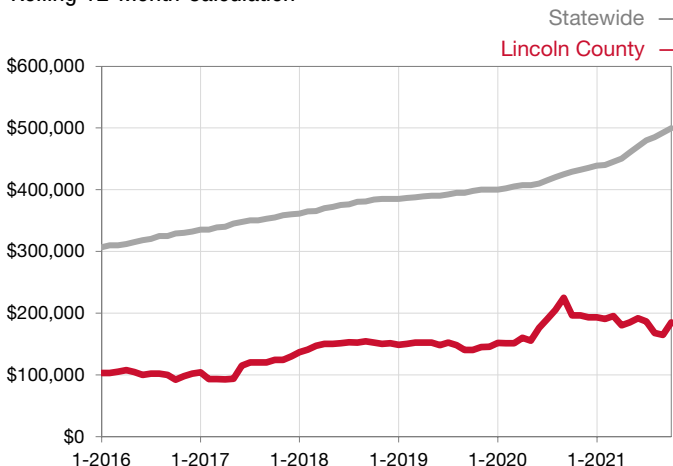
### Townhouse/Condo

| Key Metrics                     | October |             |                                   | Year to Date |              |                                   |
|---------------------------------|---------|-------------|-----------------------------------|--------------|--------------|-----------------------------------|
|                                 | 2020    | 2021        | Percent Change from Previous Year | Thru 10-2020 | Thru 10-2021 | Percent Change from Previous Year |
| New Listings                    | 0       | 0           | --                                | 1            | 0            | - 100.0%                          |
| Sold Listings                   | 0       | 0           | --                                | 0            | 0            | --                                |
| Median Sales Price*             | \$0     | <b>\$0</b>  | --                                | \$0          | <b>\$0</b>   | --                                |
| Average Sales Price*            | \$0     | <b>\$0</b>  | --                                | \$0          | <b>\$0</b>   | --                                |
| Percent of List Price Received* | 0.0%    | <b>0.0%</b> | --                                | 0.0%         | <b>0.0%</b>  | --                                |
| Days on Market Until Sale       | 0       | 0           | --                                | 0            | 0            | --                                |
| Inventory of Homes for Sale     | 0       | 0           | --                                | --           | --           | --                                |
| Months Supply of Inventory      | 0.0     | <b>0.0</b>  | --                                | --           | --           | --                                |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single Family

Rolling 12-Month Calculation



### Median Sales Price – Townhouse-Condo

Rolling 12-Month Calculation

