## **Local Market Update for December 2021**





Not all agents are the same!



## **Sixth Congressional District**

Single Family	December			Year to Date		
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 12-2020	Thru 12-2021	Percent Change from Previous Year
New Listings	726	694	- 4.4%	18,039	18,248	+ 1.2%
Sold Listings	1,277	1,245	- 2.5%	17,416	17,156	- 1.5%
Median Sales Price*	\$546,000	\$645,000	+ 18.1%	\$525,000	\$625,000	+ 19.0%
Average Sales Price*	\$644,016	\$770,693	+ 19.7%	\$606,866	\$733,833	+ 20.9%
Percent of List Price Received*	100.8%	101.6%	+ 0.8%	99.9%	103.4%	+ 3.5%
Days on Market Until Sale	21	19	- 9.5%	28	13	- 53.6%
Inventory of Homes for Sale	895	459	- 48.7%			
Months Supply of Inventory	0.6	0.3	- 50.0%			

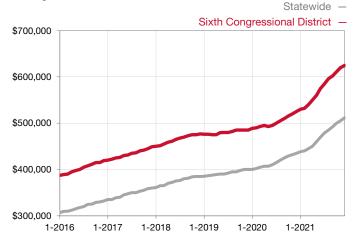
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	December			Year to Date		
Key Metrics	2020	2021	Percent Change from Previous Year	Thru 12-2020	Thru 12-2021	Percent Change from Previous Year
New Listings	213	206	- 3.3%	4,843	4,552	- 6.0%
Sold Listings	411	331	- 19.5%	4,502	4,507	+ 0.1%
Median Sales Price*	\$340,000	\$400,000	+ 17.6%	\$330,000	\$378,500	+ 14.7%
Average Sales Price*	\$363,684	\$415,318	+ 14.2%	\$350,011	\$400,120	+ 14.3%
Percent of List Price Received*	100.0%	101.6%	+ 1.6%	99.7%	102.6%	+ 2.9%
Days on Market Until Sale	29	12	- 58.6%	28	14	- 50.0%
Inventory of Homes for Sale	267	93	- 65.2%			
Months Supply of Inventory	0.7	0.2	- 71.4%			

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

## Median Sales Price - Single Family

Rolling 12-Month Calculation



## Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

