

# Local Market Update – September 2016

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



## Union County

### September

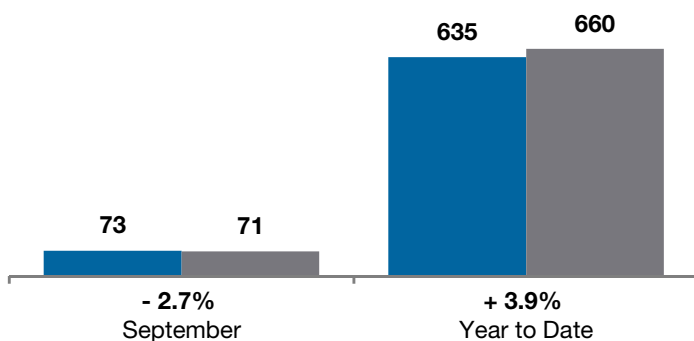
### Year to Date

	2015	2016	+ / -	2015	2016	+ / -
Closed Sales	73	71	- 2.7%	635	660	+ 3.9%
In Contracts	--	93	--	--	710	--
Average Sales Price	\$215,380	<b>\$255,994</b>	+ 18.9%	\$232,174	<b>\$252,810</b>	+ 8.9%
Median Sales Price**	\$184,000	<b>\$219,900</b>	+ 19.5%	\$190,000	<b>\$209,450</b>	+ 10.2%
Average Price per Square Foot**	\$95.84	<b>\$114.90</b>	+ 19.9%	\$102.51	<b>\$112.57</b>	+ 9.8%
Percent of Original List Price Received**	94.9%	<b>95.2%</b>	+ 0.3%	95.6%	<b>95.2%</b>	- 0.4%
Percent of Last List Price Received**	96.9%	<b>97.2%</b>	+ 0.3%	97.7%	<b>97.5%</b>	- 0.2%
Days on Market Until Sale	50	<b>34</b>	- 32.0%	59	<b>61</b>	+ 3.4%
New Listings	86	<b>77</b>	- 10.5%	856	<b>826</b>	- 3.5%
Median List Price of New Listings	\$225,950	<b>\$194,900</b>	- 13.7%	\$219,900	<b>\$228,000</b>	+ 3.7%
Median List Price at Time of Sale	\$184,000	<b>\$229,900</b>	+ 24.9%	\$195,955	<b>\$215,000</b>	+ 9.7%
Inventory of Homes for Sale	--	<b>207</b>	--	--	--	--
Months Supply of Inventory	--	<b>2.8</b>	--	--	--	--

\*\* Does not account for seller concessions.

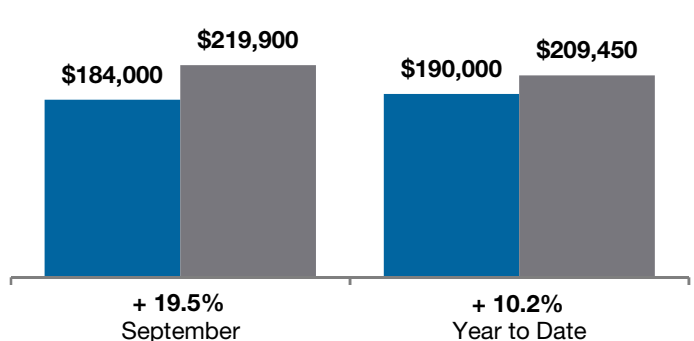
### Closed Sales

■ 2015 ■ 2016



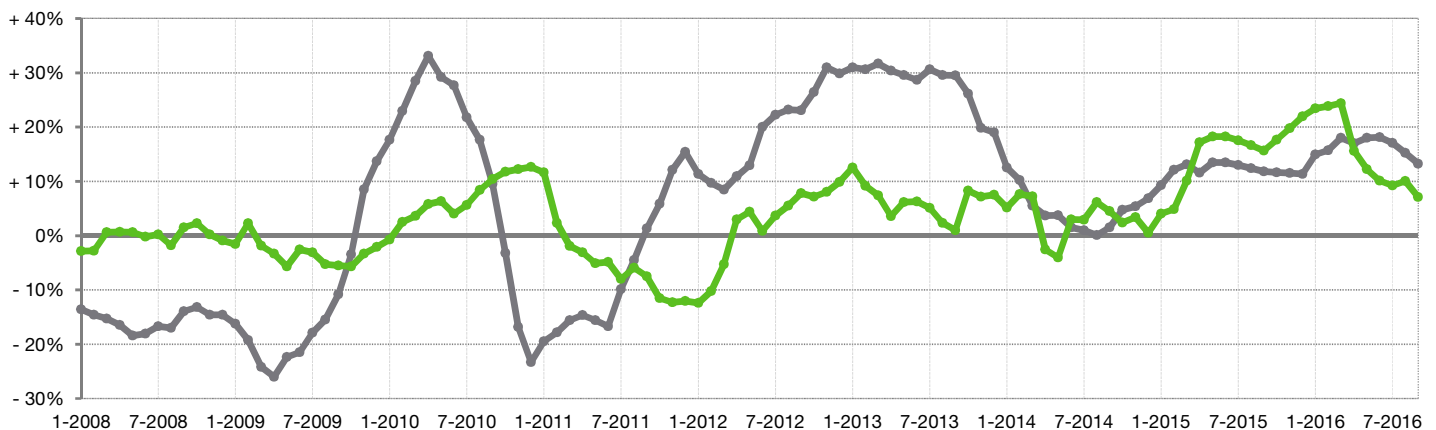
### Median Sales Price

■ 2015 ■ 2016



### Change in Median Sales Price from Prior Year (6-Month Average)†

All MLS — Union County —



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 12, 2016. All data from Columbus REALTORS® Multiple Listing Service (MLS). | Report © 2016 ShowingTime. | Page 1 of 2

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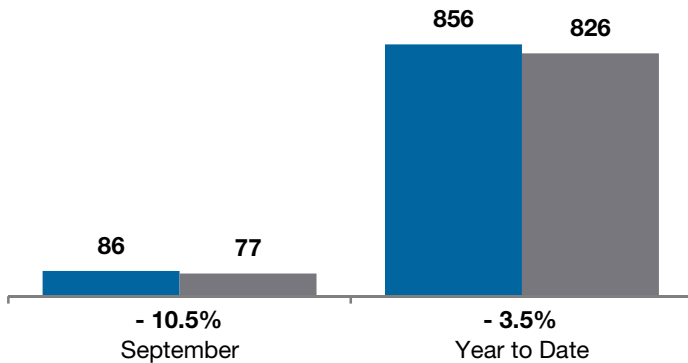
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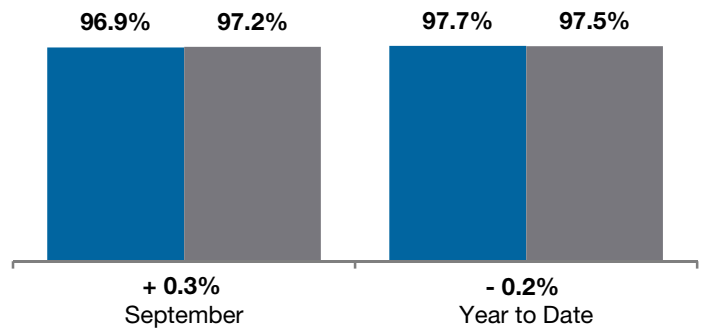
### New Listings

■ 2015 ■ 2016



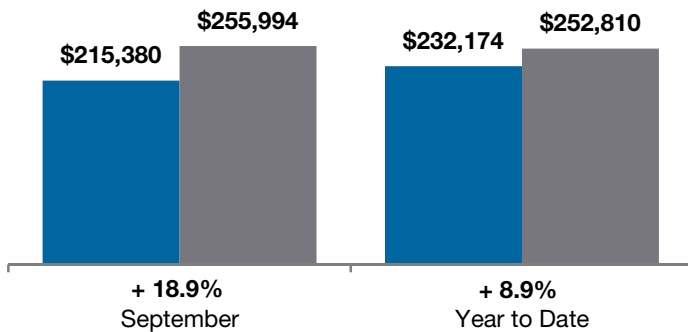
### Pct of Last List Price Received

■ 2015 ■ 2016



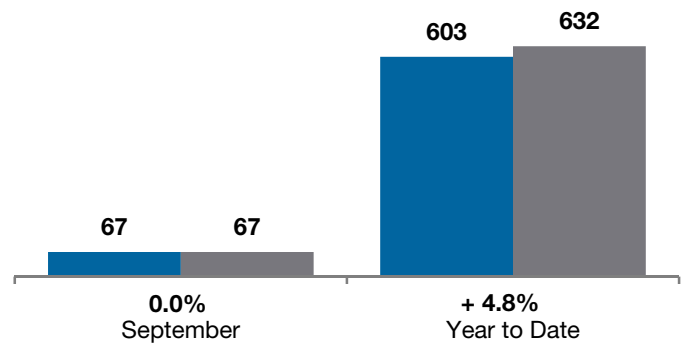
### Average Sales Price

■ 2015 ■ 2016



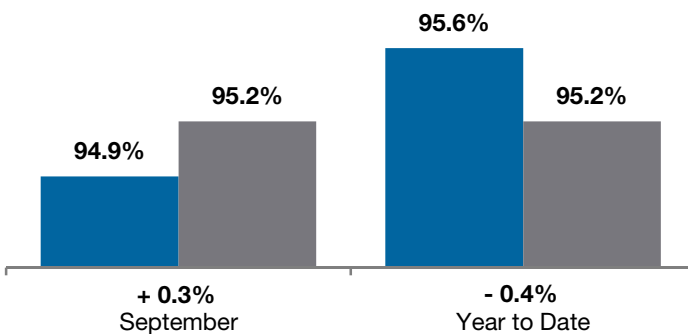
### Single Family Sales

■ 2015 ■ 2016



### Pct. of Orig. List Price Received

■ 2015 ■ 2016



### Condo Sales

■ 2015 ■ 2016

