

Local Market Update – April 2018

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Fayette County

April

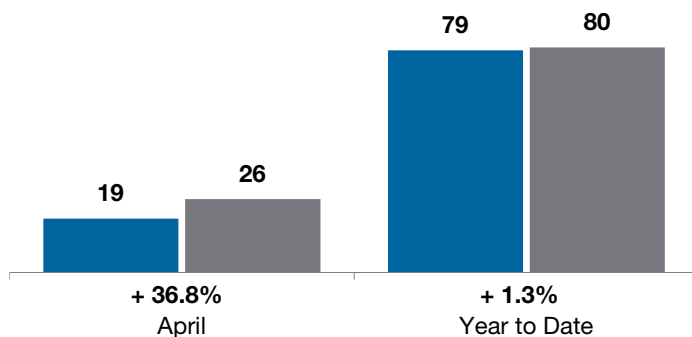
Year to Date

	2017	2018	+ / -	2017	2018	+ / -
Closed Sales	19	26	+ 36.8%	79	80	+ 1.3%
In Contracts	--	35	--	--	99	--
Average Sales Price	\$104,686	\$136,362	+ 30.3%	\$109,241	\$118,849	+ 8.8%
Median Sales Price*	\$103,250	\$112,000	+ 8.5%	\$97,500	\$109,900	+ 12.7%
Average Price per Square Foot*	\$66.31	\$78.74	+ 18.7%	\$64.30	\$75.16	+ 16.9%
Percent of Original List Price Received*	93.5%	95.8%	+ 2.5%	92.6%	94.0%	+ 1.5%
Percent of Last List Price Received*	95.7%	98.2%	+ 2.6%	95.1%	97.0%	+ 2.0%
Days on Market Until Sale	52	36	- 30.8%	69	48	- 30.4%
New Listings	29	38	+ 31.0%	91	118	+ 29.7%
Median List Price of New Listings	\$89,999	\$129,900	+ 44.3%	\$99,900	\$119,900	+ 20.0%
Median List Price at Time of Sale	\$103,500	\$124,900	+ 20.7%	\$99,000	\$109,900	+ 11.0%
Inventory of Homes for Sale	--	60	--	--	--	--
Months Supply of Inventory	--	2.4	--	--	--	--

* Does not account for seller concessions.

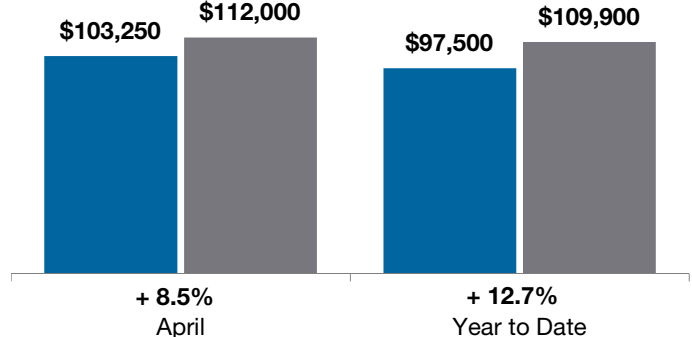
Closed Sales

■ 2017 ■ 2018

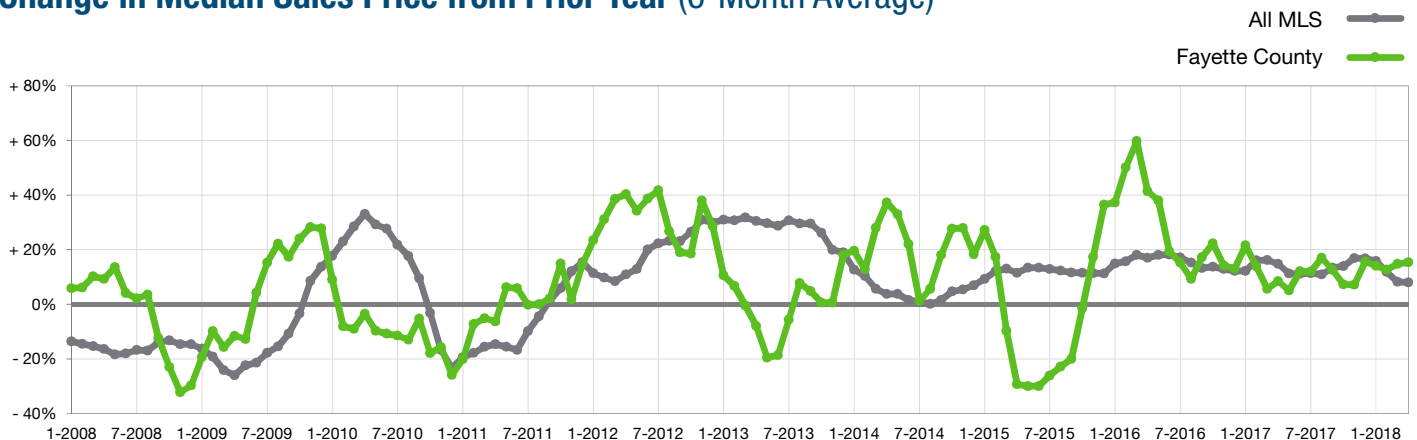


Median Sales Price

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.

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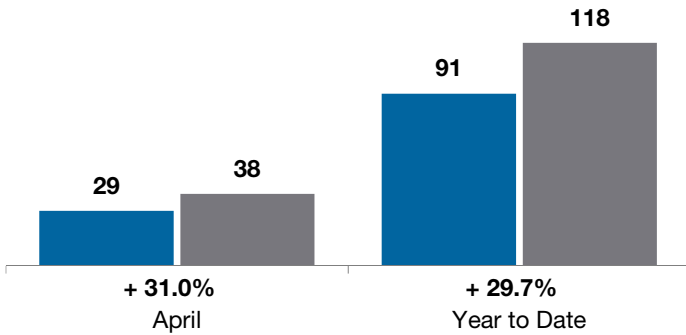
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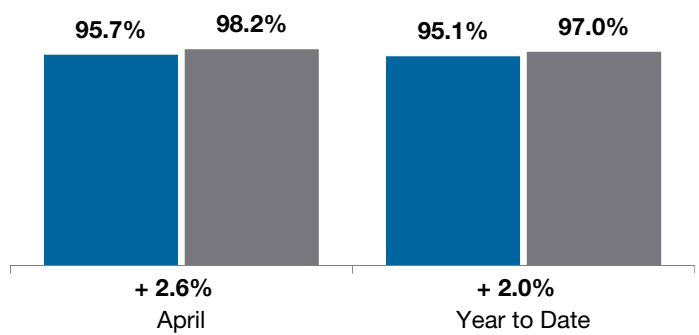
New Listings

■ 2017 ■ 2018



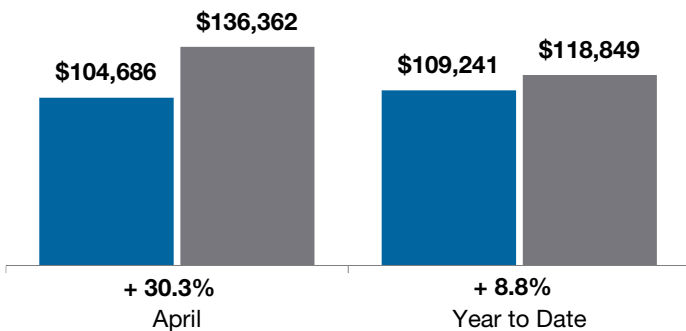
Pct of Last List Price Received

■ 2017 ■ 2018



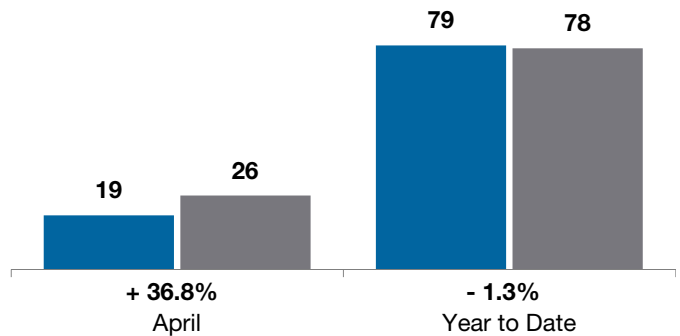
Average Sales Price

■ 2017 ■ 2018



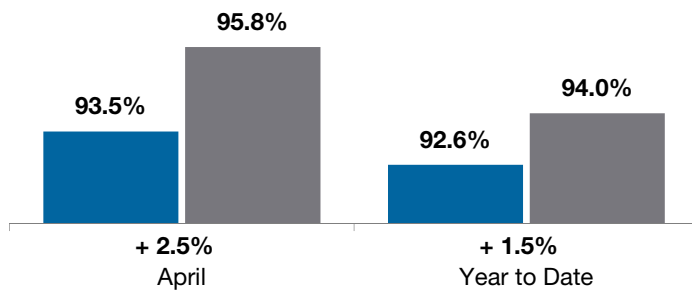
Single Family Sales

■ 2017 ■ 2018



Pct. of Orig. List Price Received

■ 2017 ■ 2018



Condo Sales

■ 2017 ■ 2018

