Local Market Update – April 2018

A RESEARCH TOOL PROVIDED BY THE **COLUMBUS REALTORS®**
BASED ON RESIDENTIAL LISTING DATA ONLY

COLUMBUS REALTORS®

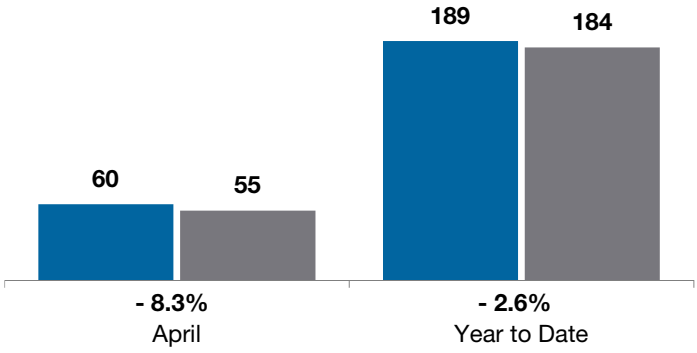
Lancaster City School District

Fairfield County

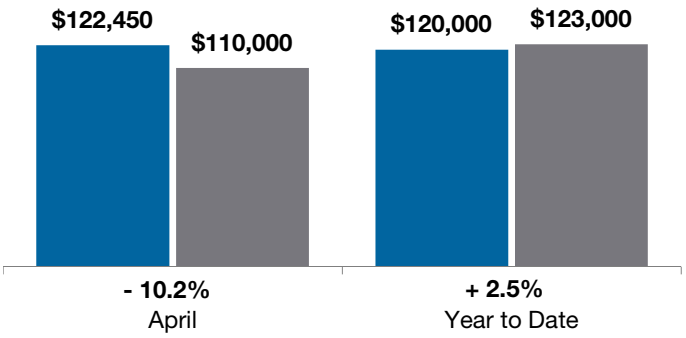
	April			Year to Date		
	2017	2018	+ / –	2017	2018	+ / –
Closed Sales	60	**55**	- 8.3%	189	**184**	- 2.6%
In Contracts	--	**81**	--	--	**232**	--
Average Sales Price	$126,486	**$120,110**	- 5.0%	$125,411	**$138,665**	+ 10.6%
Median Sales Price*	$122,450	**$110,000**	- 10.2%	$120,000	**$123,000**	+ 2.5%
Average Price per Square Foot*	$86.83	**$89.27**	+ 2.8%	$84.39	**$91.59**	+ 8.5%
Percent of Original List Price Received*	95.4%	**97.0%**	+ 1.7%	93.7%	**95.7%**	+ 2.1%
Percent of Last List Price Received*	98.2%	**98.6%**	+ 0.4%	97.2%	**97.2%**	0.0%
Days on Market Until Sale	64	**37**	- 42.2%	64	**52**	- 18.8%
New Listings	65	**73**	+ 12.3%	214	**238**	+ 11.2%
Median List Price of New Listings	$129,888	**$130,000**	+ 0.1%	$129,888	**$129,900**	+ 0.0%
Median List Price at Time of Sale	$127,450	**$110,000**	- 13.7%	$121,500	**$124,900**	+ 2.8%
Inventory of Homes for Sale	--	**95**	--	--	--	--
Months Supply of Inventory	--	**1.7**	--	--	--	--

* Does not account for seller concessions.

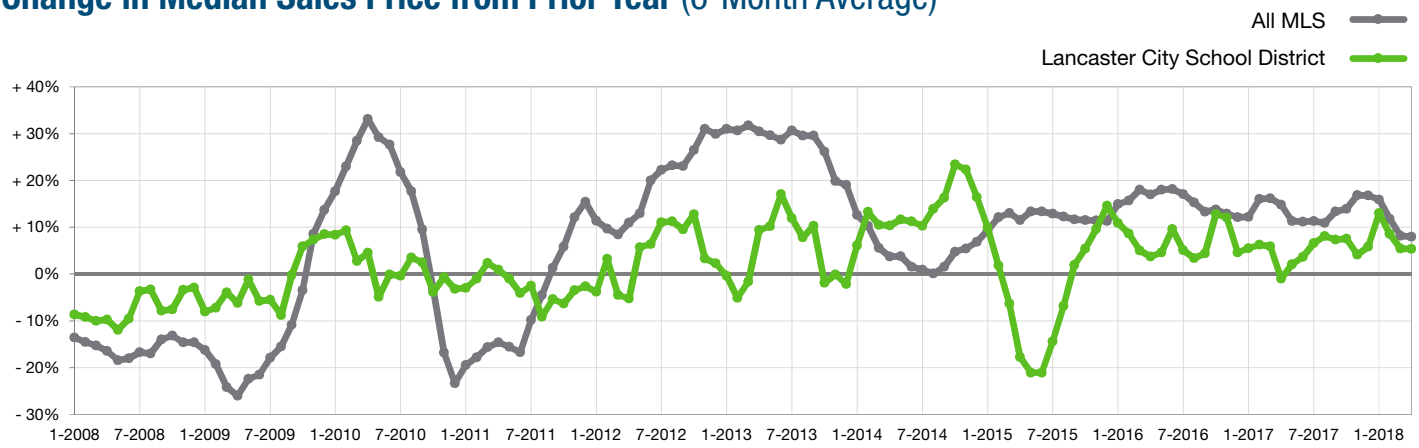
Closed Sales



Median Sales Price



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.

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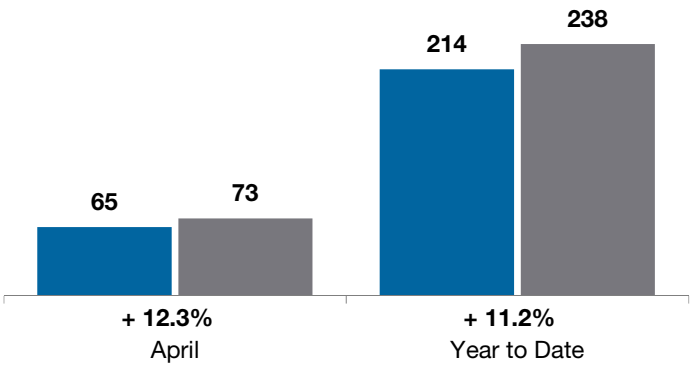
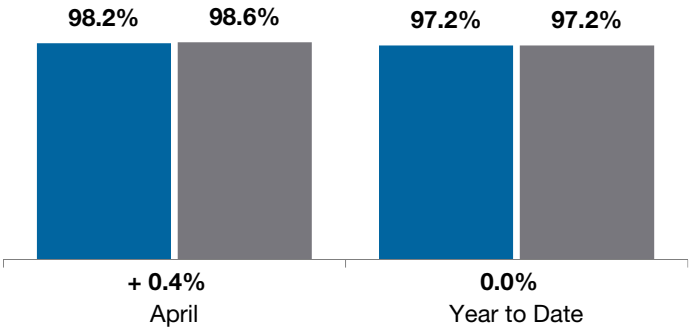
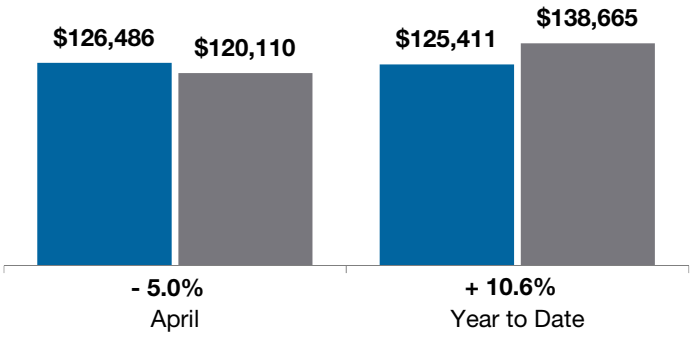
New Listings



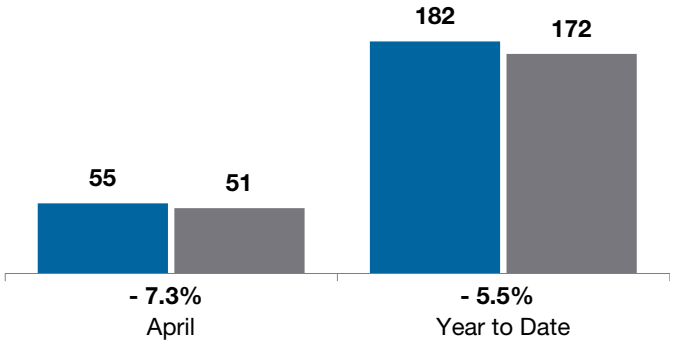
Pct of Last List Price Received



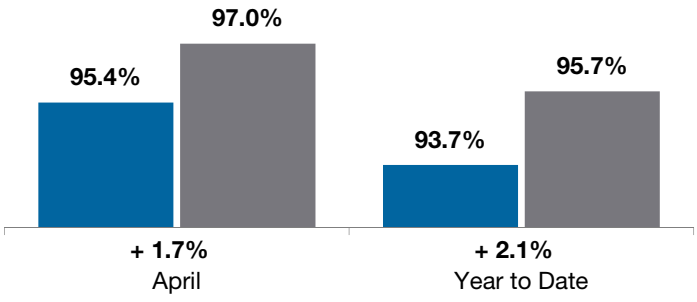
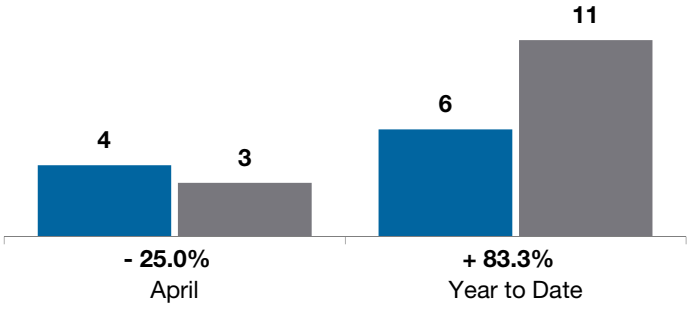
Average Sales Price



Single Family Sales



Pct. of Orig. List Price Received



Condo Sales