

# Local Market Update – July 2018

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



## Fairfield County

### July

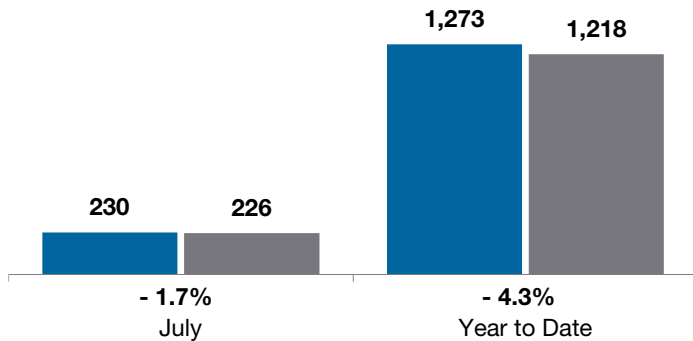
### Year to Date

|  | 2017      | 2018             | + / -   | 2017      | 2018             | + / -   |
|--|-----------|------------------|---------|-----------|------------------|---------|
| Closed Sales                             | 230       | <b>226</b>       | - 1.7%  | 1,273     | <b>1,218</b>     | - 4.3%  |
| In Contracts                             | --        | <b>250</b>       | --      | --        | <b>1,373</b>     | --      |
| Average Sales Price                      | \$203,201 | <b>\$221,176</b> | + 8.8%  | \$193,927 | <b>\$211,802</b> | + 9.2%  |
| Median Sales Price*                      | \$186,450 | <b>\$208,450</b> | + 11.8% | \$180,000 | <b>\$199,000</b> | + 10.6% |
| Average Price per Square Foot*           | \$100.99  | <b>\$116.14</b>  | + 15.0% | \$99.10   | <b>\$110.08</b>  | + 11.1% |
| Percent of Original List Price Received* | 97.0%     | <b>98.3%</b>     | + 1.3%  | 96.2%     | <b>97.4%</b>     | + 1.2%  |
| Percent of Last List Price Received*     | 98.7%     | <b>99.3%</b>     | + 0.6%  | 98.1%     | <b>98.7%</b>     | + 0.6%  |
| Days on Market Until Sale                | 36        | <b>25</b>        | - 30.6% | 47        | <b>38</b>        | - 19.1% |
| New Listings                             | 270       | <b>277</b>       | + 2.6%  | 1,628     | <b>1,589</b>     | - 2.4%  |
| Median List Price of New Listings        | \$218,450 | <b>\$218,950</b> | + 0.2%  | \$199,900 | <b>\$214,900</b> | + 7.5%  |
| Median List Price at Time of Sale        | \$189,900 | <b>\$214,950</b> | + 13.2% | \$179,900 | <b>\$199,900</b> | + 11.1% |
| Inventory of Homes for Sale              | --        | <b>361</b>       | --      | --        | --               | --      |
| Months Supply of Inventory               | --        | <b>2.0</b>       | --      | --        | --               | --      |

\* Does not account for seller concessions.

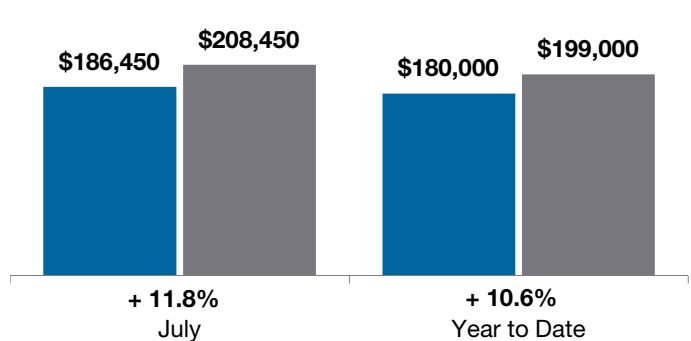
### Closed Sales

■ 2017 ■ 2018

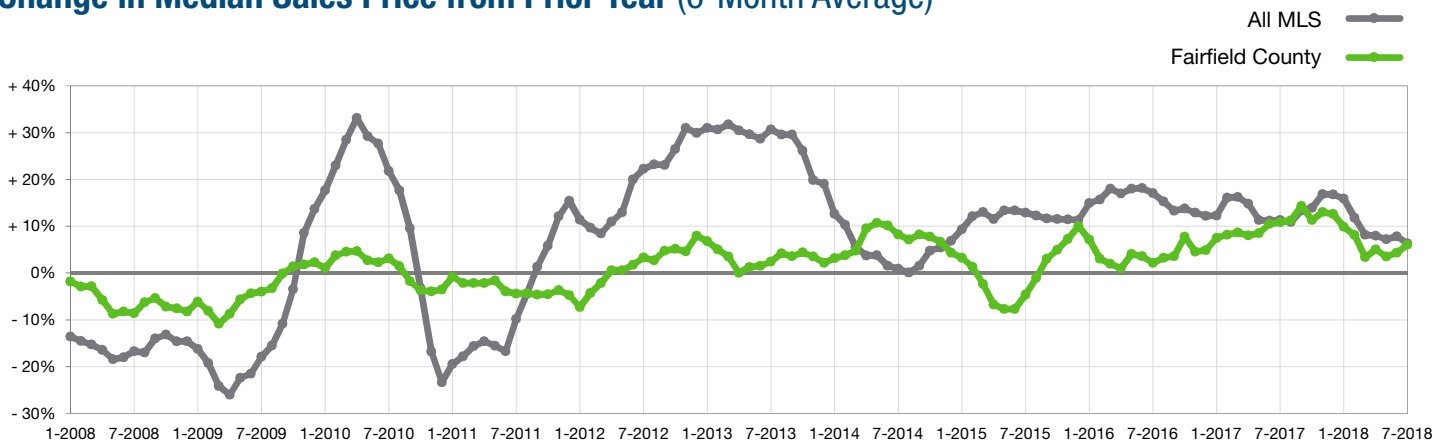


### Median Sales Price

■ 2017 ■ 2018



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.

# Local Market Update – July 2018

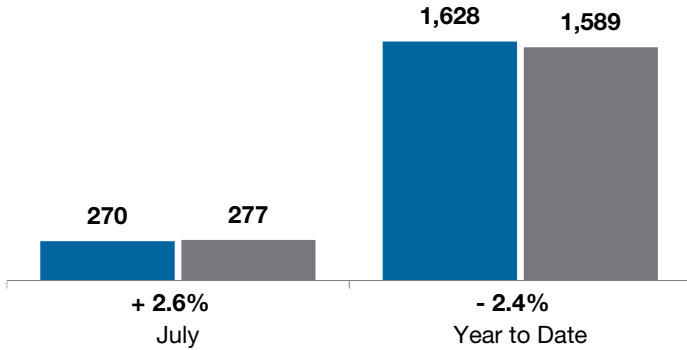
A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
 BASED ON RESIDENTIAL LISTING DATA ONLY



## Fairfield County

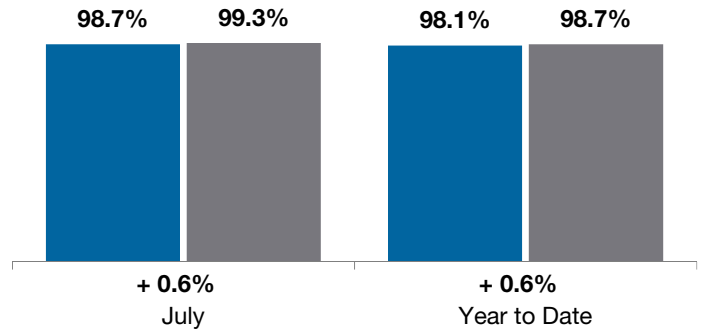
### New Listings

■ 2017 ■ 2018



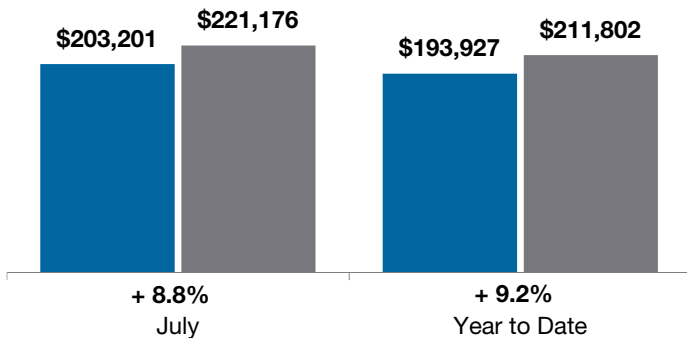
### Pct of Last List Price Received

■ 2017 ■ 2018



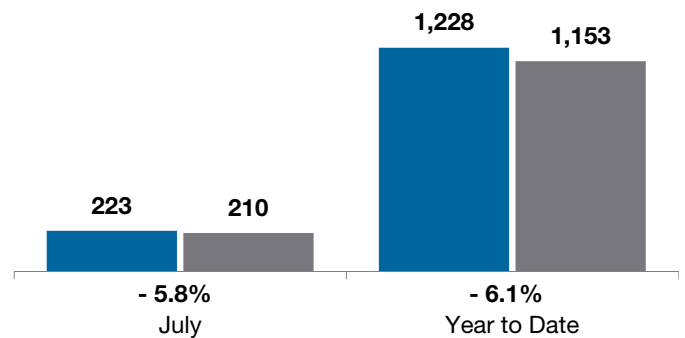
### Average Sales Price

■ 2017 ■ 2018



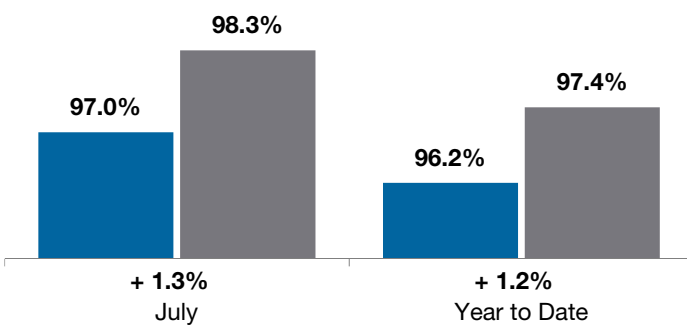
### Single Family Sales

■ 2017 ■ 2018



### Pct. of Orig. List Price Received

■ 2017 ■ 2018



### Condo Sales

■ 2017 ■ 2018

