

Local Market Update – July 2018

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



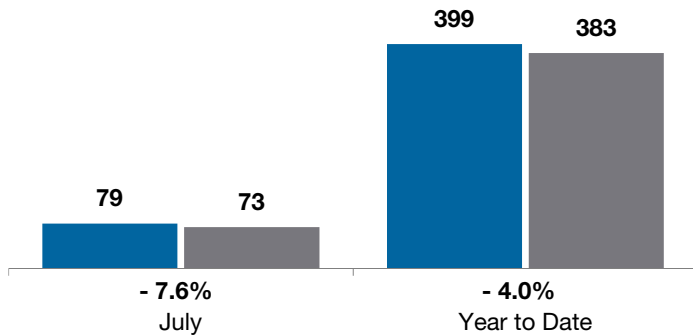
Pickaway County

	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
Closed Sales	79	73	- 7.6%	399	383	- 4.0%
In Contracts	--	72	--	--	427	--
Average Sales Price	\$183,658	\$192,813	+ 5.0%	\$177,574	\$185,746	+ 4.6%
Median Sales Price*	\$164,000	\$172,000	+ 4.9%	\$159,200	\$170,500	+ 7.1%
Average Price per Square Foot*	\$102.32	\$106.57	+ 4.2%	\$95.50	\$101.45	+ 6.2%
Percent of Original List Price Received*	97.2%	96.7%	- 0.5%	96.2%	96.5%	+ 0.3%
Percent of Last List Price Received*	98.1%	98.2%	+ 0.1%	98.2%	98.1%	- 0.1%
Days on Market Until Sale	28	27	- 3.6%	38	39	+ 2.6%
New Listings	100	75	- 25.0%	538	509	- 5.4%
Median List Price of New Listings	\$164,900	\$172,500	+ 4.6%	\$160,000	\$179,900	+ 12.4%
Median List Price at Time of Sale	\$165,999	\$172,900	+ 4.2%	\$159,900	\$169,900	+ 6.3%
Inventory of Homes for Sale	--	101	--	--	--	--
Months Supply of Inventory	--	1.7	--	--	--	--

* Does not account for seller concessions.

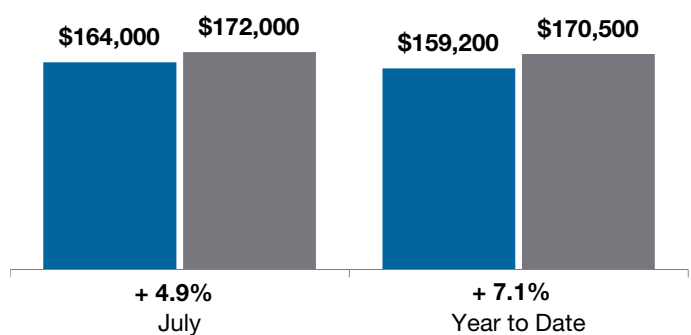
Closed Sales

■ 2017 ■ 2018

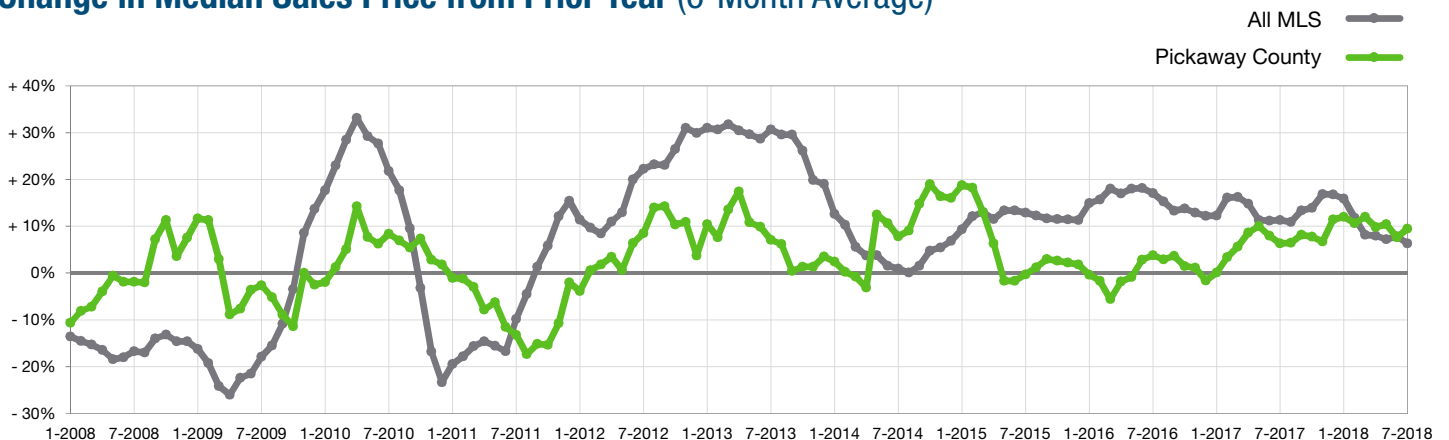


Median Sales Price

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.

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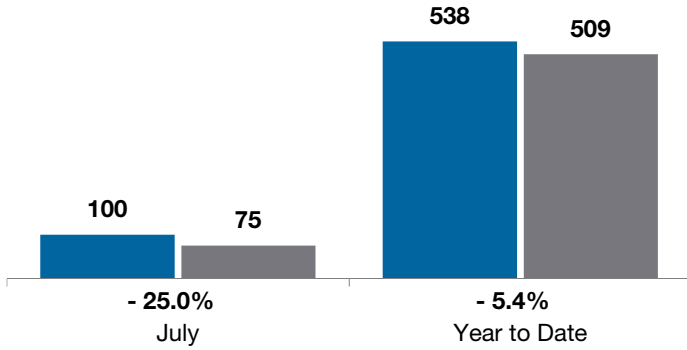
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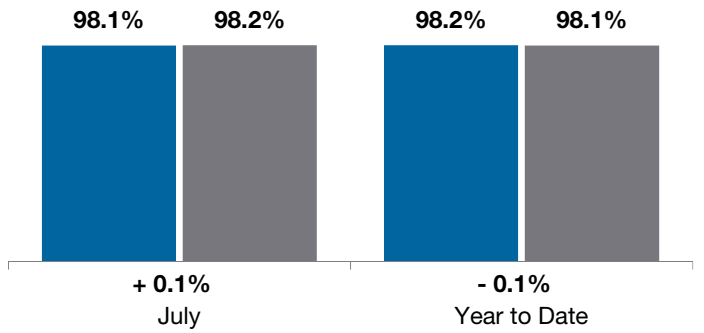
New Listings

■ 2017 ■ 2018



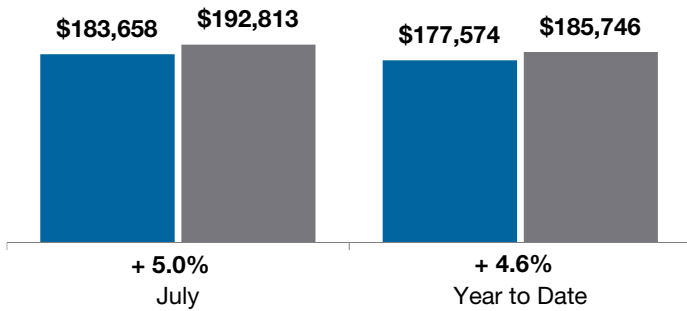
Pct of Last List Price Received

■ 2017 ■ 2018



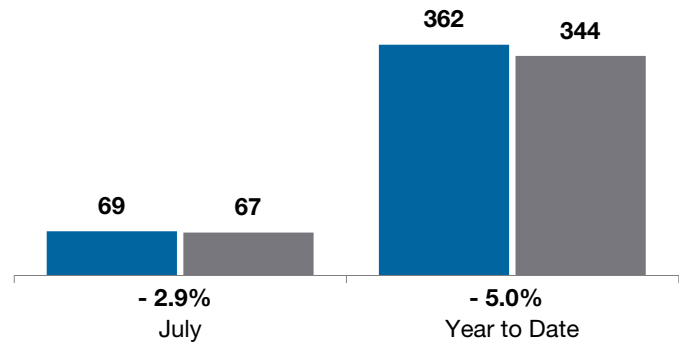
Average Sales Price

■ 2017 ■ 2018



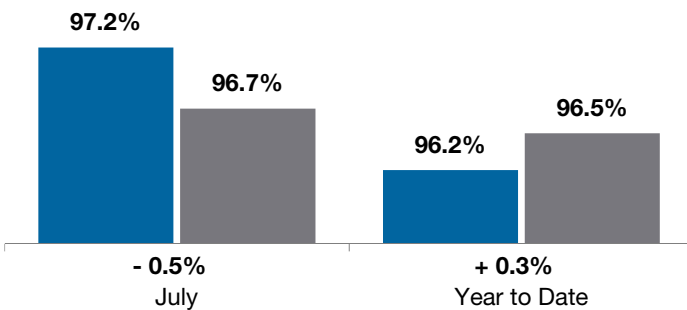
Single Family Sales

■ 2017 ■ 2018



Pct. of Orig. List Price Received

■ 2017 ■ 2018



Condo Sales

■ 2017 ■ 2018

