

# Local Market Update – October 2018

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



## Powell (Corp.)

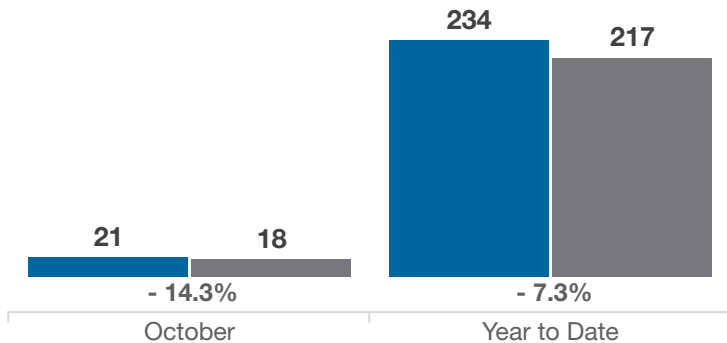
Delaware County

Key Metrics	October			Year to Date		
	2017	2018	% Change	Thru 10-2017	Thru 10-2018	% Change
Closed Sales	21	18	- 14.3%	234	217	- 7.3%
In Contracts	20	33	+ 65.0%	239	233	- 2.5%
Average Sales Price*	\$333,895	\$360,217	+ 7.9%	\$378,132	\$398,382	+ 5.4%
Median Sales Price*	\$325,000	\$357,500	+ 10.0%	\$359,450	\$383,500	+ 6.7%
Average Price Per Square Foot*	\$137.29	\$156.24	+ 13.8%	\$144.63	\$150.98	+ 4.4%
Percent of Original List Price Received*	96.2%	97.2%	+ 1.0%	96.9%	97.2%	+ 0.3%
Percent of Last List Price Received*	97.8%	98.4%	+ 0.6%	98.3%	98.4%	+ 0.1%
Days on Market Until Sale	54	19	- 64.8%	43	40	- 7.0%
New Listings	17	31	+ 82.4%	302	285	- 5.6%
Median List Price of New Listings	\$350,000	\$399,000	+ 14.0%	\$377,950	\$399,900	+ 5.8%
Median List Price at Time of Sale	\$341,500	\$363,700	+ 6.5%	\$364,950	\$389,900	+ 6.8%
Inventory of Homes for Sale	48	53	+ 10.4%	—	—	—
Months Supply of Inventory	2.1	2.4	+ 14.3%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

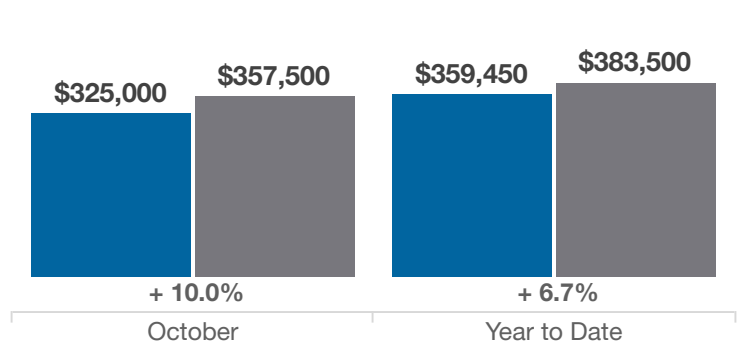
### Closed Sales

■ 2017 ■ 2018



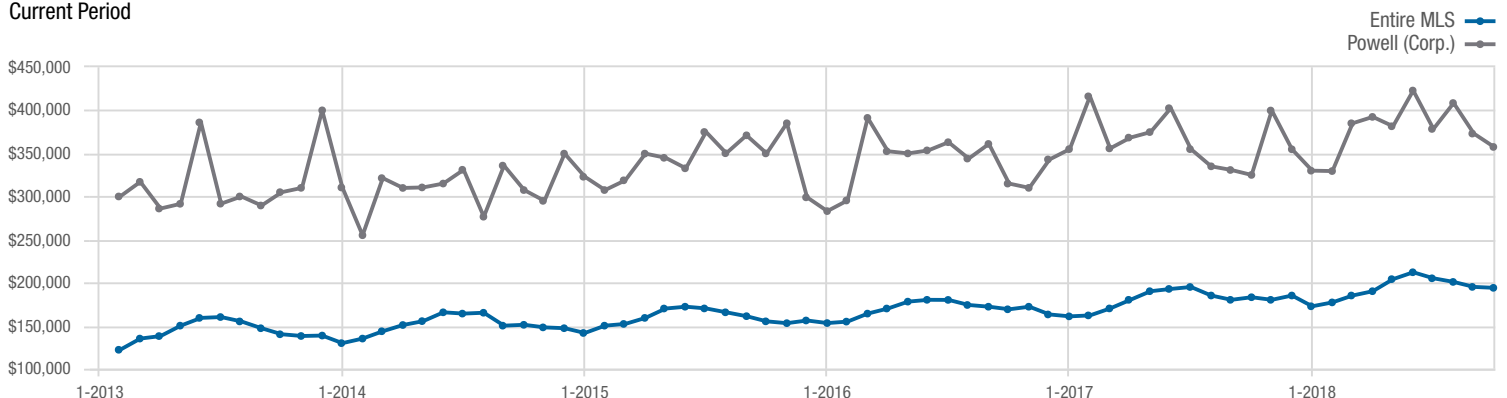
### Median Sales Price

■ 2017 ■ 2018



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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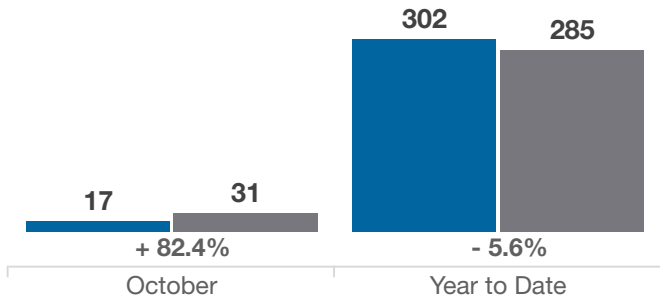


# Powell (Corp.)

## Delaware County

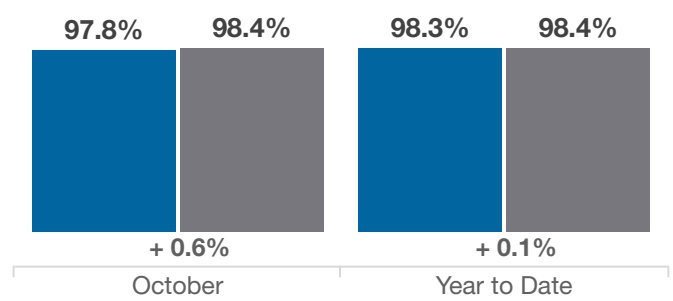
### New Listings

■ 2017 ■ 2018



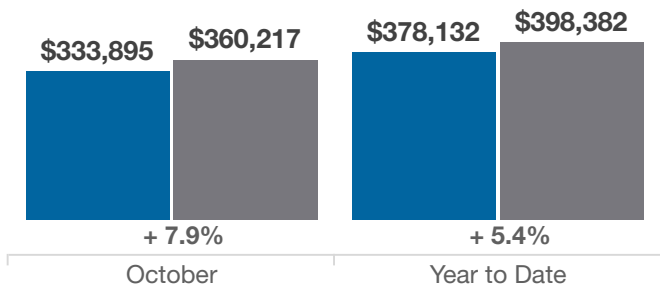
### Pct. of Last List Price Received

■ 2017 ■ 2018



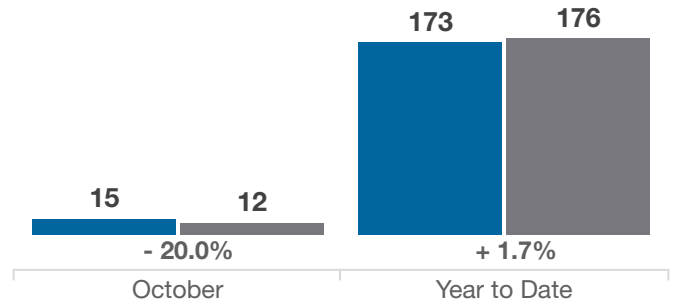
### Average Sales Price

■ 2017 ■ 2018



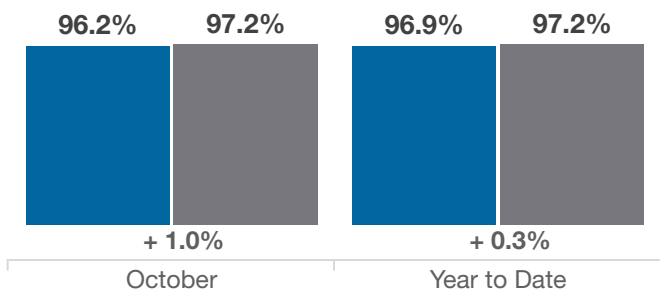
### Single Family Sales

■ 2017 ■ 2018



### Pct. Of Orig. List Price Received

■ 2017 ■ 2018



### Condo Sales

■ 2017 ■ 2018

