

Local Market Update – October 2018

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Sunbury (Corp.)

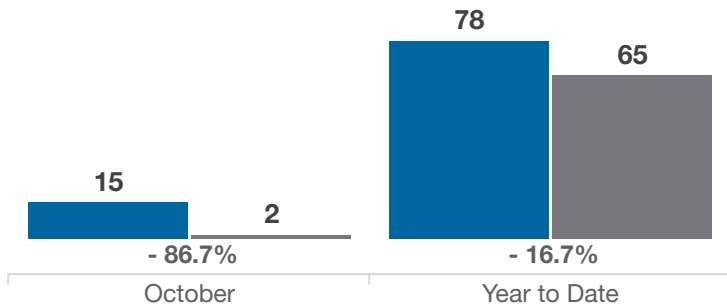
Delaware County

Key Metrics	October			Year to Date		
	2017	2018	% Change	Thru 10-2017	Thru 10-2018	% Change
Closed Sales	15	2	- 86.7%	78	65	- 16.7%
In Contracts	14	10	- 28.6%	85	75	- 11.8%
Average Sales Price*	\$232,203	\$242,500	+ 4.4%	\$223,296	\$246,248	+ 10.3%
Median Sales Price*	\$239,900	\$242,500	+ 1.1%	\$235,250	\$255,000	+ 8.4%
Average Price Per Square Foot*	\$144.14	\$119.01	- 17.4%	\$132.72	\$138.26	+ 4.2%
Percent of Original List Price Received*	98.9%	100.0%	+ 1.1%	98.0%	98.4%	+ 0.4%
Percent of Last List Price Received*	98.7%	100.3%	+ 1.6%	98.7%	99.6%	+ 0.9%
Days on Market Until Sale	11	15	+ 36.4%	18	20	+ 11.1%
New Listings	5	6	+ 20.0%	89	84	- 5.6%
Median List Price of New Listings	\$150,000	\$232,450	+ 55.0%	\$239,900	\$259,900	+ 8.3%
Median List Price at Time of Sale	\$239,900	\$244,450	+ 1.9%	\$238,850	\$259,900	+ 8.8%
Inventory of Homes for Sale	3	6	+ 100.0%	—	—	—
Months Supply of Inventory	0.4	0.9	+ 125.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

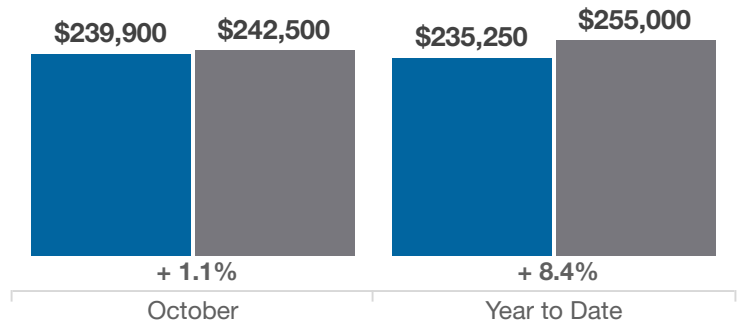
Closed Sales

■ 2017 ■ 2018



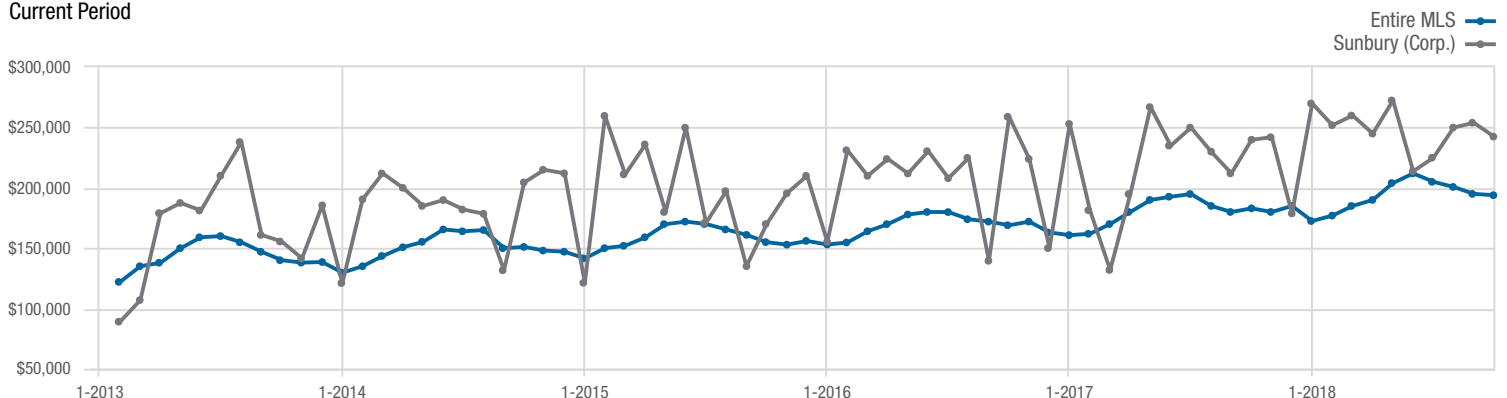
Median Sales Price

■ 2017 ■ 2018



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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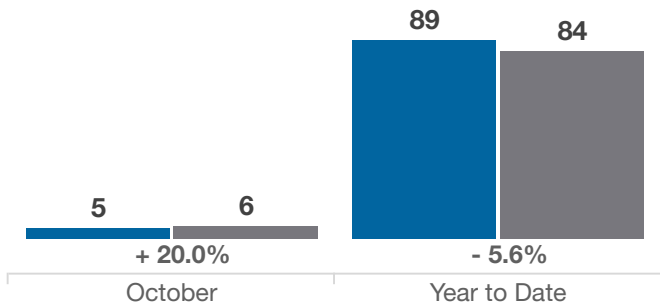


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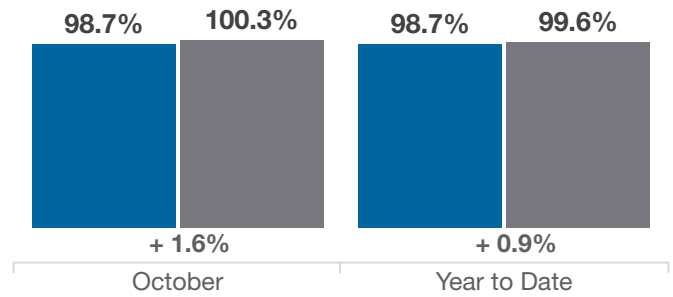
New Listings

■ 2017 ■ 2018



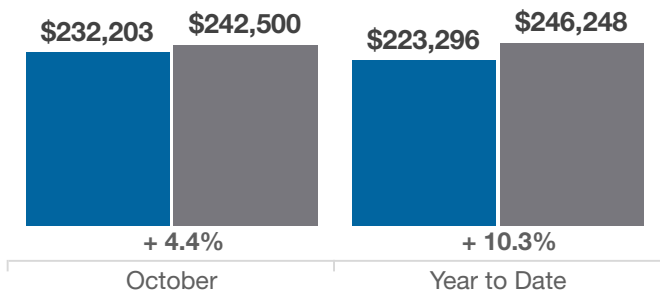
Pct. of Last List Price Received

■ 2017 ■ 2018



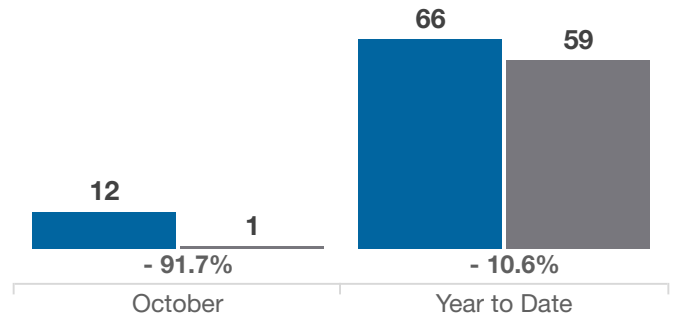
Average Sales Price

■ 2017 ■ 2018



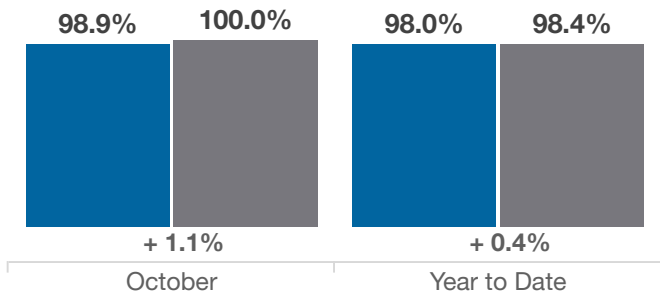
Single Family Sales

■ 2017 ■ 2018



Pct. Of Orig. List Price Received

■ 2017 ■ 2018



Condo Sales

■ 2017 ■ 2018

