Local Market Update – November 2018 A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®

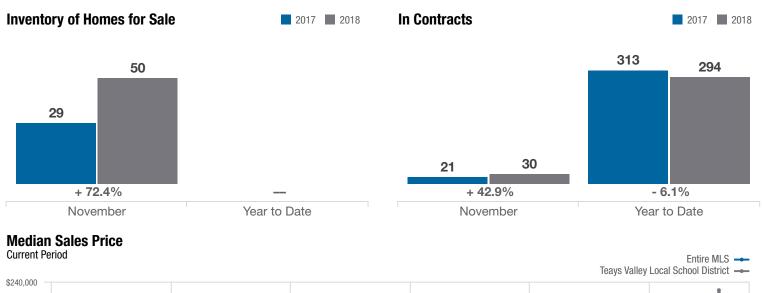
BASED ON RESIDENTIAL LISTING DATA ONLY

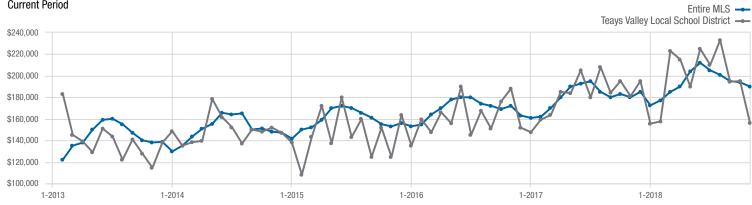


Teays Valley Local School District

| | November | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|--------------|----------|
| Key Metrics | 2017 | 2018 | % Change | Thru 11-2017 | Thru 11-2018 | % Change |
| Closed Sales | 30 | 21 | - 30.0% | 310 | 277 | - 10.6% |
| In Contracts | 21 | 30 | + 42.9% | 313 | 294 | - 6.1% |
| Average Sales Price* | \$196,444 | \$159,872 | - 18.6% | \$197,869 | \$212,833 | + 7.6% |
| Median Sales Price* | \$181,000 | \$156,100 | - 13.8% | \$180,000 | \$195,000 | + 8.3% |
| Average Price Per Square Foot* | \$109.64 | \$99.24 | - 9.5% | \$104.55 | \$113.23 | + 8.3% |
| Percent of Original List Price Received* | 100.7% | 95.1% | - 5.6% | 98.6% | 97.5% | - 1.1% |
| Percent of Last List Price Received* | 98.9% | 98.4% | - 0.5% | 99.2% | 98.9% | - 0.3% |
| Days on Market Until Sale | 18 | 34 | + 88.9% | 24 | 29 | + 20.8% |
| New Listings | 15 | 19 | + 26.7% | 349 | 350 | + 0.3% |
| Median List Price of New Listings | \$235,000 | \$212,500 | - 9.6% | \$189,900 | \$209,900 | + 10.5% |
| Median List Price at Time of Sale | \$182,450 | \$158,000 | - 13.4% | \$181,300 | \$199,900 | + 10.3% |
| Inventory of Homes for Sale | 29 | 50 | + 72.4% | | _ | _ |
| Months Supply of Inventory | 1.0 | 2.0 | + 100.0% | | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





Each data point represents the median sales price in a given month.

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