

Local Market Update – December 2018

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



London City School District

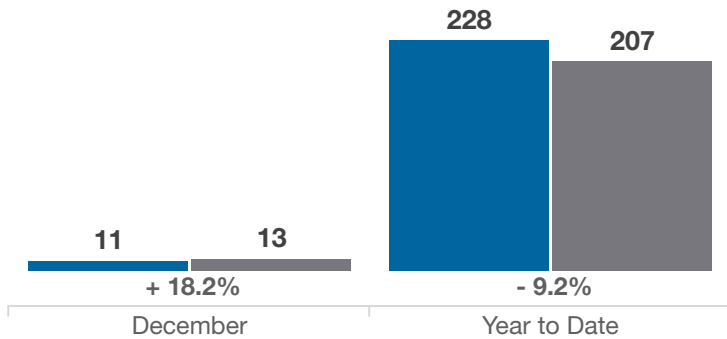
Madison County

Key Metrics	December			Year to Date		
	2017	2018	% Change	Thru 12-2017	Thru 12-2018	% Change
Closed Sales	11	13	+ 18.2%	228	207	- 9.2%
In Contracts	18	8	- 55.6%	240	200	- 16.7%
Average Sales Price*	\$144,430	\$201,446	+ 39.5%	\$160,261	\$175,180	+ 9.3%
Median Sales Price*	\$139,900	\$181,000	+ 29.4%	\$145,000	\$159,900	+ 10.3%
Average Price Per Square Foot*	\$103.76	\$110.15	+ 6.2%	\$96.63	\$101.69	+ 5.2%
Percent of Original List Price Received*	91.6%	91.3%	- 0.3%	95.9%	95.5%	- 0.4%
Percent of Last List Price Received*	95.4%	96.1%	+ 0.7%	97.3%	97.3%	0.0%
Days on Market Until Sale	33	53	+ 60.6%	60	41	- 31.7%
New Listings	6	16	+ 166.7%	248	237	- 4.4%
Median List Price of New Listings	\$169,450	\$192,400	+ 13.5%	\$153,450	\$169,900	+ 10.7%
Median List Price at Time of Sale	\$139,900	\$184,899	+ 32.2%	\$149,900	\$159,900	+ 6.7%
Inventory of Homes for Sale	23	37	+ 60.9%	—	—	—
Months Supply of Inventory	1.2	2.2	+ 83.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

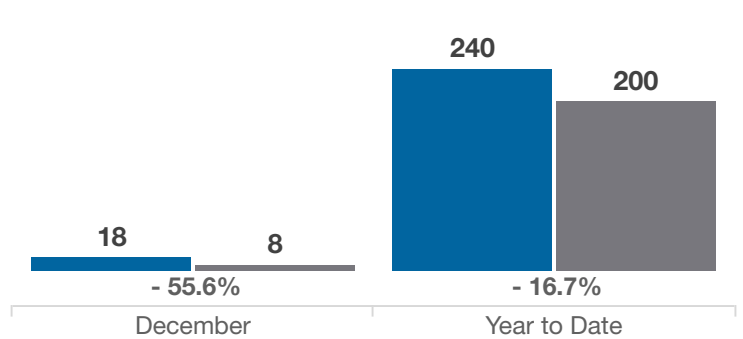
Closed Sales

■ 2017 ■ 2018



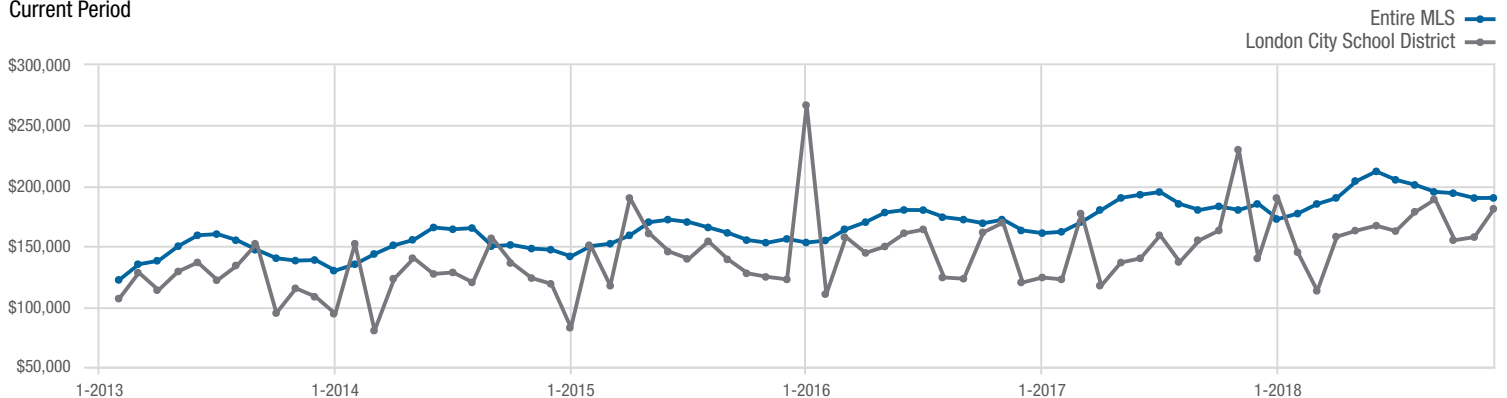
In Contracts

■ 2017 ■ 2018



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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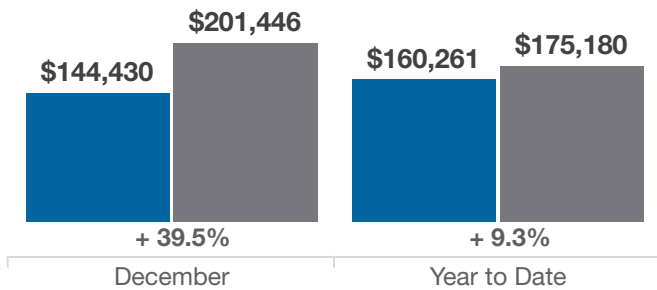


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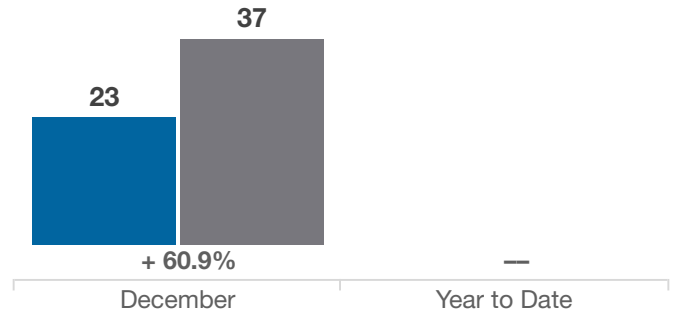
Average Sales Price

■ 2017 ■ 2018



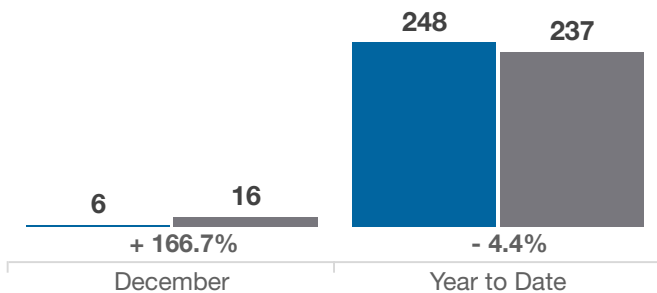
Inventory of Homes for Sale

■ 2017 ■ 2018



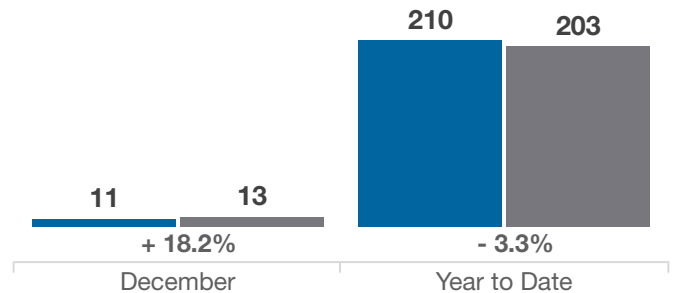
New Listings

■ 2017 ■ 2018



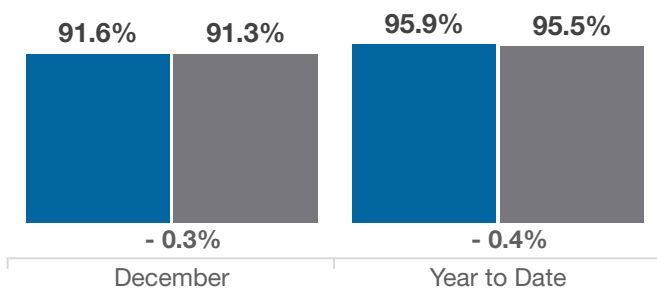
Single Family Sales

■ 2017 ■ 2018



Pct. Of Orig. List Price Received

■ 2017 ■ 2018



Condo Sales

■ 2017 ■ 2018

