

# Local Market Update – April 2019

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®  
BASED ON RESIDENTIAL LISTING DATA ONLY



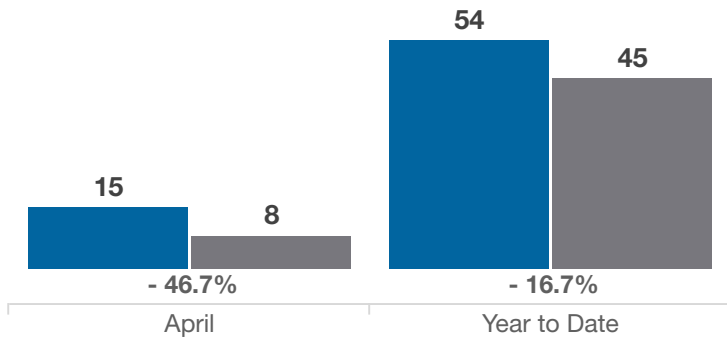
## Ross County

Key Metrics	April			Year to Date		
	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
Closed Sales	15	8	- 46.7%	54	45	- 16.7%
In Contracts	20	12	- 40.0%	63	52	- 17.5%
Average Sales Price*	\$179,280	\$143,613	- 19.9%	\$147,156	\$159,644	+ 8.5%
Median Sales Price*	\$171,000	\$120,000	- 29.8%	\$146,500	\$137,000	- 6.5%
Average Price Per Square Foot*	\$92.24	\$70.30	- 23.8%	\$84.69	\$88.02	+ 3.9%
Percent of Original List Price Received*	94.6%	97.6%	+ 3.2%	96.8%	95.8%	- 1.0%
Percent of Last List Price Received*	97.1%	98.6%	+ 1.5%	98.6%	97.2%	- 1.4%
Days on Market Until Sale	69	38	- 44.9%	67	40	- 40.3%
New Listings	31	15	- 51.6%	79	79	0.0%
Median List Price of New Listings	\$169,000	\$199,900	+ 18.3%	\$170,000	\$145,608	- 14.3%
Median List Price at Time of Sale	\$173,000	\$117,500	- 32.1%	\$150,700	\$139,900	- 7.2%
Inventory of Homes for Sale	49	37	- 24.5%	—	—	—
Months Supply of Inventory	3.1	2.8	- 9.7%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

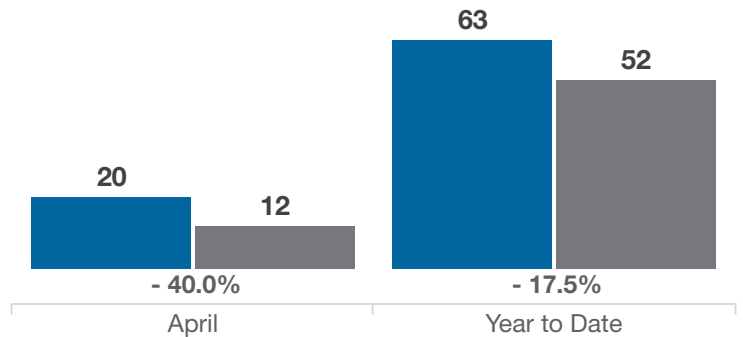
### Closed Sales

■ 2018 ■ 2019



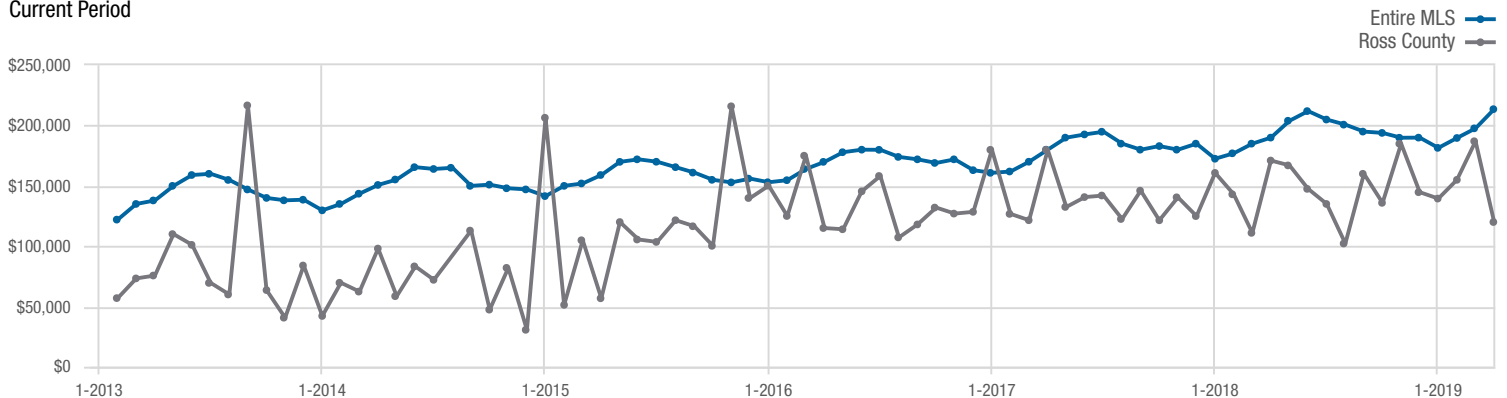
### In Contracts

■ 2018 ■ 2019



### Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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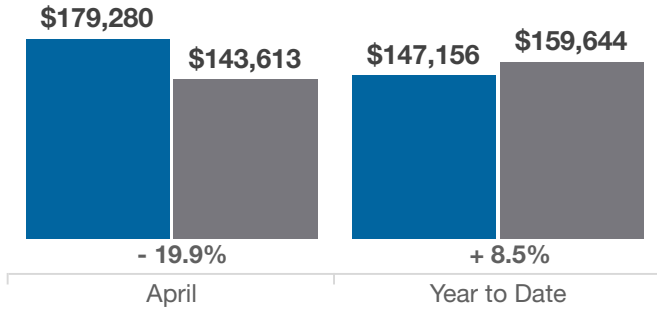
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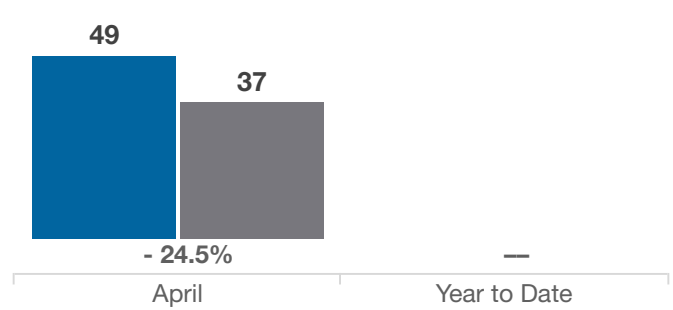
### Average Sales Price

■ 2018 ■ 2019



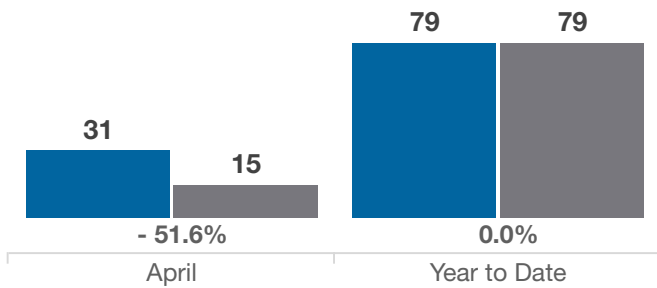
### Inventory of Homes for Sale

■ 2018 ■ 2019



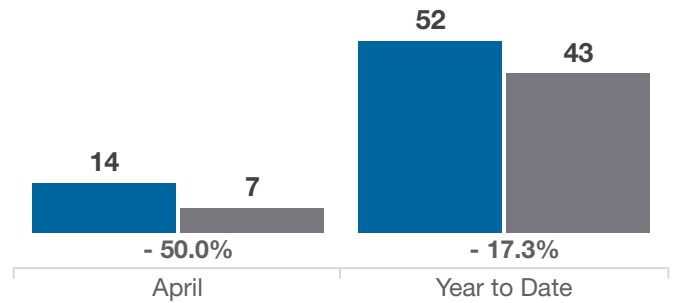
### New Listings

■ 2018 ■ 2019



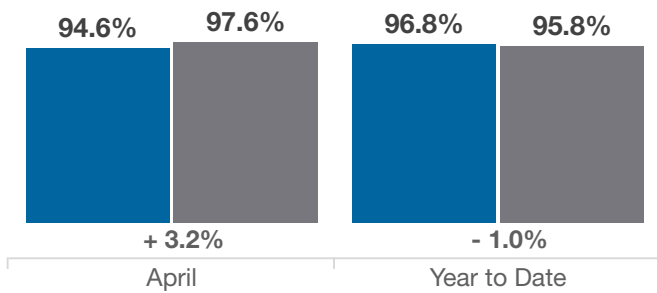
### Single Family Sales

■ 2018 ■ 2019



### Pct. Of Orig. List Price Received

■ 2018 ■ 2019



### Condo Sales

■ 2018 ■ 2019

