# Local Market Update – June 2019

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY

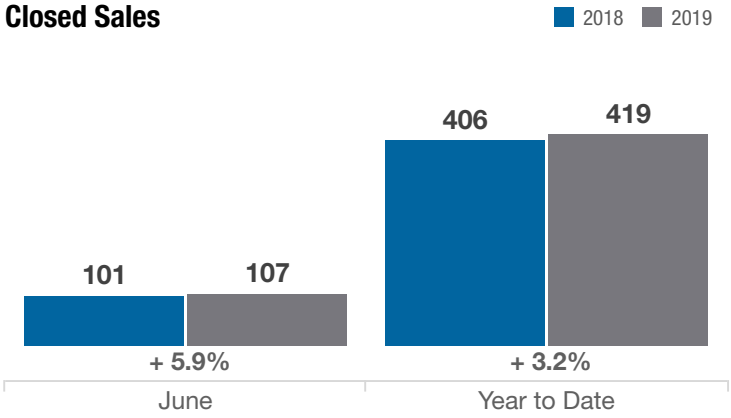
COLUMBUS REALTORS®

# Union County

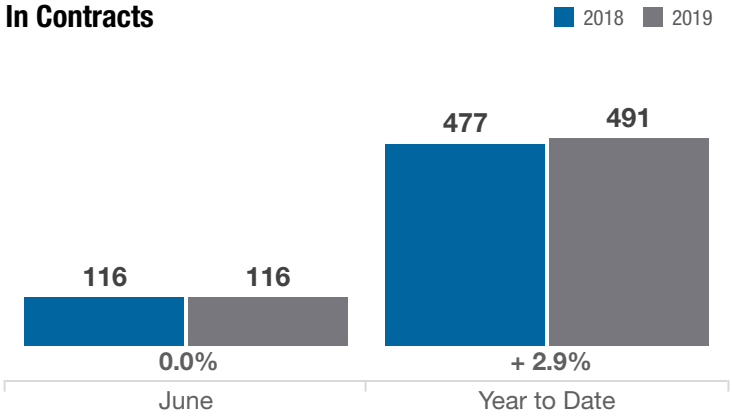
| | June | | | Year to Date | | |
|---|---|---|---|---|---|---|
| **Key Metrics** | **2018** | **2019** | **% Change** | **Thru 6-2018** | **Thru 6-2019** | **% Change** |
| Closed Sales | 101 | 107 | + 5.9% | 406 | 419 | + 3.2% |
| In Contracts | 116 | 116 | 0.0% | 477 | 491 | + 2.9% |
| Average Sales Price* | $307,041 | $350,287 | + 14.1% | $289,837 | $319,245 | + 10.1% |
| Median Sales Price* | $276,500 | $296,000 | + 7.1% | $243,000 | $273,500 | + 12.6% |
| Average Price Per Square Foot* | $135.70 | $140.50 | + 3.5% | $128.24 | $134.12 | + 4.6% |
| Percent of Original List Price Received* | 98.6% | 99.7% | + 1.1% | 97.3% | 97.3% | 0.0% |
| Percent of Last List Price Received* | 99.7% | 100.1% | + 0.4% | 98.9% | 98.4% | - 0.5% |
| Days on Market Until Sale | 28 | 36 | + 28.6% | 45 | 47 | + 4.4% |
| New Listings | 104 | 123 | + 18.3% | 541 | 561 | + 3.7% |
| Median List Price of New Listings | $246,950 | $255,900 | + 3.6% | $262,000 | $287,000 | + 9.5% |
| Median List Price at Time of Sale | $274,900 | $299,900 | + 9.1% | $245,000 | $273,700 | + 11.7% |
| Inventory of Homes for Sale | 154 | 179 | + 16.2% | — | — | — |
| Months Supply of Inventory | 2.0 | 2.5 | + 25.0% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## Closed Sales

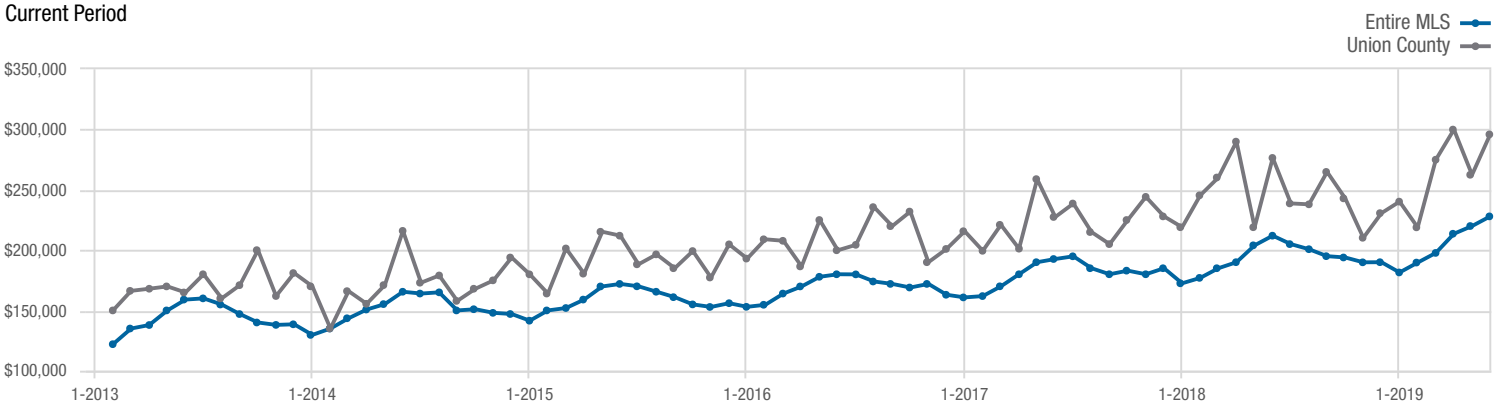



## In Contracts




## Median Sales Price

Current Period




Each data point represents the median sales price in a given month.

Current as of July 12, 2019. All data from Columbus REALTORS® Multiple Listing Service (MLS). | Report © 2019 ShowingTime.

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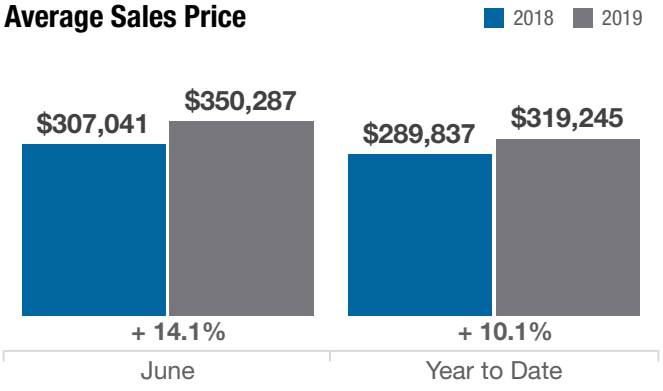
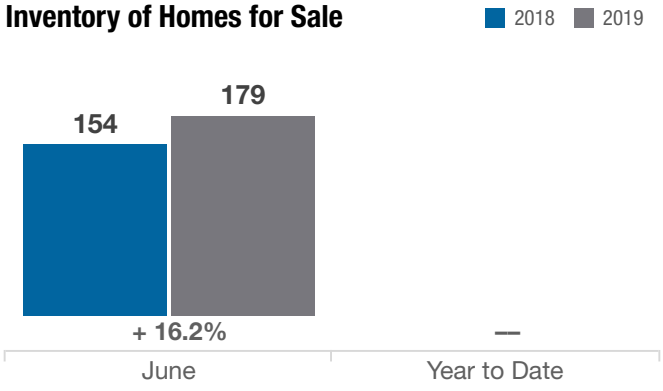
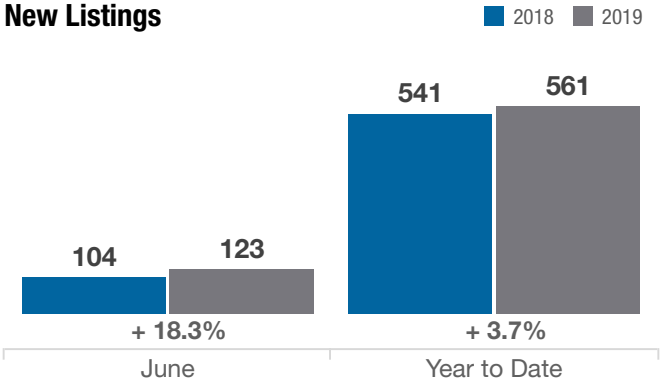
## Average Sales Price



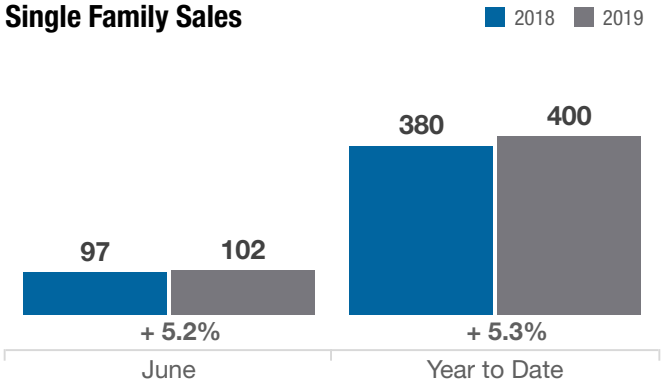

## Inventory of Homes for Sale



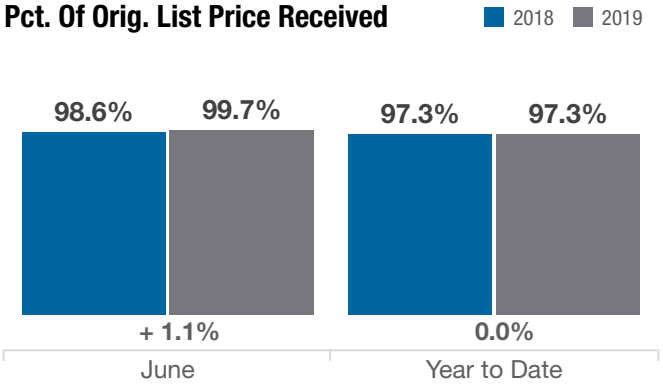

## New Listings



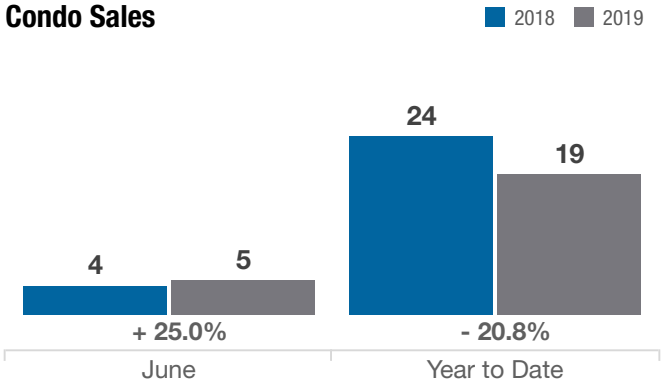

## Single Family Sales




## Pct. Of Orig. List Price Received




## Condo Sales

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