

Local Market Update – August 2019

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Lithopolis (Corp.)

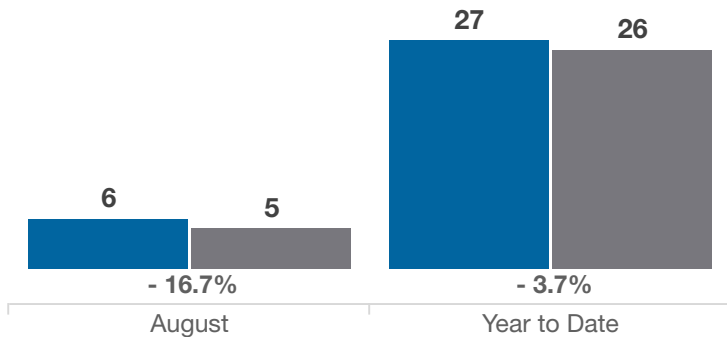
Franklin and Fairfield Counties

Key Metrics	August			Year to Date		
	2018	2019	% Change	Thru 8-2018	Thru 8-2019	% Change
Closed Sales	6	5	- 16.7%	27	26	- 3.7%
In Contracts	9	5	- 44.4%	33	26	- 21.2%
Average Sales Price*	\$252,458	\$260,200	+ 3.1%	\$232,526	\$262,275	+ 12.8%
Median Sales Price*	\$247,400	\$245,000	- 1.0%	\$240,000	\$254,500	+ 6.0%
Average Price Per Square Foot*	\$118.66	\$130.92	+ 10.3%	\$118.73	\$121.31	+ 2.2%
Percent of Original List Price Received*	98.5%	94.2%	- 4.4%	97.1%	96.5%	- 0.6%
Percent of Last List Price Received*	99.2%	96.4%	- 2.8%	97.8%	98.2%	+ 0.4%
Days on Market Until Sale	7	42	+ 500.0%	37	34	- 8.1%
New Listings	12	9	- 25.0%	43	40	- 7.0%
Median List Price of New Listings	\$284,895	\$240,000	- 15.8%	\$249,990	\$264,438	+ 5.8%
Median List Price at Time of Sale	\$252,400	\$254,900	+ 1.0%	\$248,500	\$261,400	+ 5.2%
Inventory of Homes for Sale	10	14	+ 40.0%	—	—	—
Months Supply of Inventory	2.9	4.2	+ 44.8%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

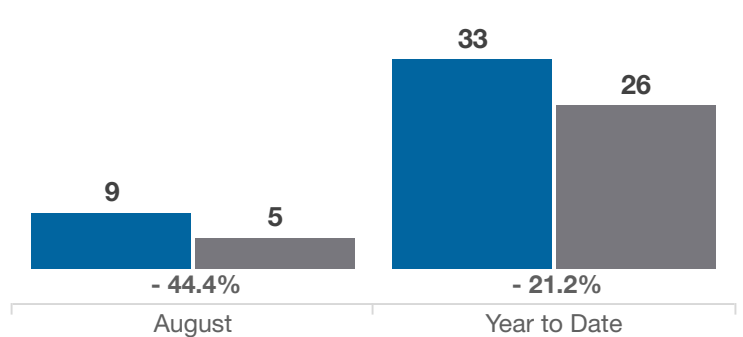
Closed Sales

■ 2018 ■ 2019



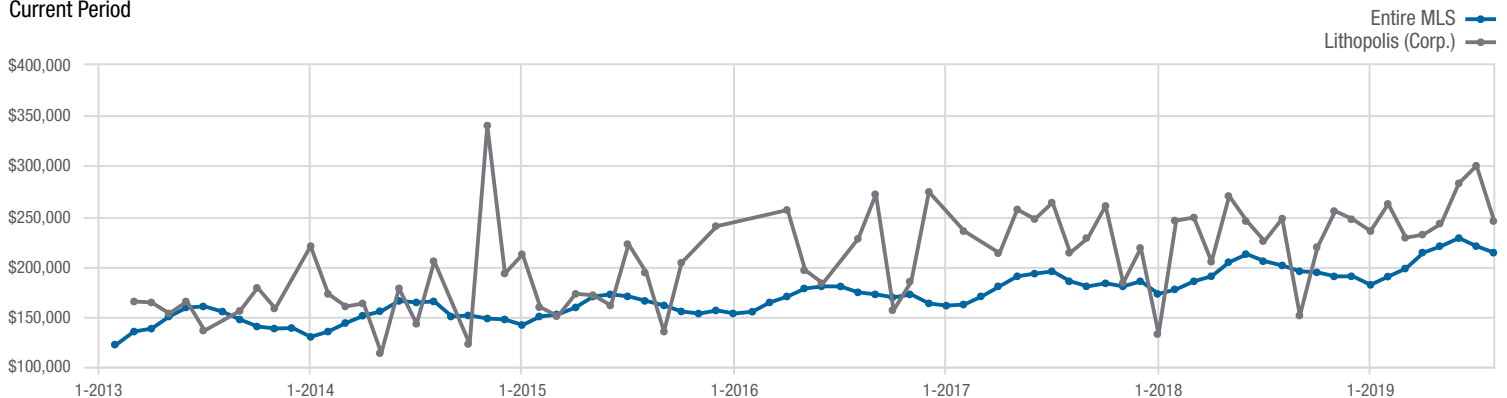
In Contracts

■ 2018 ■ 2019



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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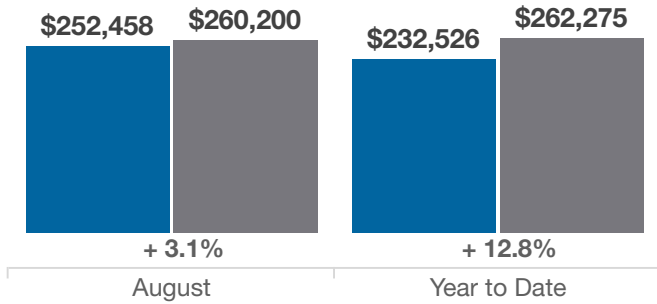


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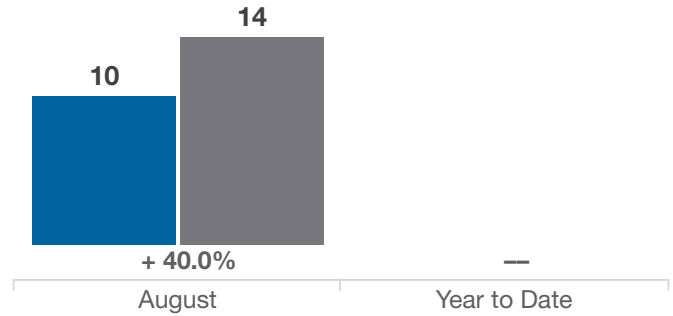
Average Sales Price

■ 2018 ■ 2019



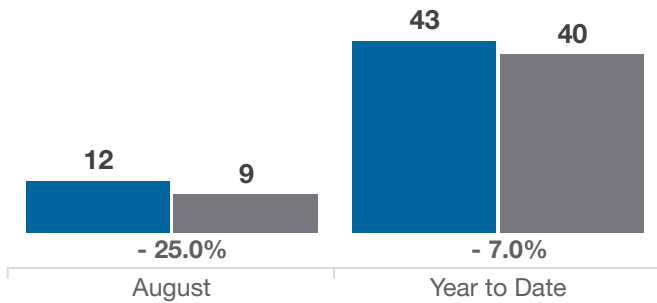
Inventory of Homes for Sale

■ 2018 ■ 2019



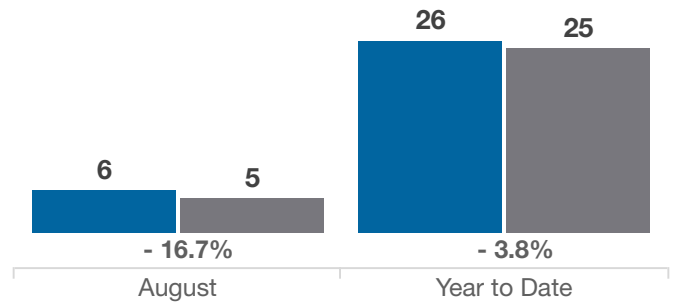
New Listings

■ 2018 ■ 2019



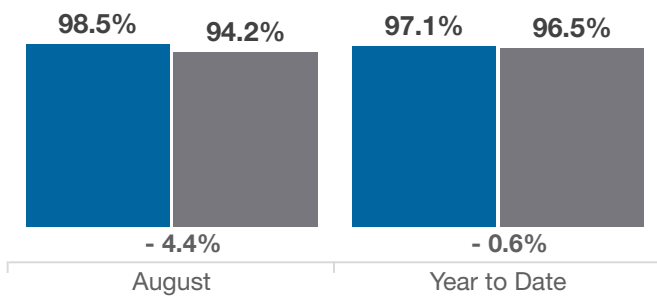
Single Family Sales

■ 2018 ■ 2019



Pct. Of Orig. List Price Received

■ 2018 ■ 2019



Condo Sales

■ 2018 ■ 2019

