

Local Market Update – September 2019

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Lithopolis (Corp.)

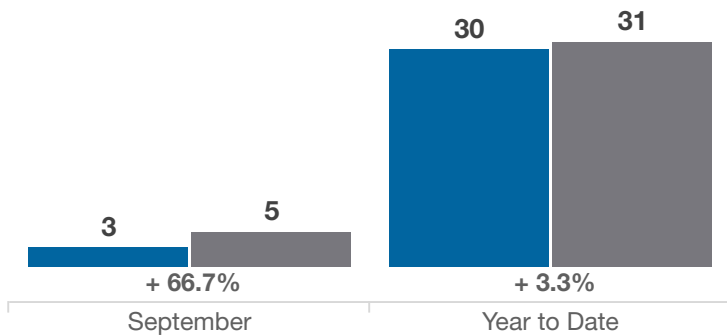
Franklin and Fairfield Counties

Key Metrics	September			Year to Date		
	2018	2019	% Change	Thru 9-2018	Thru 9-2019	% Change
Closed Sales	3	5	+ 66.7%	30	31	+ 3.3%
In Contracts	4	5	+ 25.0%	35	31	- 11.4%
Average Sales Price*	\$227,000	\$244,535	+ 7.7%	\$231,973	\$259,216	+ 11.7%
Median Sales Price*	\$151,000	\$239,900	+ 58.9%	\$239,950	\$245,000	+ 2.1%
Average Price Per Square Foot*	\$109.37	\$144.48	+ 32.1%	\$117.80	\$125.30	+ 6.4%
Percent of Original List Price Received*	98.6%	96.5%	- 2.1%	97.3%	96.5%	- 0.8%
Percent of Last List Price Received*	99.6%	99.8%	+ 0.2%	98.0%	98.5%	+ 0.5%
Days on Market Until Sale	40	43	+ 7.5%	37	36	- 2.7%
New Listings	6	5	- 16.7%	49	45	- 8.2%
Median List Price of New Listings	\$254,900	\$254,900	0.0%	\$249,990	\$264,900	+ 6.0%
Median List Price at Time of Sale	\$159,900	\$239,900	+ 50.0%	\$246,745	\$254,900	+ 3.3%
Inventory of Homes for Sale	14	11	- 21.4%	—	—	—
Months Supply of Inventory	3.9	3.1	- 20.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

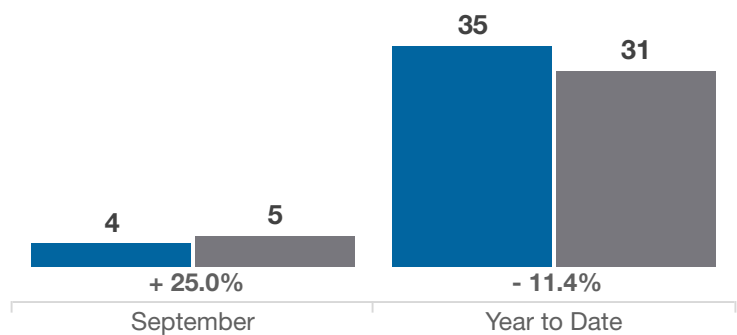
Closed Sales

■ 2018 ■ 2019



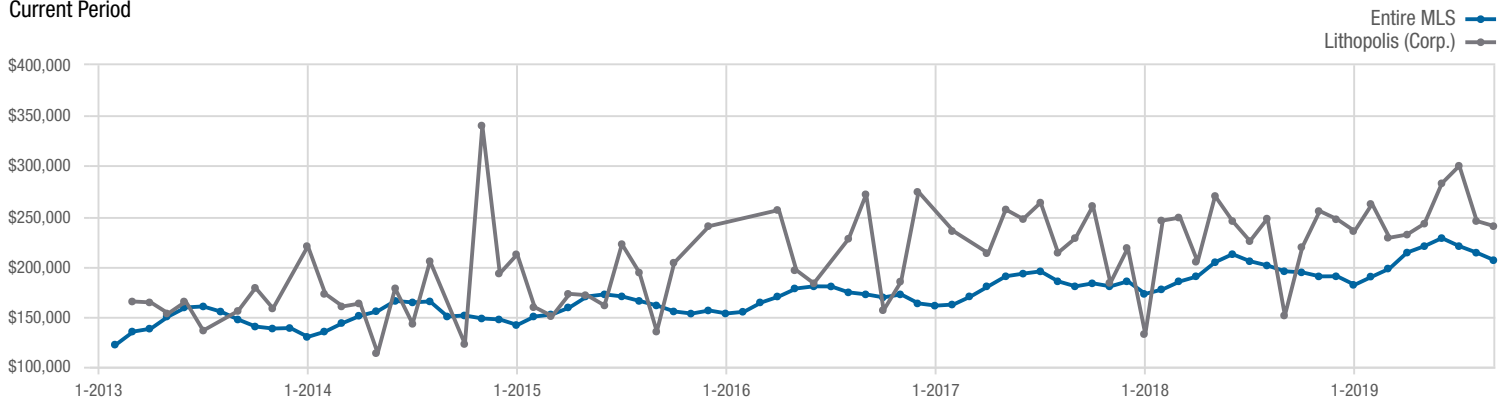
In Contracts

■ 2018 ■ 2019



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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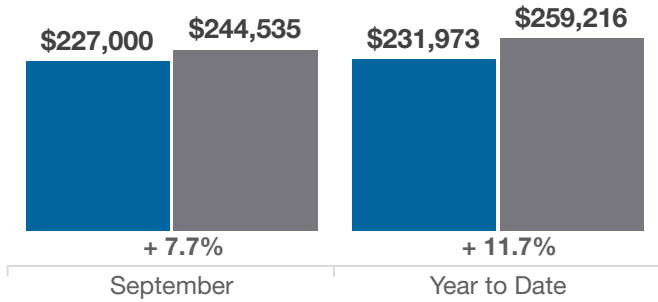


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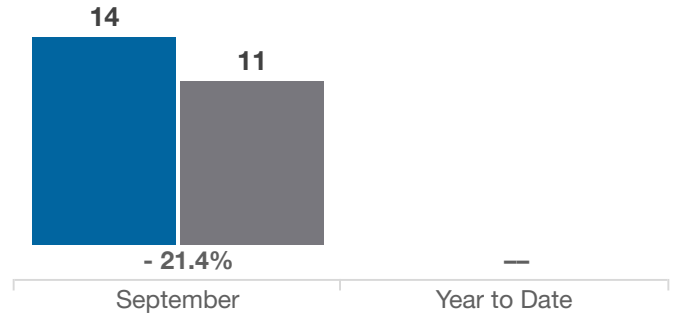
Average Sales Price

■ 2018 ■ 2019



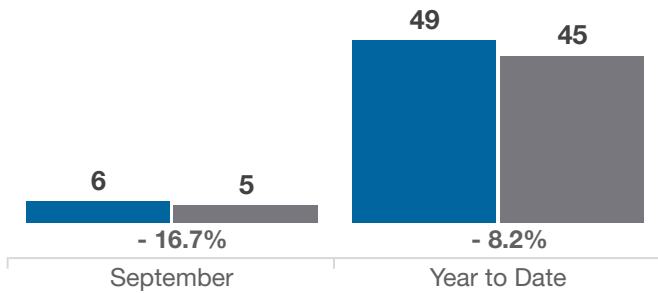
Inventory of Homes for Sale

■ 2018 ■ 2019



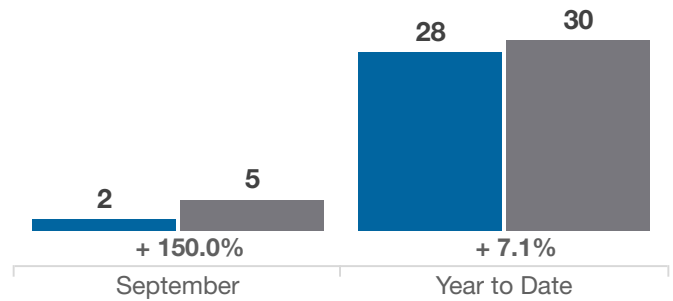
New Listings

■ 2018 ■ 2019



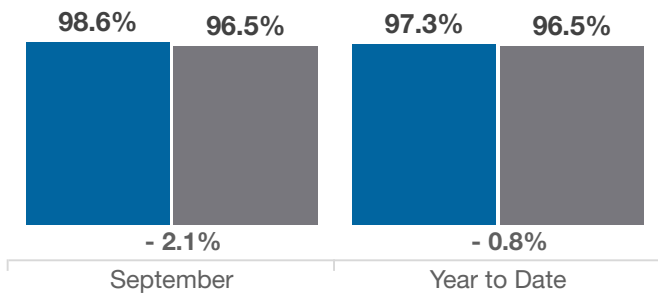
Single Family Sales

■ 2018 ■ 2019



Pct. Of Orig. List Price Received

■ 2018 ■ 2019



Condo Sales

■ 2018 ■ 2019

