

Local Market Update – January 2020

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Jefferson Local School District (West Jefferson)

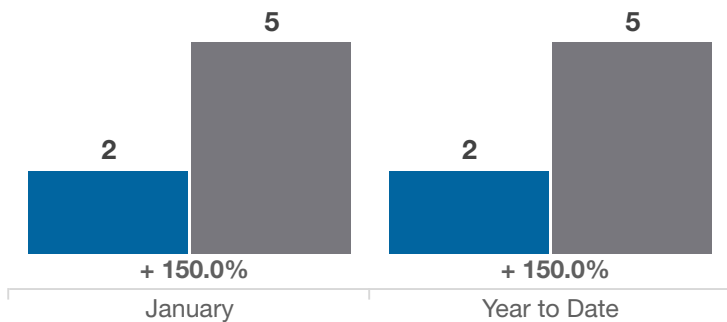
Madison County

Key Metrics	January			Year to Date		
	2019	2020	% Change	Thru 1-2019	Thru 1-2020	% Change
Closed Sales	2	5	+ 150.0%	2	5	+ 150.0%
In Contracts	3	6	+ 100.0%	3	6	+ 100.0%
Average Sales Price*	\$173,236	\$325,800	+ 88.1%	\$173,236	\$325,800	+ 88.1%
Median Sales Price*	\$173,236	\$364,000	+ 110.1%	\$173,236	\$364,000	+ 110.1%
Average Price Per Square Foot*	\$133.95	\$142.86	+ 6.7%	\$133.95	\$142.86	+ 6.7%
Percent of Original List Price Received*	92.7%	95.3%	+ 2.8%	92.7%	95.3%	+ 2.8%
Percent of Last List Price Received*	96.2%	97.9%	+ 1.8%	96.2%	97.9%	+ 1.8%
Days on Market Until Sale	29	50	+ 72.4%	29	50	+ 72.4%
New Listings	5	5	0.0%	5	5	0.0%
Median List Price of New Listings	\$590,000	\$169,900	- 71.2%	\$590,000	\$169,900	- 71.2%
Median List Price at Time of Sale	\$179,900	\$374,900	+ 108.4%	\$179,900	\$374,900	+ 108.4%
Inventory of Homes for Sale	6	4	- 33.3%	—	—	—
Months Supply of Inventory	1.0	0.7	- 30.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

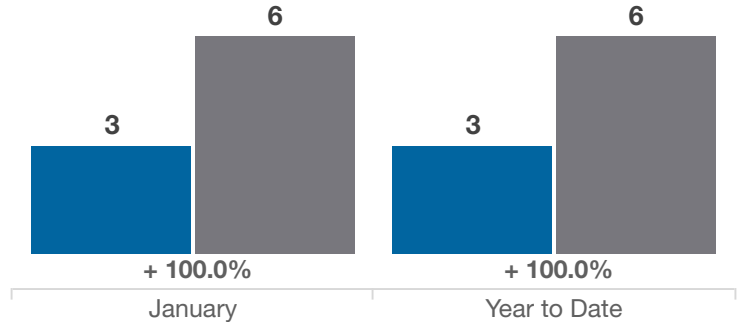
Closed Sales

■ 2019 ■ 2020



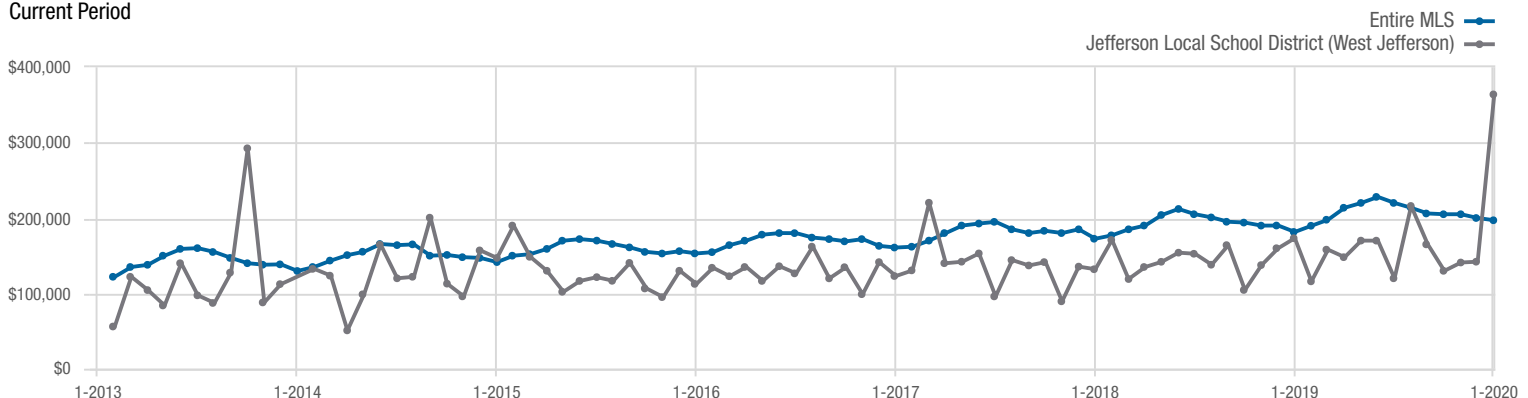
In Contracts

■ 2019 ■ 2020



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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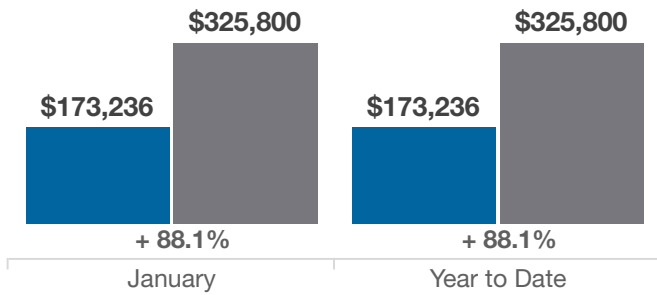


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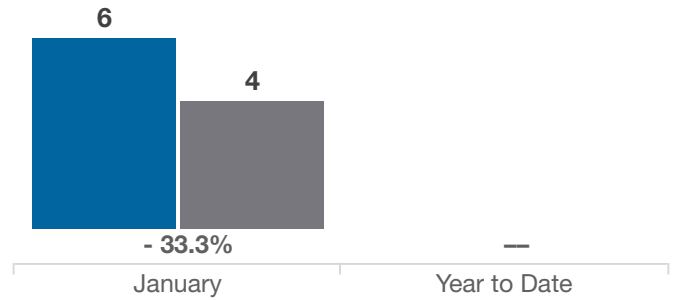
Average Sales Price

■ 2019 ■ 2020



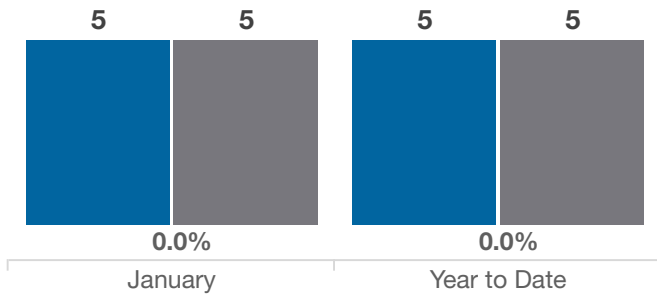
Inventory of Homes for Sale

■ 2019 ■ 2020



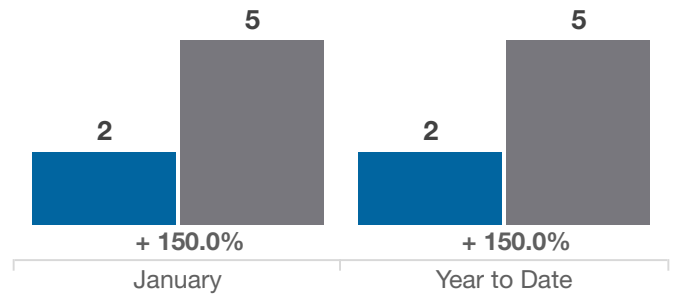
New Listings

■ 2019 ■ 2020



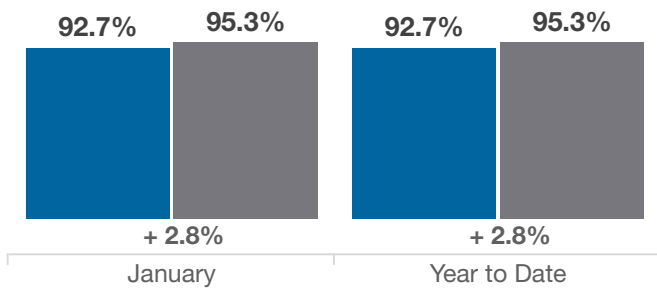
Single Family Sales

■ 2019 ■ 2020



Pct. Of Orig. List Price Received

■ 2019 ■ 2020



Condo Sales

■ 2019 ■ 2020

