

Local Market Update – August 2020

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY

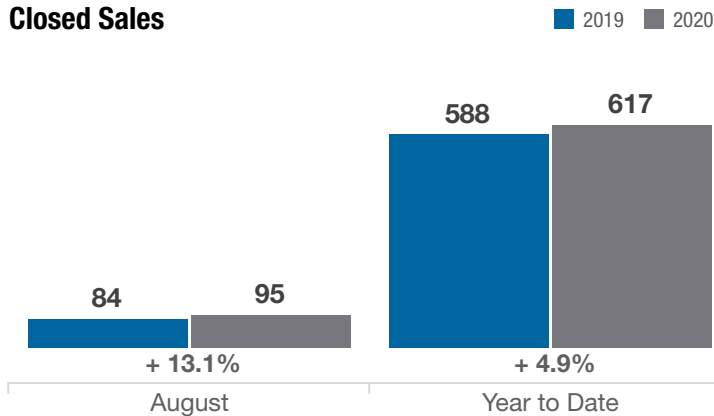


Union County

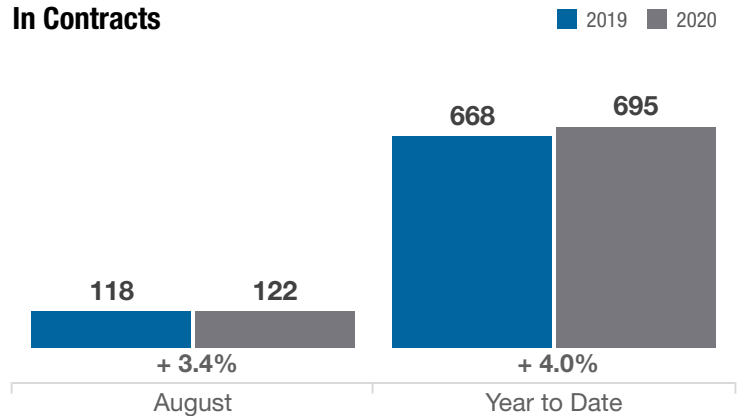
Key Metrics	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
Closed Sales	84	95	+ 13.1%	588	617	+ 4.9%
In Contracts	118	122	+ 3.4%	668	695	+ 4.0%
Average Sales Price*	\$322,476	\$340,349	+ 5.5%	\$320,959	\$323,380	+ 0.8%
Median Sales Price*	\$252,500	\$272,000	+ 7.7%	\$265,750	\$272,995	+ 2.7%
Average Price Per Square Foot*	\$143.90	\$147.14	+ 2.3%	\$137.15	\$139.72	+ 1.9%
Percent of Original List Price Received*	98.2%	99.0%	+ 0.8%	97.5%	97.6%	+ 0.1%
Percent of Last List Price Received*	99.6%	99.3%	- 0.3%	98.6%	98.7%	+ 0.1%
Days on Market Until Sale	31	27	- 12.9%	43	41	- 4.7%
New Listings	99	98	- 1.0%	764	711	- 6.9%
Median List Price of New Listings	\$275,000	\$309,900	+ 12.7%	\$284,000	\$297,990	+ 4.9%
Median List Price at Time of Sale	\$254,950	\$269,900	+ 5.9%	\$268,850	\$274,945	+ 2.3%
Inventory of Homes for Sale	178	102	- 42.7%	—	—	—
Months Supply of Inventory	2.4	1.3	- 45.8%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Closed Sales

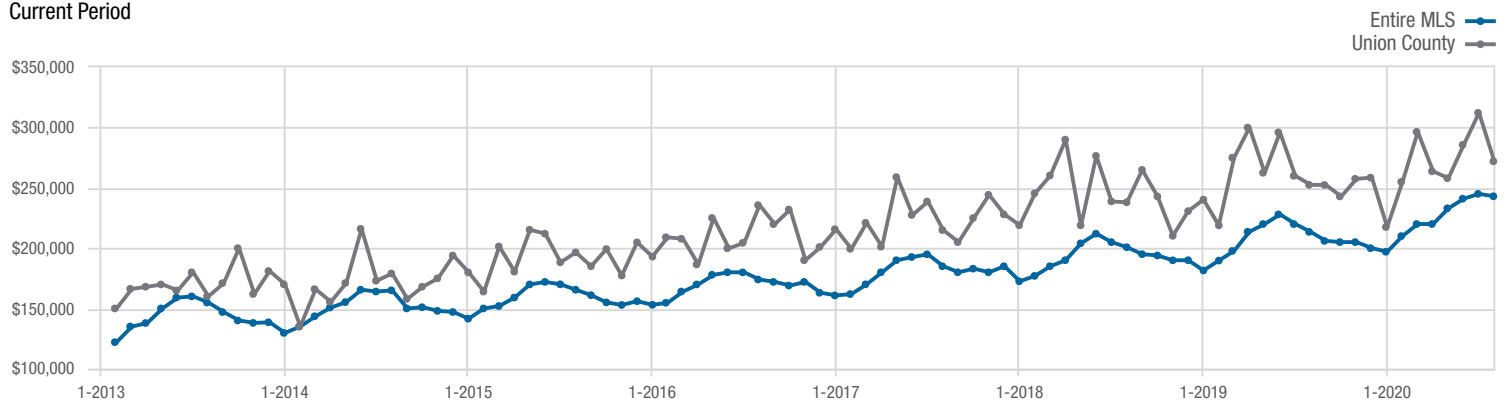


In Contracts



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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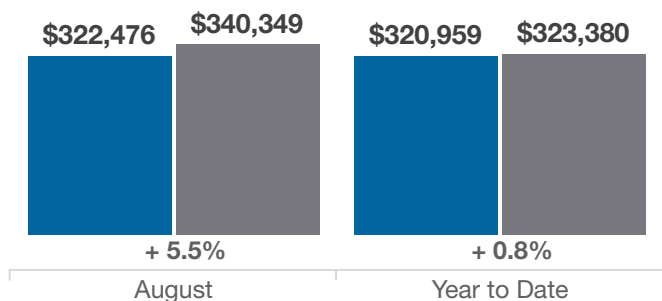
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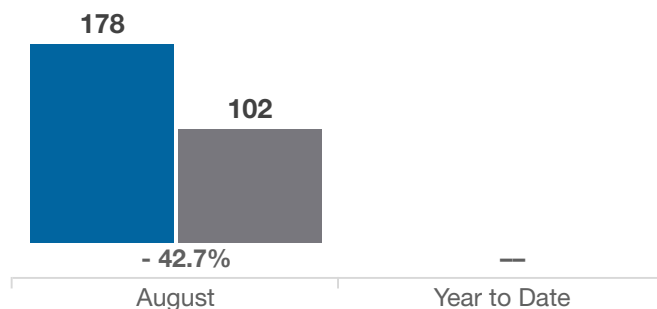
Average Sales Price

■ 2019 ■ 2020



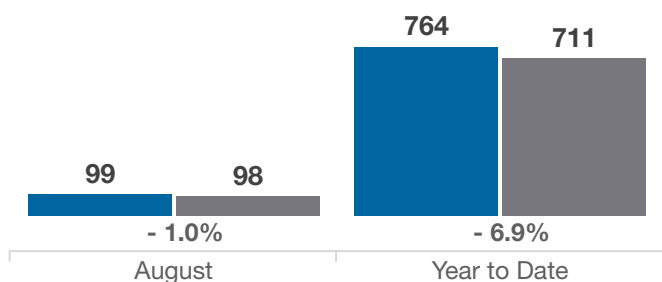
Inventory of Homes for Sale

■ 2019 ■ 2020



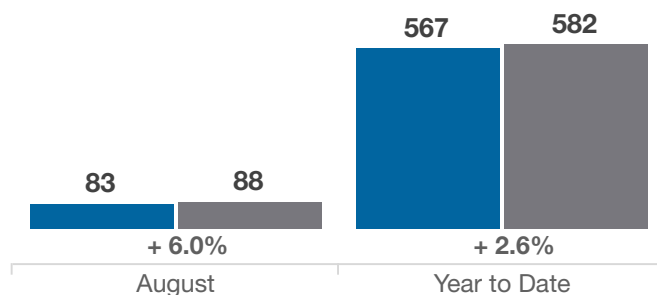
New Listings

■ 2019 ■ 2020



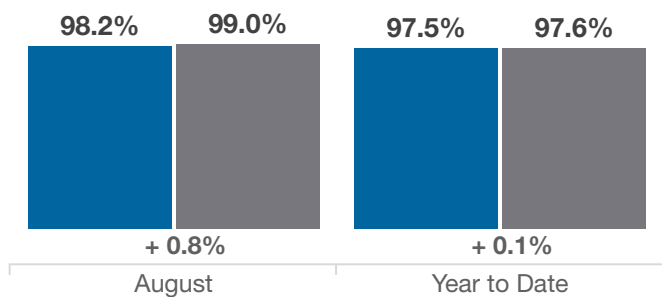
Single Family Sales

■ 2019 ■ 2020



Pct. Of Orig. List Price Received

■ 2019 ■ 2020



Condo Sales

■ 2019 ■ 2020

