

Local Market Update – February 2021

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Westerville (Corp.)

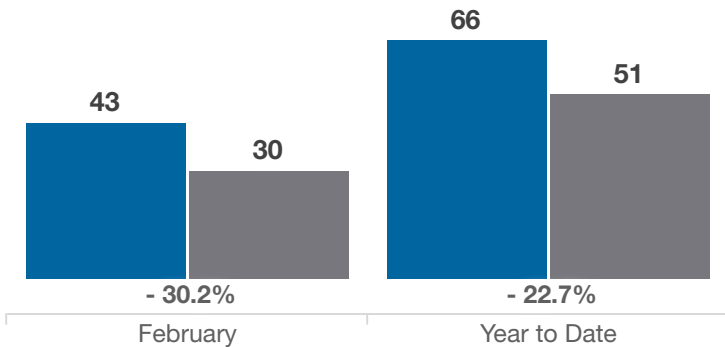
Franklin and Delaware Counties

Key Metrics	February			Year to Date		
	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change
Closed Sales	43	30	- 30.2%	66	51	- 22.7%
In Contracts	36	33	- 8.3%	81	67	- 17.3%
Average Sales Price*	\$282,724	\$268,117	- 5.2%	\$282,334	\$272,881	- 3.3%
Median Sales Price*	\$277,000	\$274,750	- 0.8%	\$276,000	\$281,500	+ 2.0%
Average Price Per Square Foot*	\$146.43	\$170.33	+ 16.3%	\$143.55	\$173.06	+ 20.6%
Percent of Original List Price Received*	99.6%	101.9%	+ 2.3%	98.8%	101.5%	+ 2.7%
Percent of Last List Price Received*	100.6%	102.5%	+ 1.9%	99.9%	102.4%	+ 2.5%
Days on Market Until Sale	26	19	- 26.9%	27	20	- 25.9%
New Listings	35	25	- 28.6%	71	60	- 15.5%
Median List Price of New Listings	\$309,900	\$289,900	- 6.5%	\$284,900	\$289,900	+ 1.8%
Median List Price at Time of Sale	\$279,000	\$266,450	- 4.5%	\$277,000	\$268,000	- 3.2%
Inventory of Homes for Sale	23	8	- 65.2%	—	—	—
Months Supply of Inventory	0.5	0.2	- 60.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

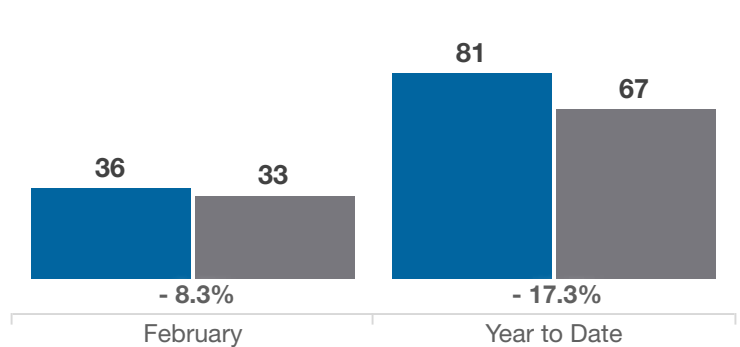
Closed Sales

■ 2020 ■ 2021



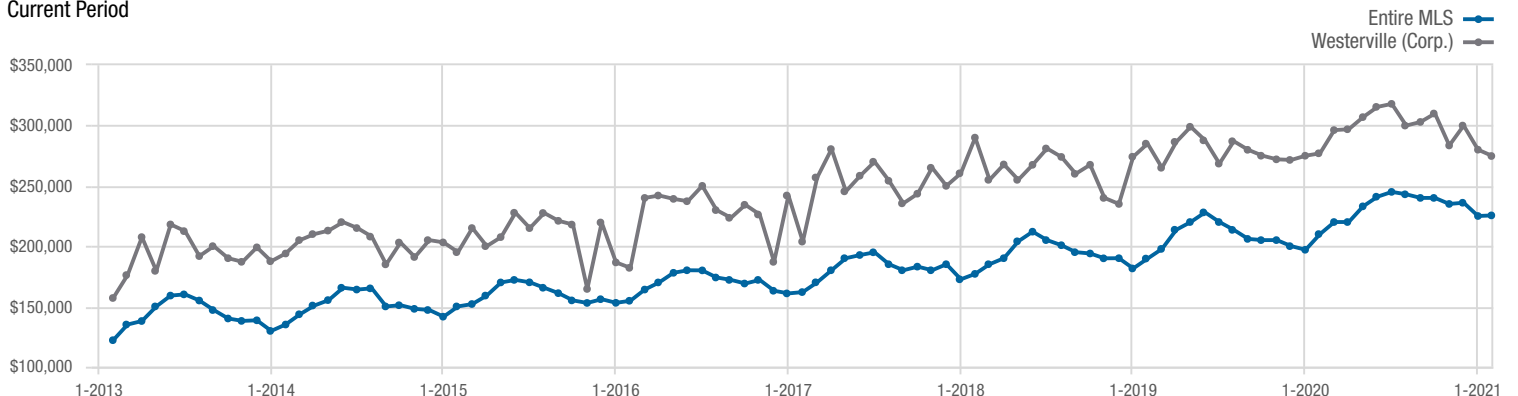
In Contracts

■ 2020 ■ 2021



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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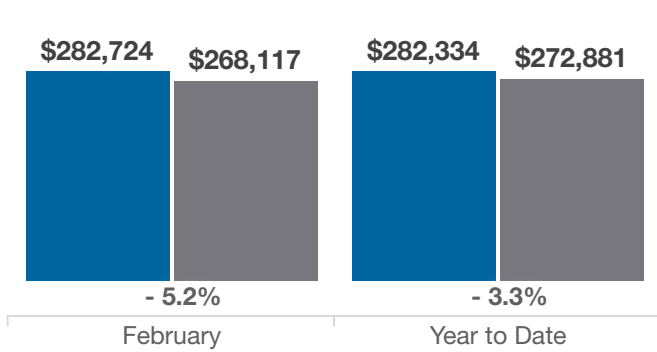
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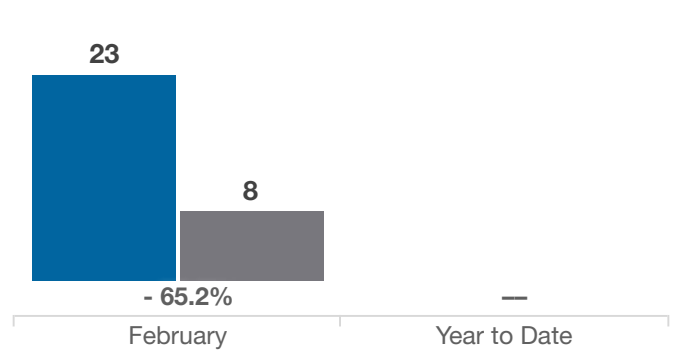
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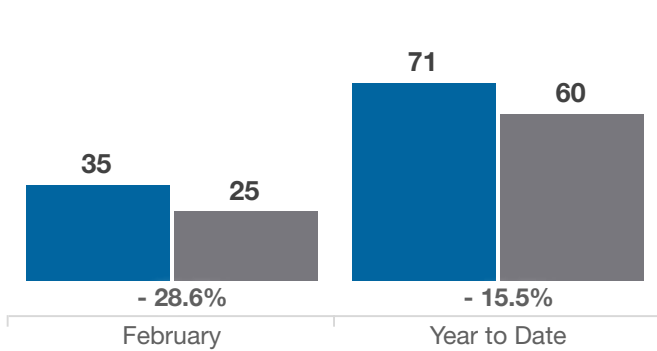
Average Sales Price



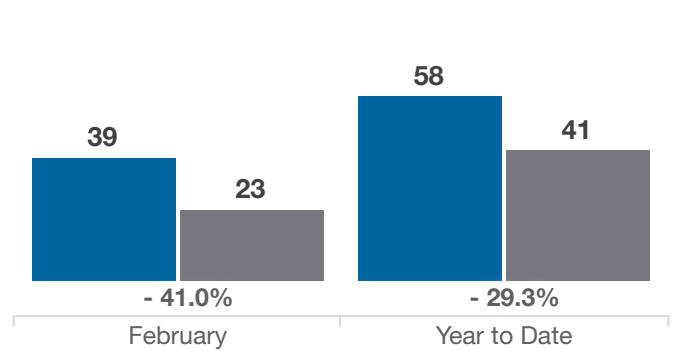
Inventory of Homes for Sale



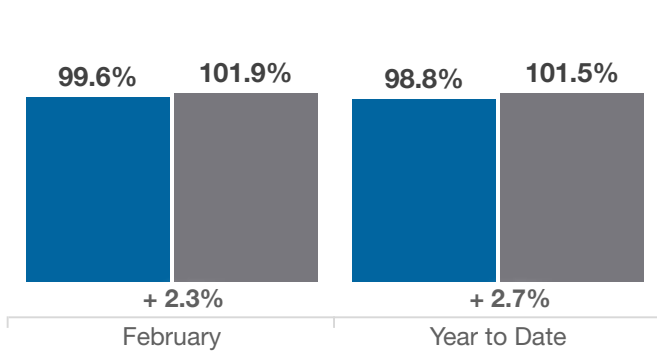
New Listings



Single Family Sales



Pct. Of Orig. List Price Received



Condo Sales

