

Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



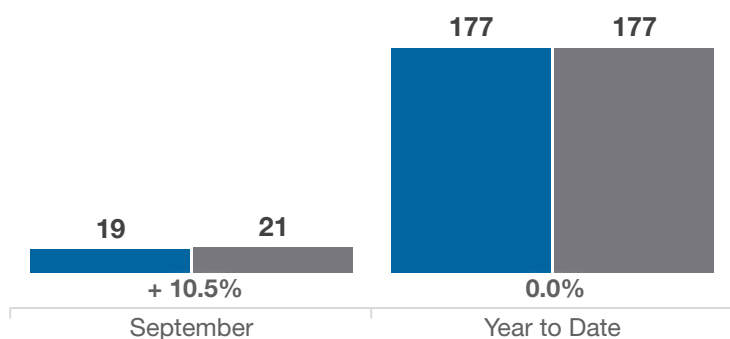
Champaign County

Key Metrics	September			Year to Date		
	2021	2022	% Change	Thru 9-2021	Thru 9-2022	% Change
Closed Sales	19	21	+ 10.5%	177	177	0.0%
In Contracts	32	26	- 18.8%	190	186	- 2.1%
Average Sales Price*	\$196,953	\$265,650	+ 34.9%	\$209,904	\$238,176	+ 13.5%
Median Sales Price*	\$175,000	\$220,000	+ 25.7%	\$170,000	\$215,000	+ 26.5%
Average Price Per Square Foot*	\$119.16	\$155.02	+ 30.1%	\$119.71	\$136.20	+ 13.8%
Percent of Original List Price Received*	96.6%	95.0%	- 1.7%	98.3%	98.7%	+ 0.4%
Percent of Last List Price Received*	100.4%	97.5%	- 2.9%	99.9%	99.9%	0.0%
Days on Market Until Sale	16	25	+ 56.3%	18	18	0.0%
New Listings	22	24	+ 9.1%	204	205	+ 0.5%
Median List Price of New Listings	\$219,900	\$239,450	+ 8.9%	\$187,500	\$229,900	+ 22.6%
Median List Price at Time of Sale	\$185,000	\$229,900	+ 24.3%	\$169,900	\$229,000	+ 34.8%
Inventory of Homes for Sale	29	33	+ 13.8%	—	—	—
Months Supply of Inventory	1.5	1.6	+ 6.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

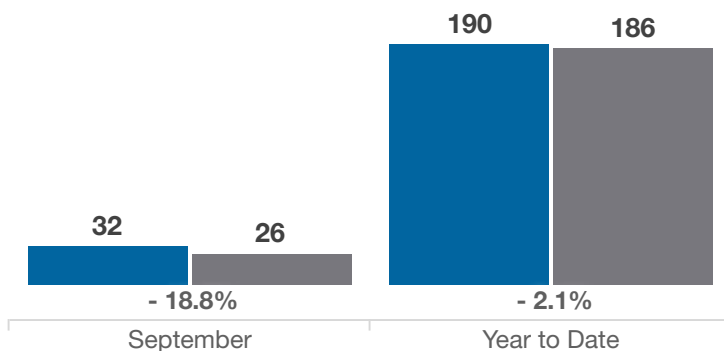
Closed Sales

■ 2021 ■ 2022



In Contracts

■ 2021 ■ 2022



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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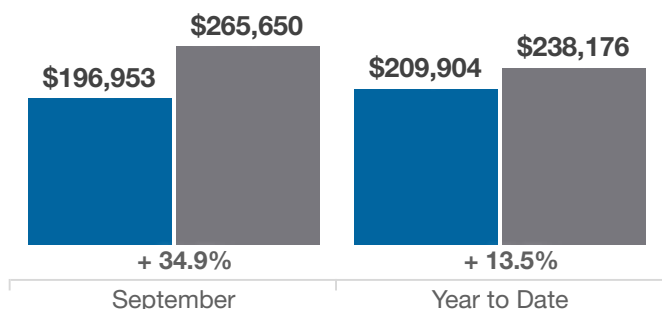
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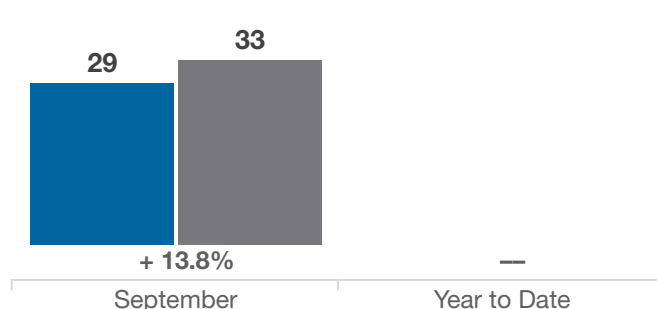
Average Sales Price

■ 2021 ■ 2022



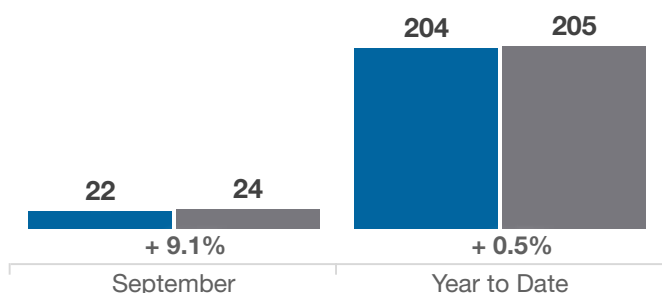
Inventory of Homes for Sale

■ 2021 ■ 2022



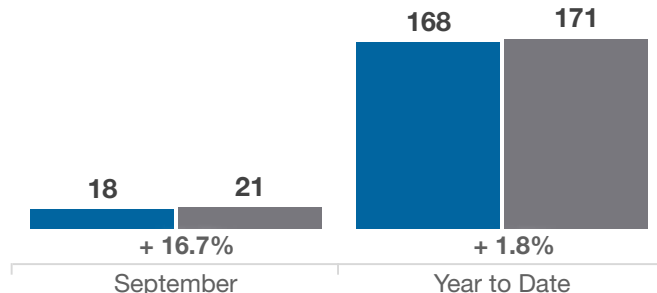
New Listings

■ 2021 ■ 2022



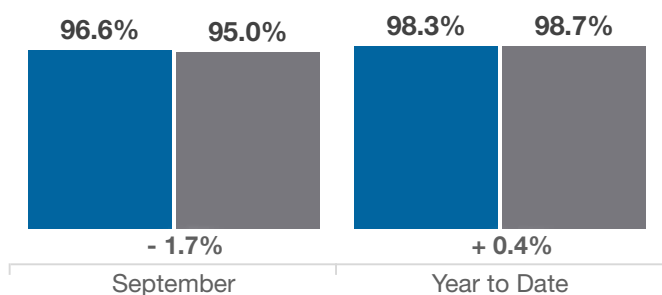
Single Family Sales

■ 2021 ■ 2022



Pct. Of Orig. List Price Received

■ 2021 ■ 2022



Condo Sales

■ 2021 ■ 2022

