

Local Market Update – September 2022

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



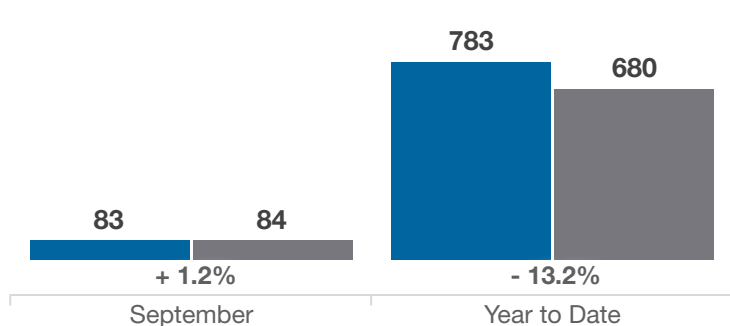
Union County

Key Metrics	September			Year to Date		
	2021	2022	% Change	Thru 9-2021	Thru 9-2022	% Change
Closed Sales	83	84	+ 1.2%	783	680	- 13.2%
In Contracts	107	83	- 22.4%	854	728	- 14.8%
Average Sales Price*	\$369,615	\$502,946	+ 36.1%	\$390,228	\$455,061	+ 16.6%
Median Sales Price*	\$347,500	\$417,500	+ 20.1%	\$339,990	\$393,000	+ 15.6%
Average Price Per Square Foot*	\$168.29	\$198.12	+ 17.7%	\$166.29	\$188.40	+ 13.3%
Percent of Original List Price Received*	100.4%	97.7%	- 2.7%	101.8%	101.4%	- 0.4%
Percent of Last List Price Received*	100.7%	99.6%	- 1.1%	102.2%	102.1%	- 0.1%
Days on Market Until Sale	12	19	+ 58.3%	18	15	- 16.7%
New Listings	95	83	- 12.6%	900	806	- 10.4%
Median List Price of New Listings	\$295,000	\$399,900	+ 35.6%	\$346,396	\$399,000	+ 15.2%
Median List Price at Time of Sale	\$338,900	\$422,500	+ 24.7%	\$329,900	\$381,250	+ 15.6%
Inventory of Homes for Sale	77	100	+ 29.9%	—	—	—
Months Supply of Inventory	0.8	1.3	+ 62.5%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

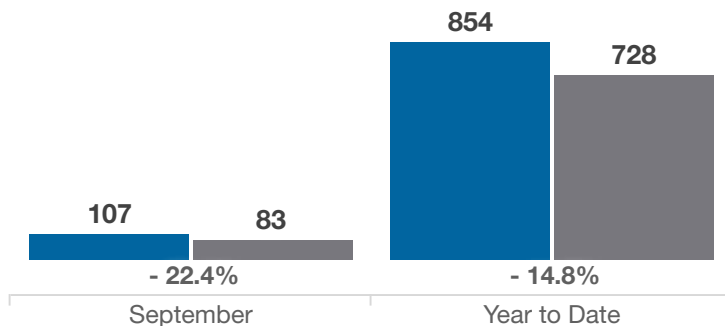
Closed Sales

■ 2021 ■ 2022



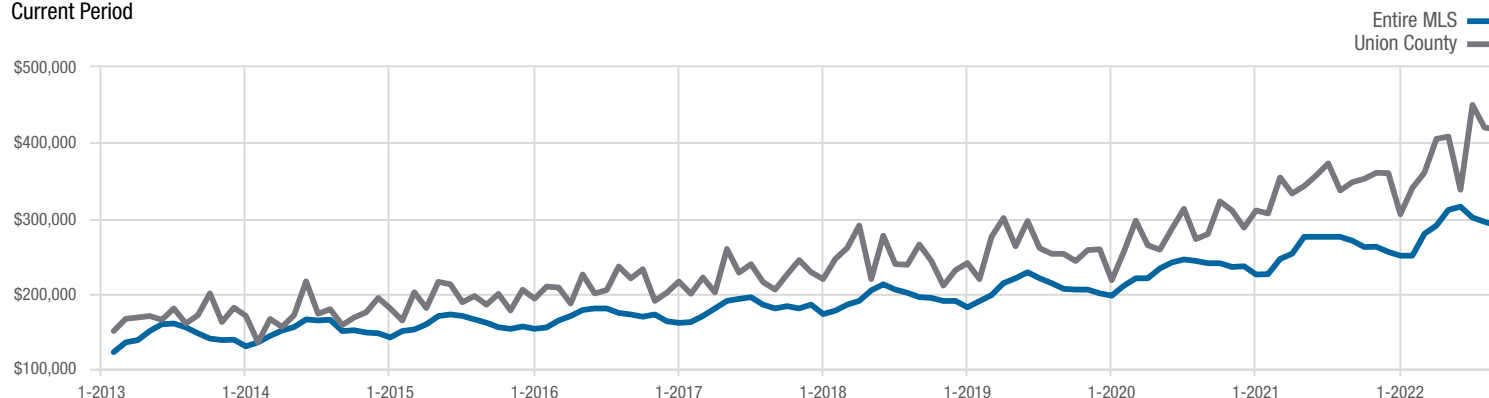
In Contracts

■ 2021 ■ 2022



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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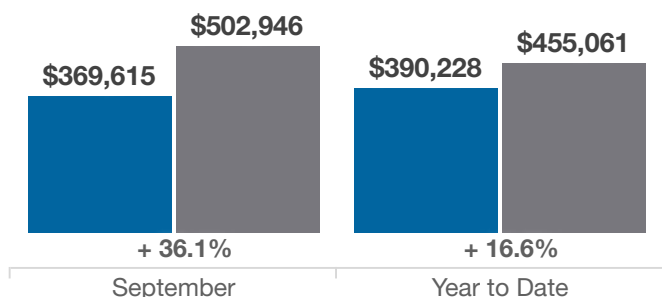
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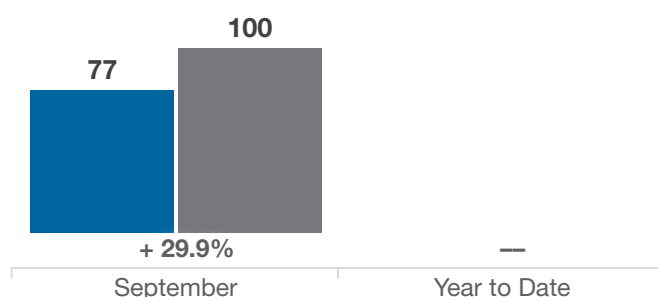
Average Sales Price

■ 2021 ■ 2022



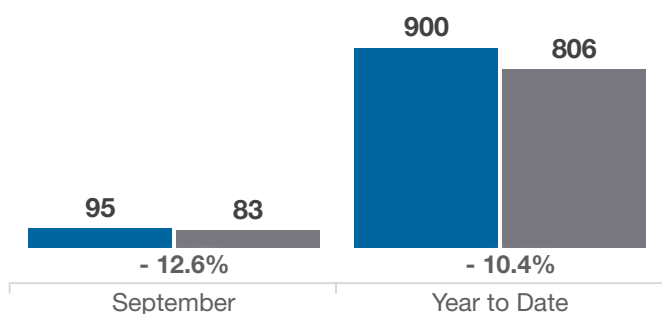
Inventory of Homes for Sale

■ 2021 ■ 2022



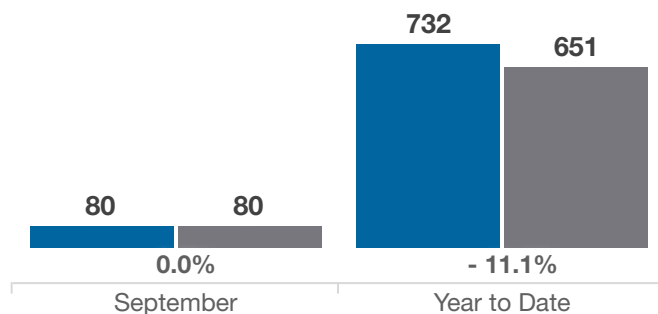
New Listings

■ 2021 ■ 2022



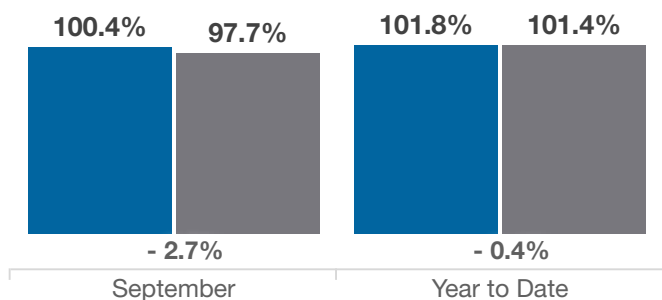
Single Family Sales

■ 2021 ■ 2022



Pct. Of Orig. List Price Received

■ 2021 ■ 2022



Condo Sales

■ 2021 ■ 2022

