

Local Market Update – December 2022

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



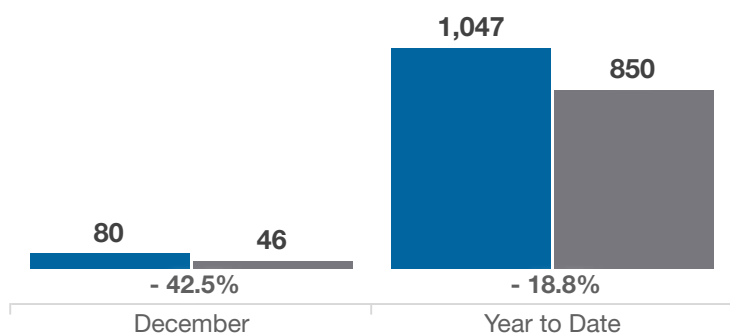
Union County

Key Metrics	December			Year to Date		
	2021	2022	% Change	Thru 12-2021	Thru 12-2022	% Change
Closed Sales	80	46	- 42.5%	1,047	850	- 18.8%
In Contracts	83	41	- 50.6%	1,057	853	- 19.3%
Average Sales Price*	\$449,565	\$428,586	- 4.7%	\$396,674	\$448,701	+ 13.1%
Median Sales Price*	\$359,500	\$371,250	+ 3.3%	\$340,995	\$388,250	+ 13.9%
Average Price Per Square Foot*	\$178.02	\$176.54	- 0.8%	\$167.61	\$187.28	+ 11.7%
Percent of Original List Price Received*	100.5%	97.1%	- 3.4%	101.5%	100.7%	- 0.8%
Percent of Last List Price Received*	101.1%	99.2%	- 1.9%	101.9%	101.6%	- 0.3%
Days on Market Until Sale	19	44	+ 131.6%	17	19	+ 11.8%
New Listings	47	36	- 23.4%	1,106	957	- 13.5%
Median List Price of New Listings	\$349,900	\$382,000	+ 9.2%	\$347,861	\$389,900	+ 12.1%
Median List Price at Time of Sale	\$350,400	\$382,200	+ 9.1%	\$330,000	\$379,900	+ 15.1%
Inventory of Homes for Sale	58	94	+ 62.1%	—	—	—
Months Supply of Inventory	0.7	1.3	+ 85.7%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

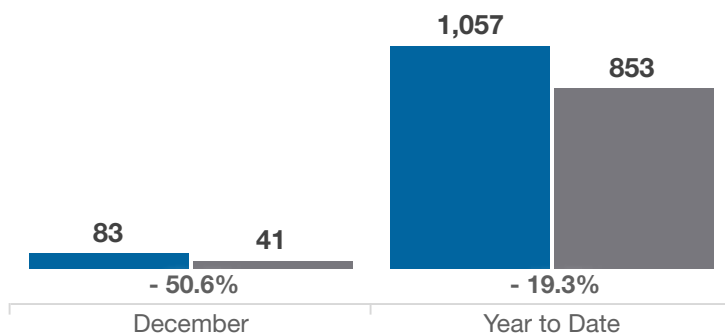
Closed Sales

■ 2021 ■ 2022



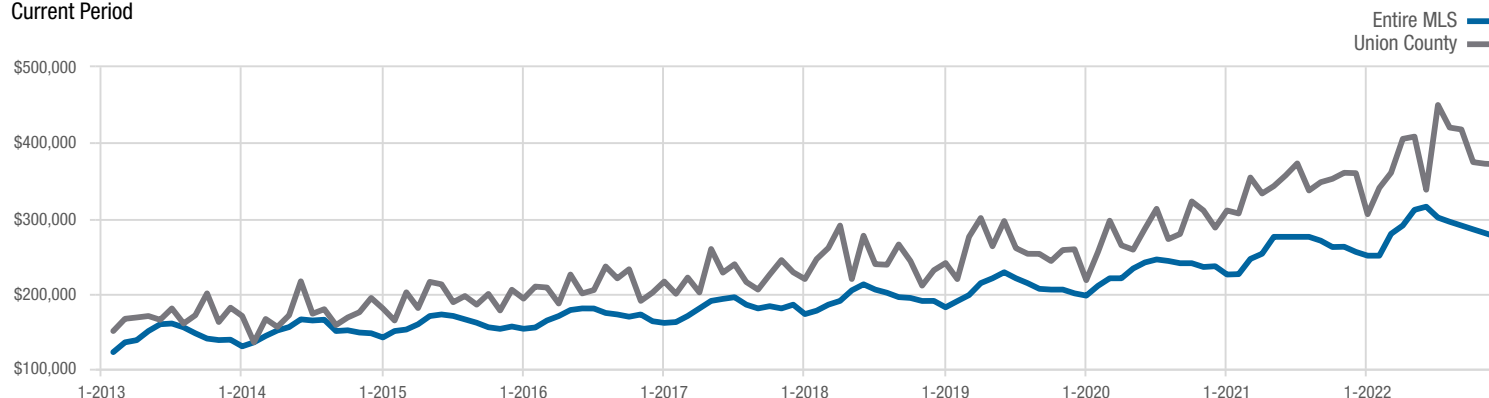
In Contracts

■ 2021 ■ 2022



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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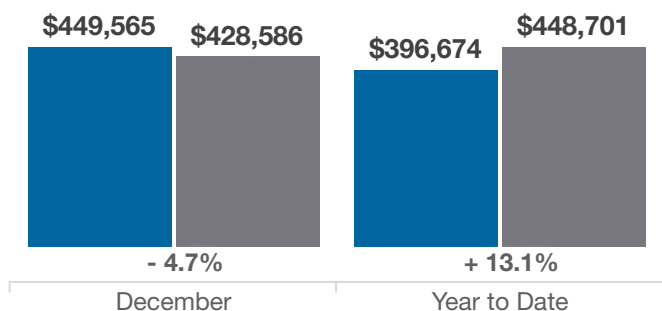
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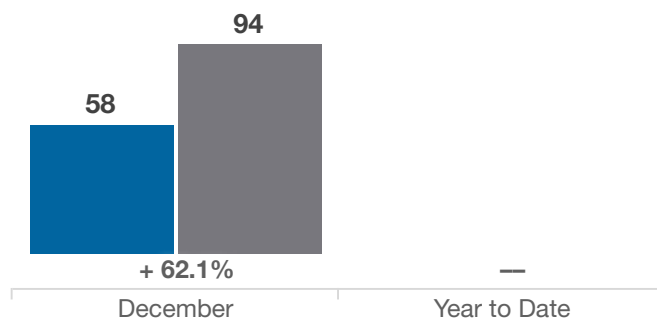
Average Sales Price

■ 2021 ■ 2022



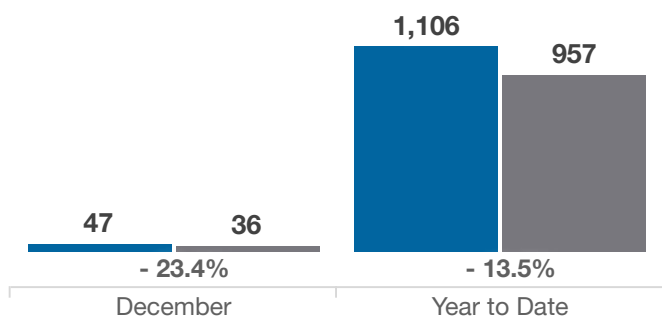
Inventory of Homes for Sale

■ 2021 ■ 2022



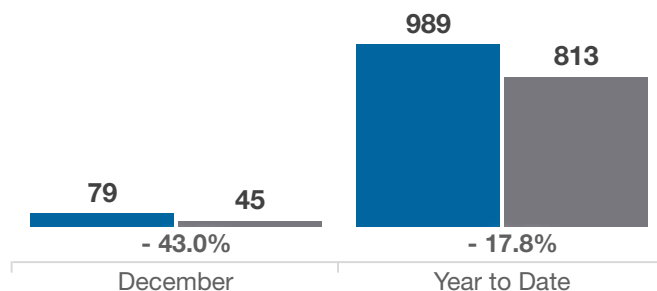
New Listings

■ 2021 ■ 2022



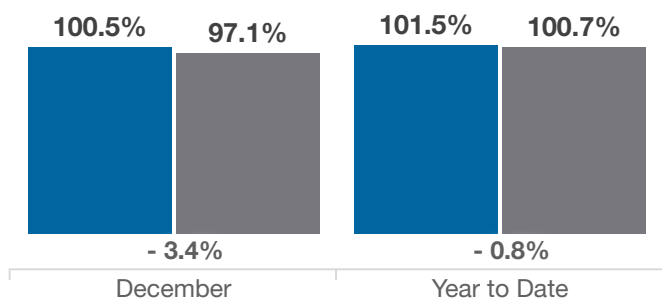
Single Family Sales

■ 2021 ■ 2022



Pct. Of Orig. List Price Received

■ 2021 ■ 2022



Condo Sales

■ 2021 ■ 2022

