

Local Market Update – February 2023

A RESEARCH TOOL PROVIDED BY THE COLUMBUS REALTORS®
BASED ON RESIDENTIAL LISTING DATA ONLY



Hilliard (Corp.)

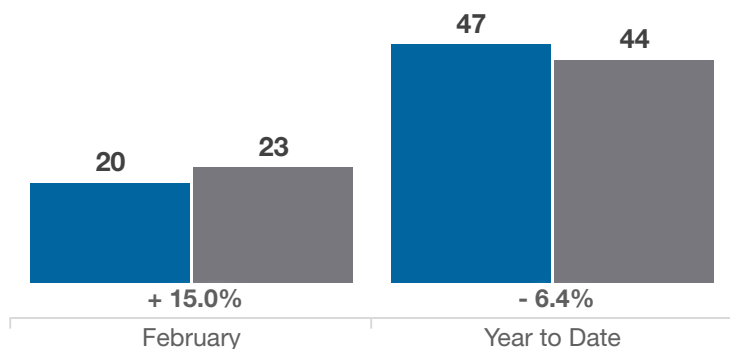
Franklin County

Key Metrics	February			Year to Date		
	2022	2023	% Change	Thru 2-2022	Thru 2-2023	% Change
Closed Sales	20	23	+ 15.0%	47	44	- 6.4%
In Contracts	20	21	+ 5.0%	51	52	+ 2.0%
Average Sales Price*	\$396,680	\$459,147	+ 15.7%	\$371,306	\$415,388	+ 11.9%
Median Sales Price*	\$386,450	\$438,000	+ 13.3%	\$355,000	\$399,950	+ 12.7%
Average Price Per Square Foot*	\$195.21	\$196.75	+ 0.8%	\$192.05	\$204.77	+ 6.6%
Percent of Original List Price Received*	103.9%	98.7%	- 5.0%	104.9%	99.1%	- 5.5%
Percent of Last List Price Received*	103.9%	99.7%	- 4.0%	105.0%	99.7%	- 5.0%
Days on Market Until Sale	6	33	+ 450.0%	7	22	+ 214.3%
New Listings	20	20	0.0%	47	36	- 23.4%
Median List Price of New Listings	\$307,500	\$397,450	+ 29.3%	\$340,000	\$389,950	+ 14.7%
Median List Price at Time of Sale	\$367,500	\$440,000	+ 19.7%	\$333,750	\$396,950	+ 18.9%
Inventory of Homes for Sale	7	12	+ 71.4%	—	—	—
Months Supply of Inventory	0.2	0.3	+ 50.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

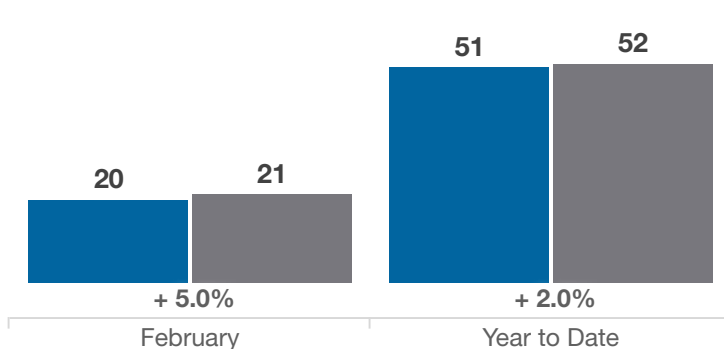
Closed Sales

■ 2022 ■ 2023



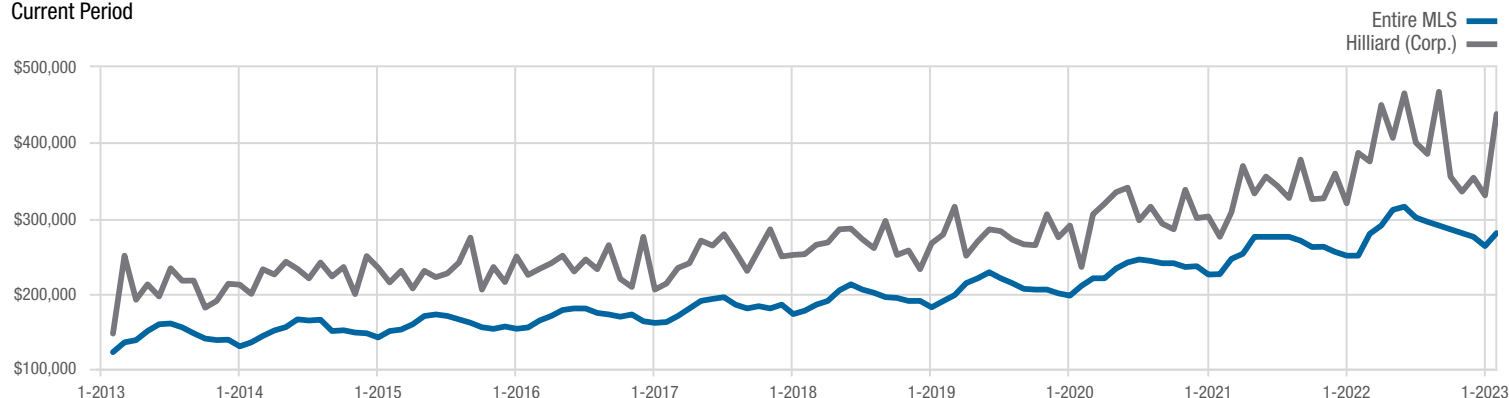
In Contracts

■ 2022 ■ 2023



Median Sales Price

Current Period



Each data point represents the median sales price in a given month.

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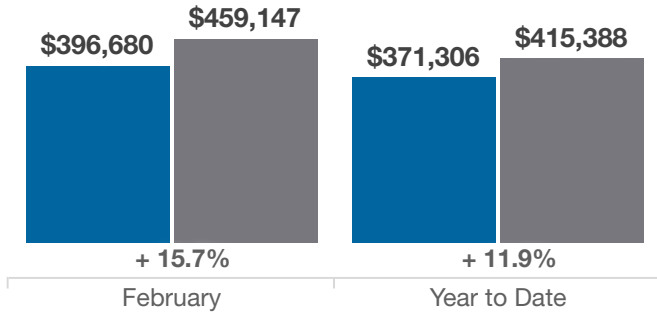


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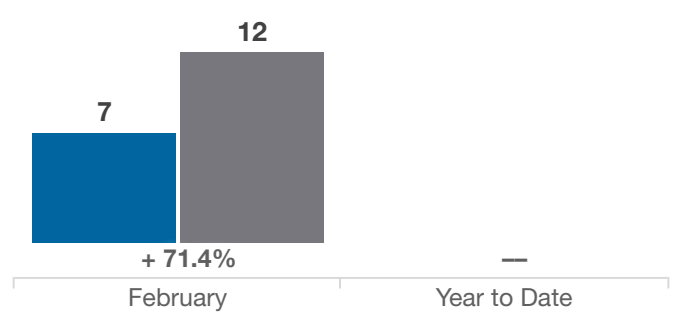
Average Sales Price

■ 2022 ■ 2023



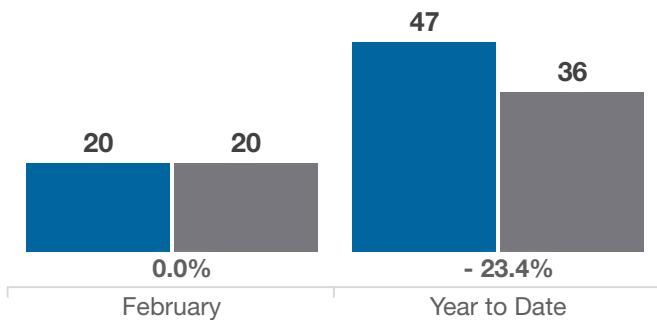
Inventory of Homes for Sale

■ 2022 ■ 2023



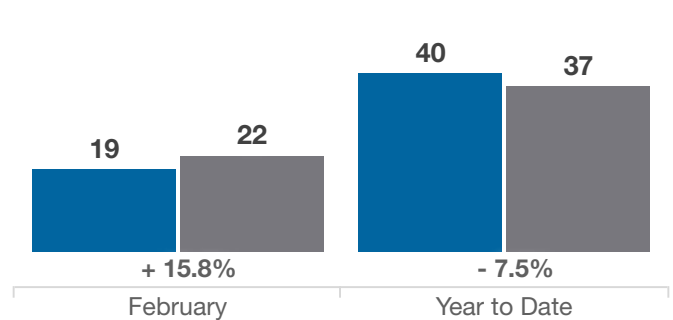
New Listings

■ 2022 ■ 2023



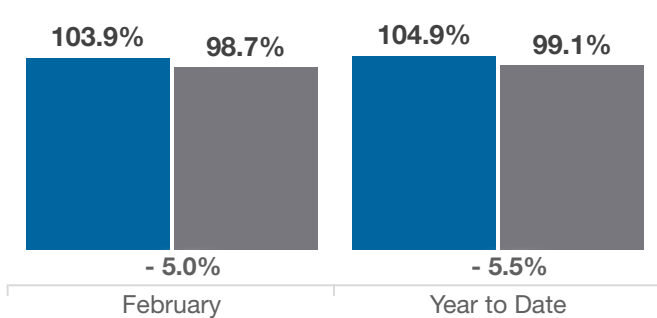
Single Family Sales

■ 2022 ■ 2023



Pct. Of Orig. List Price Received

■ 2022 ■ 2023



Condo Sales

■ 2022 ■ 2023

