Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
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Charlotte Regional Realtor® Association

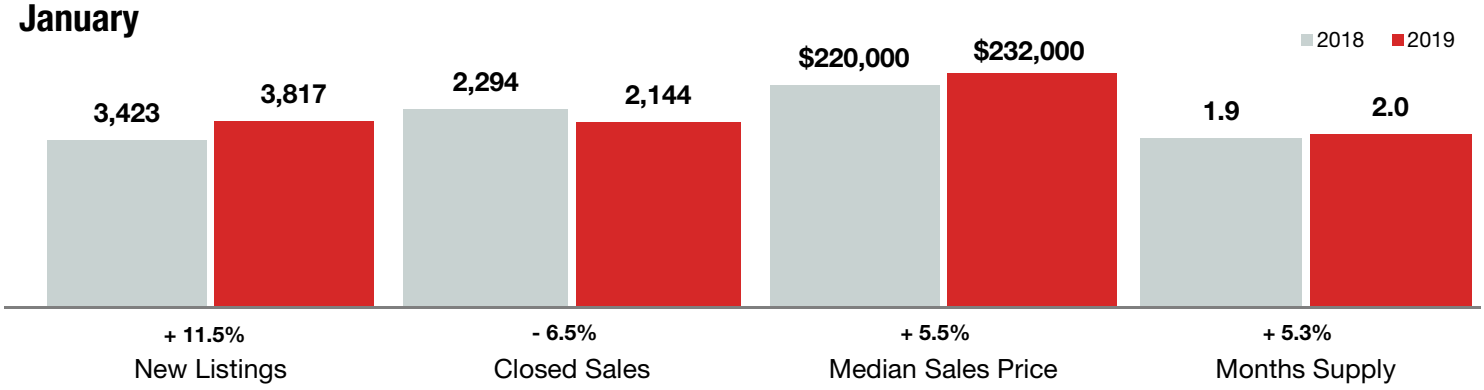
Charlotte MSA

North Carolina

	January			Year to Date		
Key Metrics	**2018**	**2019**	Percent Change	**Thru 1-2018**	**Thru 1-2019**	Percent Change
New Listings	3,423	**3,817**	+ 11.5%	3,423	**3,817**	+ 11.5%
Pending Sales	3,005	**3,373**	+ 12.2%	3,005	**3,373**	+ 12.2%
Closed Sales	2,294	**2,144**	- 6.5%	2,294	**2,144**	- 6.5%
Median Sales Price*	$220,000	**$232,000**	+ 5.5%	$220,000	**$232,000**	+ 5.5%
Average Sales Price*	$268,981	**$272,936**	+ 1.5%	$268,981	**$272,936**	+ 1.5%
Percent of Original List Price Received*	96.5%	**96.0%**	- 0.5%	96.5%	**96.0%**	- 0.5%
List to Close	100	**103**	+ 3.0%	100	**103**	+ 3.0%
Days on Market Until Sale	44	**48**	+ 9.1%	44	**48**	+ 9.1%
Cumulative Days on Market Until Sale	54	**58**	+ 7.4%	54	**58**	+ 7.4%
Inventory of Homes for Sale	6,741	**6,851**	+ 1.6%	--	**--**	--
Months Supply of Inventory	1.9	**2.0**	+ 5.3%	--	**--**	--

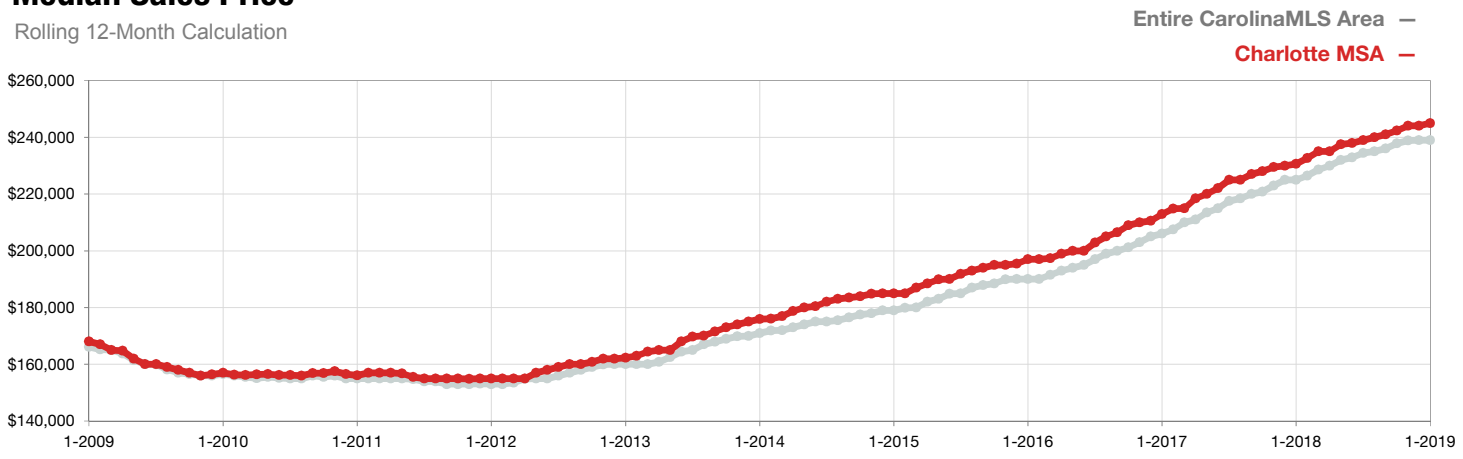
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



Current as of February 5, 2019. All data from CarolinaMLS. Report provided by the Charlotte Regional Realtor® Association. Report © 2019 ShowingTime.