Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
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Charlotte Regional Realtor® Association

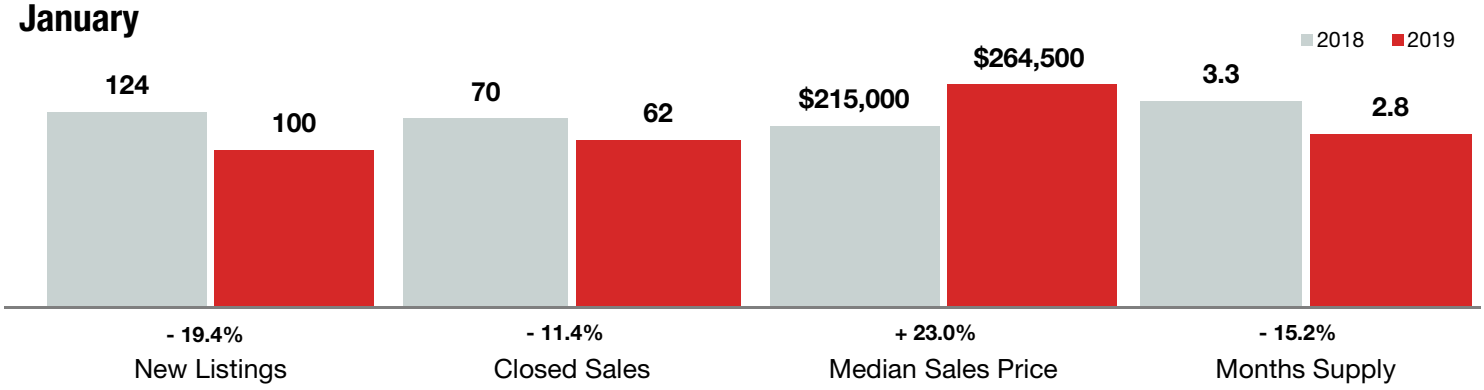
Lincoln County

North Carolina

	January			Year to Date		
Key Metrics	**2018**	**2019**	Percent Change	**Thru 1-2018**	**Thru 1-2019**	Percent Change
New Listings	124	**100**	- 19.4%	124	**100**	- 19.4%
Pending Sales	100	**95**	- 5.0%	100	**95**	- 5.0%
Closed Sales	70	**62**	- 11.4%	70	**62**	- 11.4%
Median Sales Price*	$215,000	**$264,500**	+ 23.0%	$215,000	**$264,500**	+ 23.0%
Average Sales Price*	$255,744	**$254,838**	- 0.4%	$255,744	**$254,838**	- 0.4%
Percent of Original List Price Received*	95.6%	**93.9%**	- 1.8%	95.6%	**93.9%**	- 1.8%
List to Close	113	**124**	+ 9.7%	113	**124**	+ 9.7%
Days on Market Until Sale	54	**68**	+ 25.9%	54	**68**	+ 25.9%
Cumulative Days on Market Until Sale	57	**77**	+ 35.1%	57	**77**	+ 35.1%
Inventory of Homes for Sale	393	**311**	- 20.9%	--	**--**	--
Months Supply of Inventory	3.3	**2.8**	- 15.2%	--	**--**	--

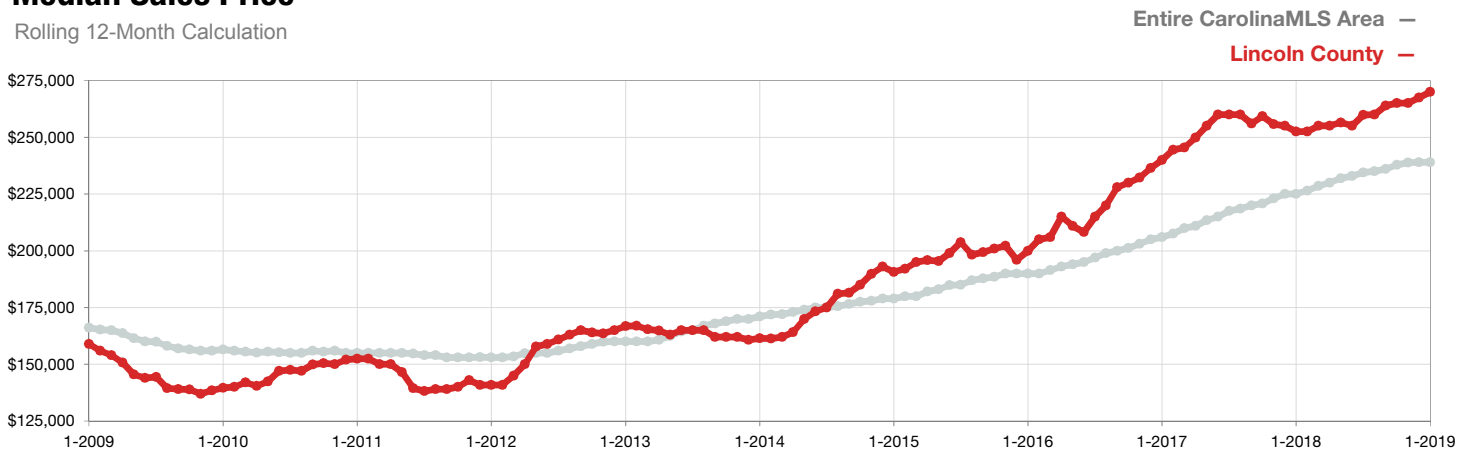
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



Current as of February 5, 2019. All data from CarolinaMLS. Report provided by the Charlotte Regional Realtor® Association. Report © 2019 ShowingTime.