

# Local Market Update for June 2019



Charlotte Regional Realtor® Association

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION  
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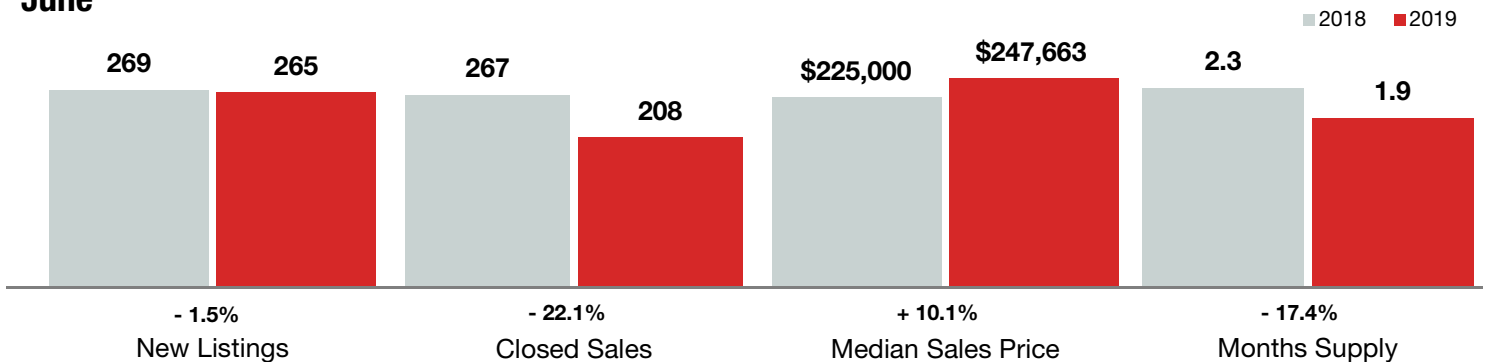
## Concord

North Carolina

Key Metrics	June			Year to Date		
	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
New Listings	269	265	- 1.5%	1,535	1,530	- 0.3%
Pending Sales	208	260	+ 25.0%	1,219	1,272	+ 4.3%
Closed Sales	267	208	- 22.1%	1,145	1,082	- 5.5%
Median Sales Price*	\$225,000	\$247,663	+ 10.1%	\$222,315	\$236,225	+ 6.3%
Average Sales Price*	\$245,886	\$273,091	+ 11.1%	\$245,633	\$256,525	+ 4.4%
Percent of Original List Price Received*	98.6%	97.8%	- 0.8%	97.7%	97.0%	- 0.7%
List to Close	88	96	+ 9.1%	95	99	+ 4.2%
Days on Market Until Sale	26	33	+ 26.9%	33	44	+ 33.3%
Cumulative Days on Market Until Sale	28	42	+ 50.0%	41	53	+ 29.3%
Average List Price	\$272,814	\$277,773	+ 1.8%	\$270,065	\$277,123	+ 2.6%
Inventory of Homes for Sale	430	374	- 13.0%	--	--	--
Months Supply of Inventory	2.3	1.9	- 17.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### June



### Median Sales Price

Rolling 12-Month Calculation

