

Local Market Update for June 2019



Charlotte Regional Realtor® Association

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
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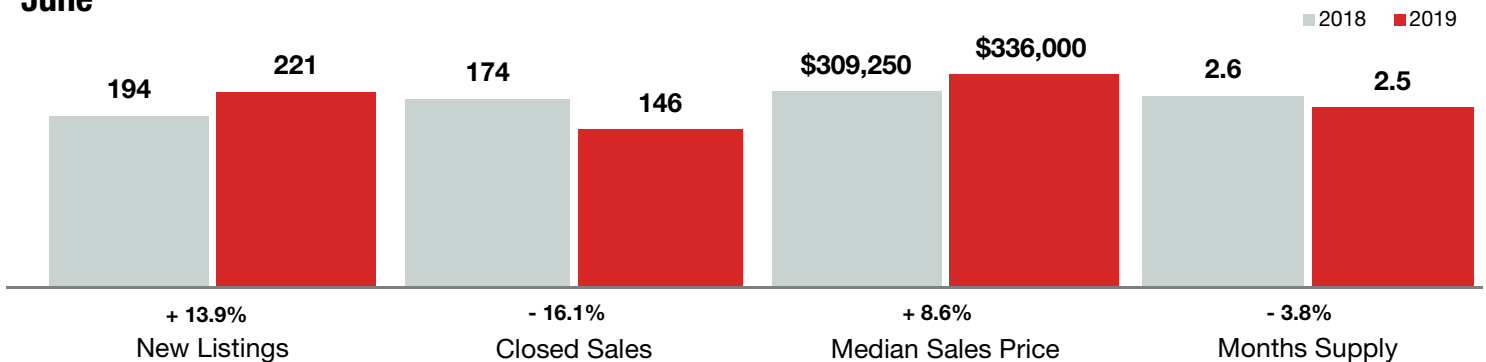
Huntersville

North Carolina

Key Metrics	June			Year to Date		
	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
New Listings	194	221	+ 13.9%	1,172	1,136	- 3.1%
Pending Sales	157	192	+ 22.3%	928	898	- 3.2%
Closed Sales	174	146	- 16.1%	821	750	- 8.6%
Median Sales Price*	\$309,250	\$336,000	+ 8.6%	\$315,000	\$318,500	+ 1.1%
Average Sales Price*	\$329,695	\$348,783	+ 5.8%	\$338,876	\$333,823	- 1.5%
Percent of Original List Price Received*	98.0%	97.4%	- 0.6%	97.5%	96.8%	- 0.7%
List to Close	86	86	0.0%	97	93	- 4.1%
Days on Market Until Sale	34	37	+ 8.8%	45	47	+ 4.4%
Cumulative Days on Market Until Sale	36	44	+ 22.2%	51	58	+ 13.7%
Average List Price	\$350,220	\$404,554	+ 15.5%	\$350,668	\$376,893	+ 7.5%
Inventory of Homes for Sale	361	333	- 7.8%	--	--	--
Months Supply of Inventory	2.6	2.5	- 3.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation

