

Local Market Update for June 2019



Charlotte Regional Realtor® Association

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
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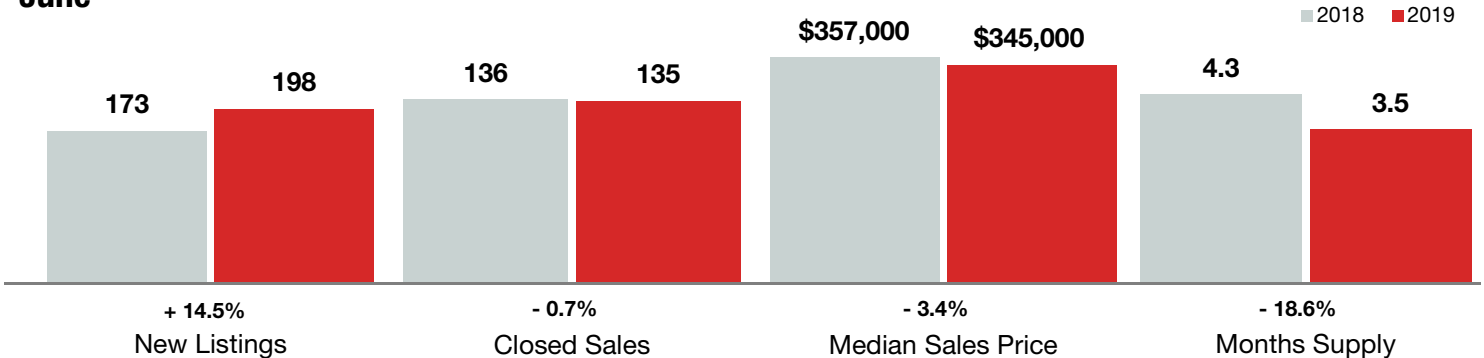
Lake Wylie

North Carolina

Key Metrics	June			Year to Date		
	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
New Listings	173	198	+ 14.5%	954	1,019	+ 6.8%
Pending Sales	143	180	+ 25.9%	677	826	+ 22.0%
Closed Sales	136	135	- 0.7%	601	656	+ 9.2%
Median Sales Price*	\$357,000	\$345,000	- 3.4%	\$350,000	\$342,500	- 2.1%
Average Sales Price*	\$382,553	\$397,428	+ 3.9%	\$395,023	\$396,509	+ 0.4%
Percent of Original List Price Received*	98.3%	97.0%	- 1.3%	97.3%	96.4%	- 0.9%
List to Close	113	108	- 4.4%	128	121	- 5.5%
Days on Market Until Sale	55	58	+ 5.5%	70	65	- 7.1%
Cumulative Days on Market Until Sale	69	69	0.0%	84	79	- 6.0%
Average List Price	\$464,130	\$436,300	- 6.0%	\$466,137	\$445,289	- 4.5%
Inventory of Homes for Sale	436	398	- 8.7%	--	--	--
Months Supply of Inventory	4.3	3.5	- 18.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation

