

# Local Market Update for June 2019



A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION  
FOR MORE INFORMATION, CONTACT A REALTOR®

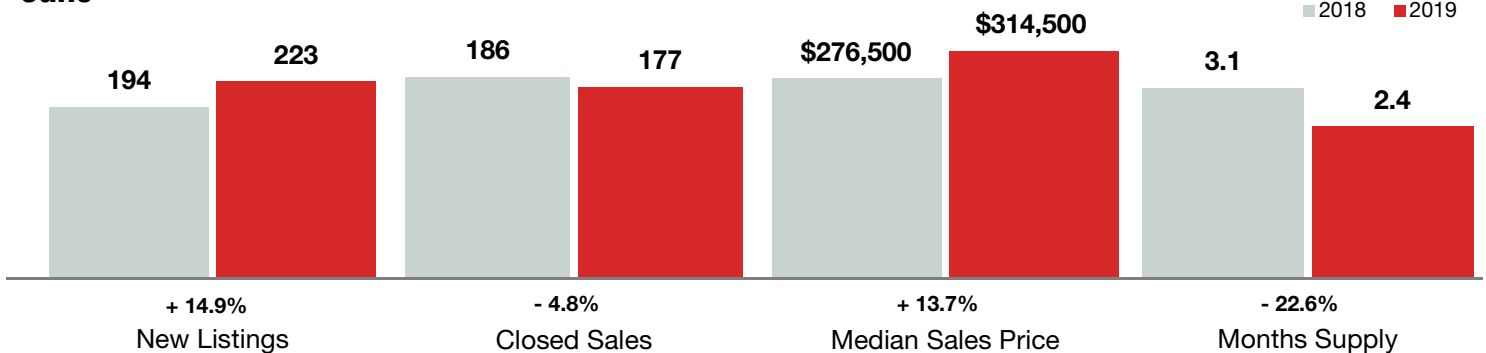
## Lancaster County

South Carolina

Key Metrics	June			Year to Date		
	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
New Listings	194	<b>223</b>	+ 14.9%	1,219	<b>1,256</b>	+ 3.0%
Pending Sales	170	<b>215</b>	+ 26.5%	1,021	<b>1,094</b>	+ 7.1%
Closed Sales	186	<b>177</b>	- 4.8%	915	<b>927</b>	+ 1.3%
Median Sales Price*	\$276,500	<b>\$314,500</b>	+ 13.7%	\$273,513	<b>\$291,000</b>	+ 6.4%
Average Sales Price*	\$288,569	<b>\$302,395</b>	+ 4.8%	\$281,365	<b>\$288,365</b>	+ 2.5%
Percent of Original List Price Received*	97.3%	<b>96.7%</b>	- 0.6%	97.1%	<b>96.8%</b>	- 0.3%
List to Close	108	<b>100</b>	- 7.4%	115	<b>113</b>	- 1.7%
Days on Market Until Sale	59	<b>48</b>	- 18.6%	62	<b>55</b>	- 11.3%
Cumulative Days on Market Until Sale	69	<b>62</b>	- 10.1%	77	<b>65</b>	- 15.6%
Average List Price	\$326,892	<b>\$323,132</b>	- 1.2%	\$307,136	<b>\$317,939</b>	+ 3.5%
Inventory of Homes for Sale	461	<b>388</b>	- 15.8%	--	--	--
Months Supply of Inventory	3.1	<b>2.4</b>	- 22.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### June



### Median Sales Price

Rolling 12-Month Calculation

