

Local Market Update for June 2019



Charlotte Regional Realtor® Association

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
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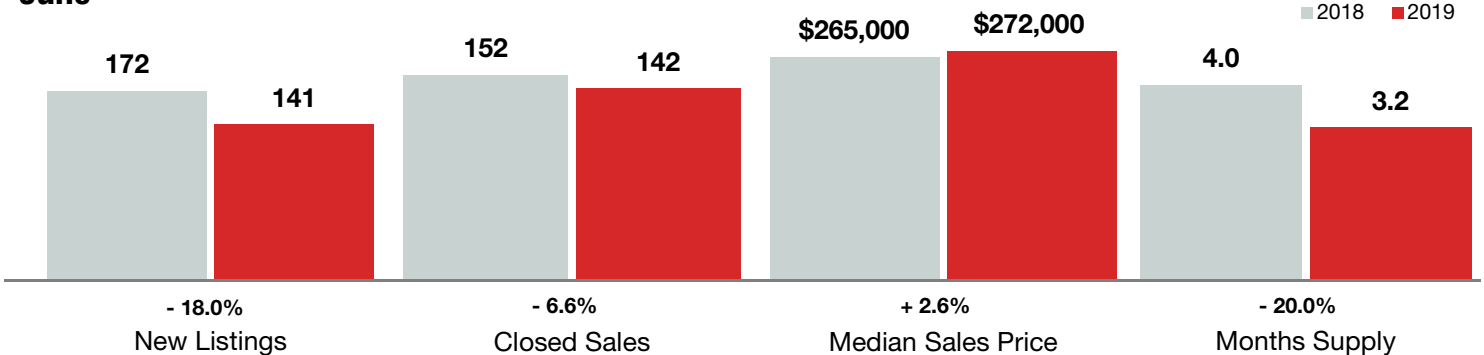
Lincoln County

North Carolina

Key Metrics	June			Year to Date		
	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
New Listings	172	141	- 18.0%	993	876	- 11.8%
Pending Sales	140	128	- 8.6%	728	685	- 5.9%
Closed Sales	152	142	- 6.6%	640	616	- 3.8%
Median Sales Price*	\$265,000	\$272,000	+ 2.6%	\$261,771	\$272,058	+ 3.9%
Average Sales Price*	\$313,739	\$349,475	+ 11.4%	\$282,448	\$306,743	+ 8.6%
Percent of Original List Price Received*	96.6%	96.4%	- 0.2%	95.9%	96.0%	+ 0.1%
List to Close	109	99	- 9.2%	115	113	- 1.7%
Days on Market Until Sale	53	53	0.0%	62	62	0.0%
Cumulative Days on Market Until Sale	61	72	+ 18.0%	74	77	+ 4.1%
Average List Price	\$337,353	\$339,371	+ 0.6%	\$352,804	\$362,963	+ 2.9%
Inventory of Homes for Sale	464	341	- 26.5%	--	--	--
Months Supply of Inventory	4.0	3.2	- 20.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation

