

Local Market Update for June 2019



Charlotte Regional Realtor® Association

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
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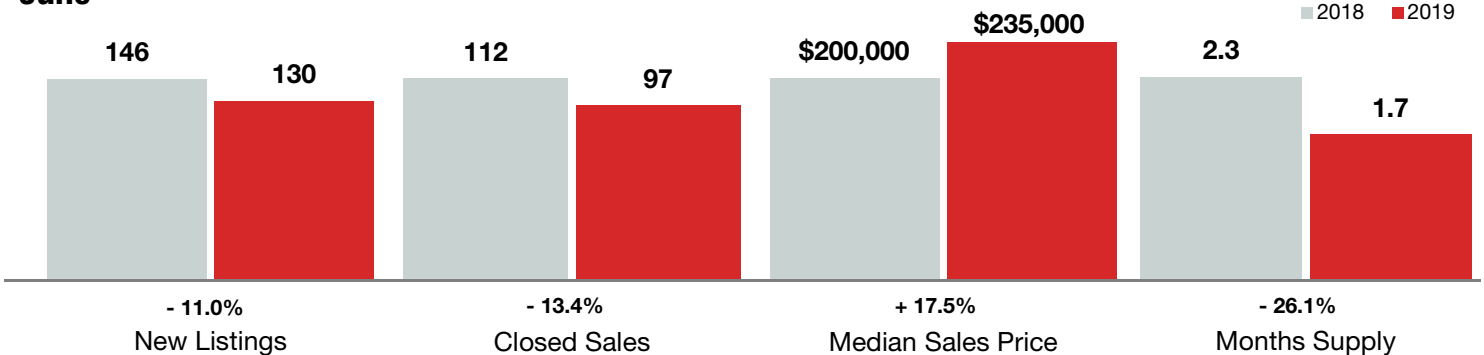
Monroe

North Carolina

Key Metrics	June			Year to Date		
	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
New Listings	146	130	- 11.0%	671	751	+ 11.9%
Pending Sales	94	129	+ 37.2%	556	664	+ 19.4%
Closed Sales	112	97	- 13.4%	510	550	+ 7.8%
Median Sales Price*	\$200,000	\$235,000	+ 17.5%	\$200,000	\$219,948	+ 10.0%
Average Sales Price*	\$233,302	\$237,649	+ 1.9%	\$221,198	\$231,478	+ 4.6%
Percent of Original List Price Received*	97.7%	97.0%	- 0.7%	96.9%	96.7%	- 0.2%
List to Close	75	84	+ 12.0%	84	84	0.0%
Days on Market Until Sale	33	41	+ 24.2%	38	39	+ 2.6%
Cumulative Days on Market Until Sale	31	46	+ 48.4%	45	45	0.0%
Average List Price	\$226,704	\$246,201	+ 8.6%	\$238,697	\$255,802	+ 7.2%
Inventory of Homes for Sale	199	158	- 20.6%	--	--	--
Months Supply of Inventory	2.3	1.7	- 26.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation

