

Local Market Update for June 2019



Charlotte Regional Realtor® Association

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
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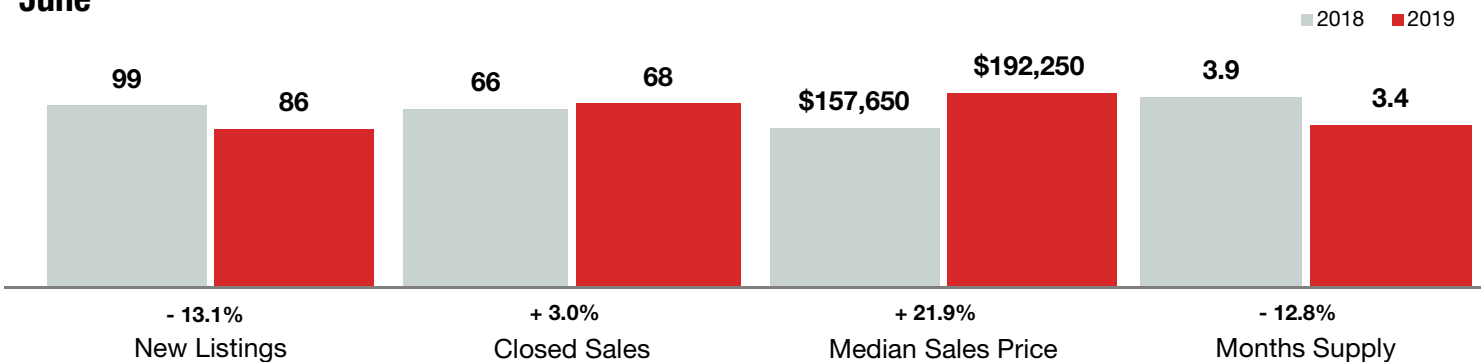
Stanly County

North Carolina

Key Metrics	June			Year to Date		
	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
New Listings	99	86	- 13.1%	486	498	+ 2.5%
Pending Sales	68	83	+ 22.1%	386	396	+ 2.6%
Closed Sales	66	68	+ 3.0%	333	327	- 1.8%
Median Sales Price*	\$157,650	\$192,250	+ 21.9%	\$149,500	\$174,048	+ 16.4%
Average Sales Price*	\$177,504	\$217,247	+ 22.4%	\$170,125	\$201,512	+ 18.4%
Percent of Original List Price Received*	96.7%	93.9%	- 2.9%	94.2%	94.4%	+ 0.2%
List to Close	94	133	+ 41.5%	115	116	+ 0.9%
Days on Market Until Sale	40	73	+ 82.5%	66	62	- 6.1%
Cumulative Days on Market Until Sale	53	78	+ 47.2%	78	67	- 14.1%
Average List Price	\$200,083	\$211,663	+ 5.8%	\$210,347	\$225,577	+ 7.2%
Inventory of Homes for Sale	229	198	- 13.5%	--	--	--
Months Supply of Inventory	3.9	3.4	- 12.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation

