

# Local Market Update for June 2019



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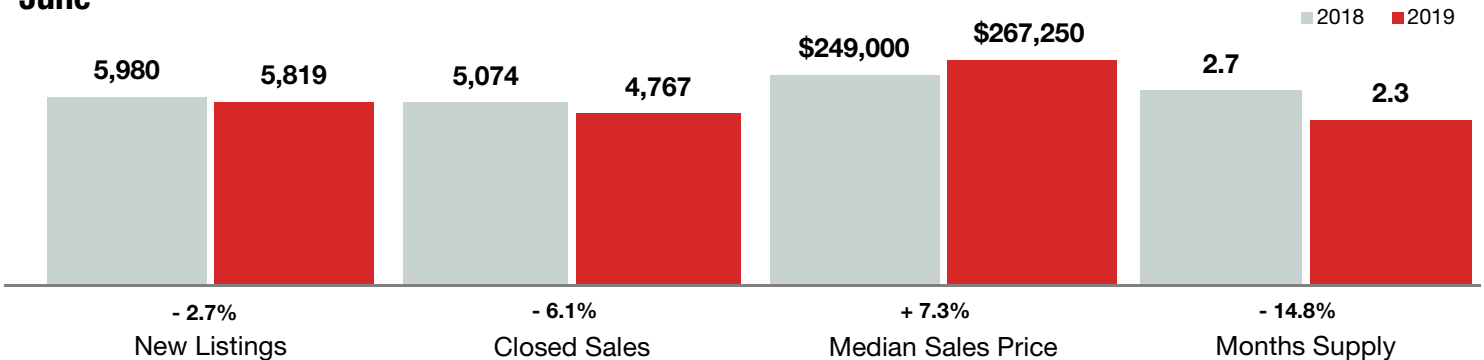
## Charlotte Region

North Carolina

Key Metrics	June			Year to Date		
	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
New Listings	5,980	<b>5,819</b>	- 2.7%	32,923	<b>33,138</b>	+ 0.7%
Pending Sales	4,610	<b>5,361</b>	+ 16.3%	26,229	<b>28,043</b>	+ 6.9%
Closed Sales	5,074	<b>4,767</b>	- 6.1%	23,840	<b>24,025</b>	+ 0.8%
Median Sales Price*	\$249,000	<b>\$267,250</b>	+ 7.3%	\$238,000	<b>\$250,000</b>	+ 5.0%
Average Sales Price*	\$302,011	<b>\$323,316</b>	+ 7.1%	\$287,358	<b>\$299,703</b>	+ 4.3%
Percent of Original List Price Received*	97.8%	<b>97.2%</b>	- 0.6%	97.2%	<b>96.8%</b>	- 0.4%
List to Close	87	<b>90</b>	+ 3.4%	95	<b>97</b>	+ 2.1%
Days on Market Until Sale	36	<b>40</b>	+ 11.1%	44	<b>47</b>	+ 6.8%
Cumulative Days on Market Until Sale	42	<b>49</b>	+ 16.7%	53	<b>56</b>	+ 5.7%
Average List Price	\$315,802	<b>\$335,807</b>	+ 6.3%	\$328,139	<b>\$343,448</b>	+ 4.7%
Inventory of Homes for Sale	10,935	<b>9,407</b>	- 14.0%	--	--	--
Months Supply of Inventory	2.7	<b>2.3</b>	- 14.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### June



### Median Sales Price

Rolling 12-Month Calculation

