

Local Market Update for June 2019



Charlotte Regional Realtor® Association

A RESEARCH TOOL PROVIDED BY THE CHARLOTTE REGIONAL REALTOR® ASSOCIATION
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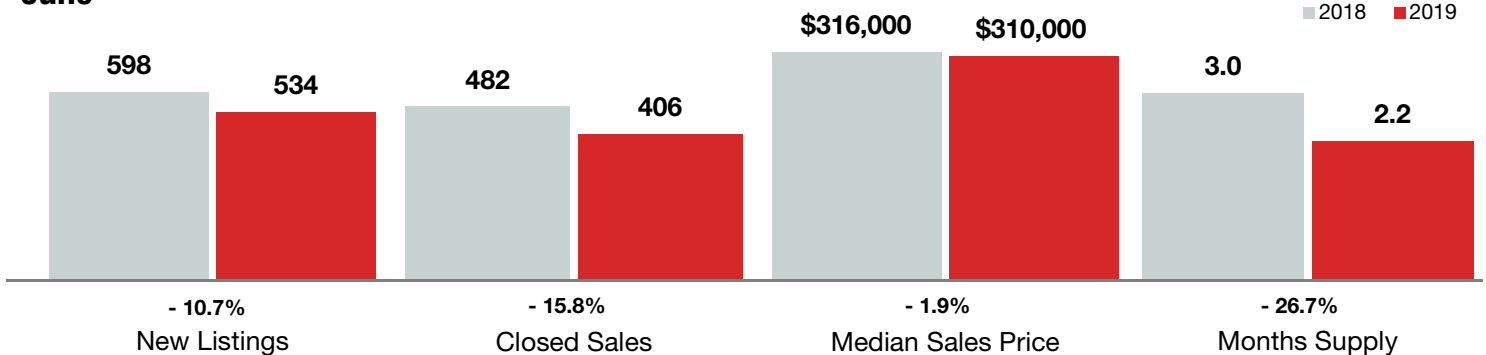
Union County

North Carolina

Key Metrics	June			Year to Date		
	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
New Listings	598	534	- 10.7%	2,996	2,935	- 2.0%
Pending Sales	451	498	+ 10.4%	2,358	2,499	+ 6.0%
Closed Sales	482	406	- 15.8%	2,056	2,085	+ 1.4%
Median Sales Price*	\$316,000	\$310,000	- 1.9%	\$299,900	\$299,990	+ 0.0%
Average Sales Price*	\$367,728	\$363,931	- 1.0%	\$352,814	\$350,003	- 0.8%
Percent of Original List Price Received*	97.6%	97.2%	- 0.4%	97.2%	97.1%	- 0.1%
List to Close	87	88	+ 1.1%	99	99	0.0%
Days on Market Until Sale	38	45	+ 18.4%	48	51	+ 6.3%
Cumulative Days on Market Until Sale	45	52	+ 15.6%	61	63	+ 3.3%
Average List Price	\$363,302	\$386,840	+ 6.5%	\$396,836	\$404,008	+ 1.8%
Inventory of Homes for Sale	1,066	805	- 24.5%	--	--	--
Months Supply of Inventory	3.0	2.2	- 26.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation

